Memo to the Planning and Health Commissions

HEARING DATE: NOVEMBER 17, 2016

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 Date:
 November 9, 2016

 Case No.:
 2012.0403W

Project: CPMC - 2015 Annual Compliance Statement

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Recommendation: Informational Only

BACKGROUND

The item before you is an informational presentation in keeping with the Annual Review Process required by the Development Agreement (DA) with California Pacific Medical Center (CPMC).

Annual Review Process

The DA requires an annual review process to ensure that both the City and CPMC are in compliance with their respective obligations and that the specified community benefits are being delivered. The annual review requires that CPMC submit an Annual Compliance Statement to the City no later than 150 days after the end of their fiscal year (currently, the calendar year). The City is then required to post CPMC's statement and receive public comment for 30 days. At the conclusion of the public comment period, the City has 45 days to publish a report on whether CPMC is in compliance with the Development Agreement. The Health and Planning Commissions typically hold a joint hearing on CPMC's compliance with 60 days' notice to the public. After the hearing, the Planning and Health Directors will forward their findings onto the independent third party monitor. The monitor will have 30 days to review the findings and evidence of CPMC's compliance with the DA before sending a letter to the Board of Supervisors stating whether or not he or she concurs with the Commissions' findings. If the Directors find CPMC to not be in material compliance with the terms of the Development Agreement, they will immediately notify the City Attorney for consideration and pursuit of appropriate action in accordance with Chapter 56 of the Administrative Code and remedies outlined in the Development Agreement.

The City's Annual Report for the reporting period of January 1 – December 31, 2015 indicates that CPMC was **in compliance** on each of the obligations contained in the DA. Many of the community benefit action item obligations and public funding payments are multi-year commitments and are still in the process of being completed.

Issues to Highlight

Several areas of concern identified during the previous (2014) reporting period were addressed during the current 2015 compliance reporting period. These issues will be discussed in more detail during the presentation at the hearing.

- Baseline Charity Care patients shortfall:
 - o CPMC fell short of meeting its baseline charity care commitment in 2014. As of the end of 2015, CPMC has met this commitment, including serving enough additional patients to satisfy the 2014 shortfall under the two-year rolling average provision.
- Status of Tenderloin Medi-Cal Managed Care provider:
 - o On August 1, 2015, CPMC, North East Medical Services (NEMS) and St. Anthony's Medical Clinic entered into a partnership that provides a pathway for CPMC to meet this commitment. As of July 2016, approximately 80 new Medi-Cal beneficiaries had enrolled in the partnership, well short of the ultimate goal of 1,500 new beneficiaries.
- Culturally and linguistically appropriate care:
 - O CPMC formed an internal task force to review their current compliance status and opportunities for improvement. CPMC also commissioned a CLAS assessment, which was shared with DPH. CPMC's 2015 compliance report addressed several questions posed by DPH experts.
- Status of CityBuild Hiring Program Entry-level apprentice construction positions and First Source Hiring Program entry-level non-construction positions shortfall:
 - O CPMC is approaching the overall 30 percent local workforce hour requirement by hiring local journey and apprentice level workers, but is currently below the 50 percent goal for new entry-level apprentice referrals through the system. However, CPMC has demonstrated good faith efforts working with CityBuild to reach out to, recruit, train, and employ economically disadvantaged residents through the system referral.
 - CPMC met the goal for entry-level non-construction positions in 2015, and hiring was sufficient to overcome the 2014 hiring deficiency. As of July 2016, CPMC has overcome and erased the operational hiring deficit.
- Health Services Systems and CPMC have agreed to engage an actuary to evaluate negotiated fee for service increases for 2015.

Public comments received to date consisted of a letter sent to the Planning Department on June 23, 2016 by San Franciscans for Healthcare, Housing, Jobs & Justice (the "Coalition"). This letter is included as an attachment.

REQUIRED COMMISSION ACTION

None; this is an informational hearing only.

RECOMMENDATION: Informational Only

Attachments:

CPMC Long Range Development Plan Development Agreement - 2015 Compliance Statement 2015 City Report

Public Comments

CPMC St. Luke's Hospital Milestone Notice and Updated Schedule, November 2016

CALIFORNIA PACIFIC MEDICAL CENTER LONG RANGE DEVELOPMENT PLAN DEVELOPMENT AGREEMENT

2015 COMPLIANCE STATEMENT

and

INCLUDING HEALTHCARE COMPLIANCE REPORT

(January 1, 2015 - December 31, 2015)

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ATTACHMENT 1 – Compliance Statement Summary and Healthcare Compliance Report

ATTACHMENT 2 – Development Agreement Payments Schedule/CPMC Payments

ATTACHMENT 3 – Entry Level Operational Hiring

ATTACHMENT 4 – Construction and Local Business Enterprise Hiring

ATTACHMENT 5 – Transportation Demand Management Summary

1. COMPLIANCE STATEMENT

This Compliance Statement is submitted under Section 8 of the Development Agreement (DA) demonstrating compliance with the DA obligations, including, without limitations, (i) the Hospital Commitment, (ii) each of the Community Commitments, including each of the Healthcare Obligations described in Exhibit F of the DA, and (iii) reimbursement of City Costs. See Section 8.2.1. Compliance with the Healthcare Obligations is separately addressed and described in the Healthcare Compliance Report, attached hereto as Attachment 1.

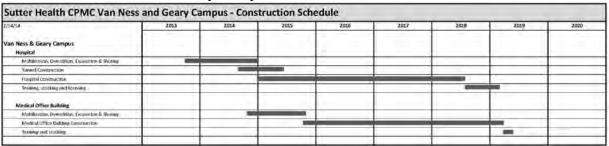
2. <u>SCHEDULE AND PHASING PLAN – HOSPITAL COMMITMENT</u>

2.1 <u>Construction Schedules</u>

CPMC has, in accordance with Section 4.2.3, kept the City informed of its progress in satisfying the Hospital Commitment by reporting on the timing/progress of construction at the St. Luke's Campus and the Van Ness and Geary Campus, as described below.

- a. <u>Van Ness and Geary Campus Construction Activity</u>
 - i. <u>Hospital</u> Structural steel commenced in April 2015
 - ii. Medical Office Building Excavation commenced in June 2015

Schedule 1 – Van Ness and Geary Campus



b. Replacement Hospital at CPMC St. Luke's Campus—Construction Activity
Structural steel commenced in August 2015

Schedule 2 – St. Luke's Campus

Sutter Health CPMC Replacement Hospital at the St. Luke's Campus - Construction Schedule

2/14/14

2014

2015

2016

2017

2018

2019

2020

Hospital

Temporary & Permanent Power Underground Infrastructure

Water Line Relocation & Other Make Ready Work

Structury / Example

Interiors

Training, stocking and licenting

¹ All Section and Exhibit references are to the Development Agreement unless otherwise noted. Unless separately defined, capitalized terms have the meaning provided in the Development Agreement.

2.2 Milestones

- a. <u>Milestone Completion Notice</u>. As indicated in the Milestone Table below, the next scheduled milestone is the completion of exterior work on the St. Luke's Campus Hospital. There are no anticipated material delays in meeting this, or future milestones, assuming continued cooperation with OSHPD.
- b. <u>Milestone Table</u>. The Milestone Table below describes CPMC's Compliance with the Schedule and Phasing Plan, Exhibit C.

Date	Milestone	Status
On or before May 11, 2016	Completion of the San Jose Avenue City Project	Completed - 7/29/13
On or before the later of February 1, 2015 or 18 months from the Effective Date	Submit St. Luke's Increment 1 to OSHPD for the replacement hospital at CPMC St. Luke's Campus	Completed - 2/3/14
On or before twelve (12) months after submission of Increment 1 to OSHPD for the replacement hospital at CPMC St. Luke's Campus	Commencement of construction of the San Jose Avenue CPMC Project	Commenced - 5/5/14
On or before eighteen (18) months after submission of Increment 1 to OSHPD for the replacement hospital at CPMC St. Luke's Campus	Receipt of Increment 1 permit from OSHPD for the replacement hospital at CPMC St. Luke's Campus	Completed - 8/5/14
On or before three (3) months after receipt of Increment 1 permit from OSHPD for the replacement hospital at CPMC St. Luke's Campus	Commencement of Shoring /Excavation work for the replacement hospital at CPMC St. Luke's Campus	Commenced - 10/21/14
On or before twenty (20) months from Commencement of Shoring/Excavation work for the replacement hospital at CPMC St. Luke's Campus	Completion of Exterior Work for the replacement hospital at CPMC St. Luke's Campus	Not yet due
On or before forty-two (42) months from receipt of Increment 1 permit from OSHPD for the replacement hospital at CPMC St. Luke's Campus	Notice of Completion of Construction of replacement hospital at CPMC St. Luke's Campus provided to the City	Not yet due
St. Luke's Hospital Opening Deadline: On or before twenty four (24) months from the Opening of the Cathedral Hill Campus Hospital	Notice of Opening of the replacement hospital at CPMC St. Luke's Campus provided to the City	Not yet due

3. <u>COMMUNITY COMMITMENTS</u>

3.1 Workforce Agreement (Exhibit E)

a. First Source Entry Level Hiring

CPMC is in compliance and, in coordination with First Source, is making the required good faith efforts regarding the Entry Level Hiring Goal. What constitutes good faith efforts is stated in DA Exhibit E, Sections 5 and 9. CPMC

achieved a 61% entry level First Source hiring rate for calendar year 2015. See Attachment 3 for specifics on entry level hiring for hospital operations.

CPMC continues to work with the City and its Healthcare and Hospitality Academies to develop the process that will enhance opportunity for targeted groups and accelerate the progress toward the 40% First Source hiring goal.

b. <u>Construction Hiring</u>. CPMC is in compliance and, in coordination with CityBuild, is making the required good faith efforts regarding the Construction Hiring Goal. See Attachment 4 for specifics on construction hiring.

Construction hiring goals are to have 30% of the total hire hours performed by San Francisco Workforce, including 50% for new apprentice positions. Construction contractors on the hospital replacement projects hired San Francisco residents for 31% of the total 2015 construction hours. 31% of apprentice opportunities were filled by San Francisco residents.

c. <u>Local Business Enterprise</u>. CPMC, in coordination with the City's Contract Monitoring Division, is making the required good faith efforts and receiving technical assistance on developing and reporting Local Business Enterprise (LBE) program goals. See Attachment 4 for specifics on the LBE program.

The goal for the LBE program is 14% San Francisco based business contracting. 11% of the total construction work in 2015 was been performed by San Francisco based businesses.

3.2 Community Healthcare Program (Exhibit F)

CPMC is meeting its Community Health Care obligations. See Attachment 1, Healthcare Compliance Report.

- a. <u>Payments</u>. CPMC has met its DA obligations to provide funds for the Healthcare Innovation program.
 - -The third installment of \$1,125,000 was paid on 11/25/2015;

See Attachment 2, Development Agreement Payments Schedule.

3.3 Housing Program (Exhibit G)

CPMC has met its Housing Program obligations by making the payments described below and as outlined in Attachment 2 to this Compliance Statement:

- a. <u>Affordable Housing Payments</u>. CPMC made the required Affordable Housing payments as follows:
 - -The third installment of \$8,825,000 was paid on 11/25/2015.

3.4 <u>Public Improvements (Exhibit H)</u>

CPMC has met its obligations to make payments for Public Improvements and pedestrian safety measures as described below and outlined in Attachment 2, as follows:

- The third installment of payments totaling \$2,550,000 were paid on 11/25/2015.

These payments covered lighting and pedestrian safety surrounding the Tenderloin, transit and safety improvements around Van Ness and Geary and traffic safety and enforcement around the Pacific and California campuses.

3.5 Transportation Program (Exhibit K)

- a. <u>Payments</u>. CPMC has made all required payments as follows:
 - -The third installment of \$1,500,000 was paid on 11/25/2015.
- b. <u>TDM</u>. CPMC has begun implementation of the enhanced Transportation Demand Management (TDM) Plan. The existing elements of the TDM program that continue to be implemented include employee, visitor and patient parking management, transit subsidies, pre-tax commute benefit program, carpool, carshare, bicycle, emergency ride and courtesy ride home programs. See Attachment 5.

4. PAYMENT SCHEDULE AND REIMBURSEMENT OF CITY COSTS

- a. <u>Payments</u>. CPMC has made all required payments to date. Attachment 2 outlines CPMC compliance with all of its payment obligations, including payment obligations under Exhibit F Healthcare Program, and as further described in Attachment 1, Healthcare Compliance Report.
- b. <u>Reimbursements</u>. CPMC has made all required reimbursement payments. In calendar year 2015, The City (OEWD, City Attorney and the Planning Department) invoiced CPMC a total of \$213,655.70. (Jan.-Dec.) Said sum was paid in full. See Attachment 2.

5. INSTITUTIONAL MASTER PLAN UPDATE

The Development Agreement provides that the Compliance Statement generally satisfies the requirements for and is submitted in lieu of any IMP Update otherwise required pursuant to Planning Code Section 304.5(b). The Compliance Statement and this Agreement shall also satisfy the requirements of Health Commission Resolution No. 02-10.

a. <u>Property Transactions</u>. In August of 2015 the sale of 3838 California Street (medical offices) was completed. The City consented to the Assignment and Assumption Agreement entered into by CPMC in connection with this transfer.



ATTACHMENT 1 Compliance Statement Summary and Healthcare Compliance Report

CPMC Developm						
DA Compliance S	Statement S	ummary				
Fiscal Year 2015						
			Commitment	Commitment		Supporting
Item	Section	Commitment	Start Date ¹	End Date	Compliance Statement	Documentation
Compliance Statement	DA 8.2.1	Within 150 days following the end of year, CPMC shall provide a report to the Planning Director showing compliance, if and to the extent required under this Agreement, with (i) the Hospital Commitment, (ii) each of the Community Commitments, including the Healthcare Compliance Report and (iii) the provisions of this Agreement regarding reimbursement of City Costs.	11/08/2013	11/08/2023	In compliance. Compliance Statement submitted 5/19/16	Compliance Statement and Attachments 1-5
Construction Schedule	DA 4.2.3	Keep the City informed of progress in satisfying the Hospital Commitment by reporting to the City on the timing and progress of the construction at the St. Luke's Campus and the Van Ness and Geary Campus	11/08/2013	11/08/2023	In compliance. Both VN and STL projects on schedule.	Compliance Statement, Construction Schedules
Milestone Completion Notice	DA 4.2.3	Provide notice to the City confirming the completion of milestones	11/08/2013	11/08/2019	In compliance. No milestones in 2015.	Compliance Statement
Schedule and Phasing Milestone Table	Exhibit C	Update Milestone Table with schedule and phasing updates as information becomes availble	11/08/2013	11/08/2019	In compliance. Construction schedule/phasing table is current	Compliance Statement, Milestone Table
First Source Entry Level Hiring	Exhibit E C.3	Good faith efforts to fill 40% of available entry level positions with System Referrals	11/08/2013	11/08/2023	In complaince at 61%. CPMC, in coordination with OEWD, is making the required good faith efforts regarding the First Source Entry Level Hiring Goal.	Compliance Statement Attachment 3
Workforce Training Payment	Exhibit E D	Provide \$1,000,000 to the City as a contribution to the City's programs that provide workforce training to economically disadvantaged residents. Such payments shall be payable as follows: \$1,000,000 paid to OEWD within thirty days after the Effective Date, and managed by OEWD/CityBuild. The remainder of \$3,000,000 shall be paid to the San Francisco Foundation in accordance with Payment Schedule, Exhibit N	11/08/2013	11/08/2014	In compliance.	Compliance Statement Attachment 2
Construction Hiring	Exhibit E A.5a	Good faith efforts to fill 50% of new entry-level positions for non-union administrative and engineering candidates	11/08/2013	11/08/2023	In compliance. 100%	Compliance Statement, Attachment 4
Construction Hiring	Exhibit E A.5b	Good faith efforts to fill 50% of new entry-level positions for administrative and engineering internship candidates	11/08/2013	11/08/2023	In compliance. 71%	Compliance Statement, Attachment 4
Construction Hiring	Exhibit E A.5d	Good faith efforts to fill 30% of trade hours worked by new and core opportunities for union journeymen and apprentices	11/08/2013	11/08/2023	In compliance. 31%	Compliance Statement, Attachment 4
Construction Hiring	Exhibit E A.6e	Good faith efforts to fill 21% of hours for new union apprentices by System Referrals	11/08/2013	11/08/2023	In compliance. 40%	Compliance Statement, Attachment 4
Construction Hiring	Exhibit E A.7b	Good faith efforts to fill 50% of new Entry-Level Positions for union apprentice candidates	11/08/2013	11/08/2023	In compliance. 31%	Compliance Statement, Attachment 4
Construction	Exhibit E B.4	Good faith effort to Contract with Local Business Enterprises 14% of the value of all Contracts	11/08/2013	11/08/2023	In compliance. 11%	Compliance Statement, Attachment 4
Construction	Exhibit E B.4b(i)	Create Workforce Development Group	11/08/2013	11/08/2023	In compliance. Conducted various meetings between CityBuild, trade partners, CPMC/Sutter	Compliance Statement, Attachment 4
Community Health Program	Exhibit F	23 various commitments	Varies	Varies	In compliance. \$1.125M paid 11/25/15. See separate sheets	Compliance Statement, Attachment 1
Housing Program	Exhibit G	City replacement fees for demolition of existing residential units at the site of the Cathedral Hill MOB and Affordable Housing payments	11/08/2013	11/08/2017	In compliance. \$8.825M paid 11/25/15	Compliance Statement, Attachment 2
Public Improvements	Exhibit H	Public Improvements and pedestrian safety measures	11/08/2013	11/08/2016	In compliance. \$2.550 paid 11/25/15	Compliance Statement, Attachment 2
Transportation Progran	Exhibit K	Payments for transit improvements	11/08/2013	11/08/2023	In compliance. \$1.500M paid 11/25/15	Compliance Statement, Attachments 2 and 5
Payment Schedule and Reiumbursement of City Costs	DA 4.7	Pay City costs incurred for review of annual DA compliance	11/08/2013	11/08/2023	In compliance. \$213,655 paid in 2015	Compliance Statement, Attachment 2
Institutional Master Plan Update	DA 8.2.1	Compliance Statement satisfies the requirements for and is submitted in lieu of IMP Update	11/08/2013	11/08/2023	In compliance. Notified City of 3838 California Street transaction	Compliance Statement, IMP Update
		Development Agreement Effective Date ne date Approvals were Finally Granted				

CPMC Developm Healthcare Comp						
Fiscal Year 2015	liance	Report				
ristai Teai 2015						
			Commitment	Commitment		Supporting
Item	Section	Commitment	Start Date ¹	End Date	Compliance Statement	Documentation
	1a	<u>Unduplicated Patient Commitment</u> : Care for a total of not less than 30,445 Unduplicated Patients. Baseline Expenditure Commitment: Spend at least	11/08/2013	11/08/2023	In compliance. CPMC served a total of 37,771 Unduplicated Patients between 1/1/2015 and 12/31/2015. This is a surplus of 5,477 Unduplicated Patients for 2015. In 2014 CPMC was 1,849 patients short of the Unduplicated Patient Commitment and intended the make up this shortfall in 2015 through the two year rolling average provision in the Development Agreement. The 5,477 patient surplus in 2015 makes up for the 2014 shortfall and exceeds two year rolling average target by 3,628. Thus, the average number of patients served for 2014 and 2015 is 33,183, well above the 30,445 target. In compliance. CPMC substantially exceeded the \$8,000,000 Baseline	Deloitte & Touche Report
	1a	\$8,000,000 for Community Benefits in San			Expenditure Commitment. In 2015 CPMC spent a total of \$14,518,511 for	Deloitte & Touche
		Francisco.	11/08/2013	11/08/2023	Community Benefits in San Francisco.	Report
	1d	Transition to Affordable Care Act: Maintain Charity Care policies through 12/31/2015 that are no more restrictive than Charity Care policies in fiscal year 2011.	11/08/2013	12/31/2015	In compliance. CPMC maintained Charity Care policies that are no more restrictive than our Charity Care policies in Fiscal Year 2011. In 2015 Sutter Health standardized its Charity Care policies across all affiliates, including CPMC, however, there were no changes that were more restrictive than the 2011 policy.	2015 Charity Care Policy
	1d	Transition to Affordable Care Act: Ensure Charity Care policies comply with California law and do not deny Charity Care patients access to inpatient services.	01/01/2016	11/08/2023	Not yet applicable. Obligation commences on 1/1/2016.	oute i oney
Baseline Commitment	1e	Bayview Child Health Center: Provide financial and operational support for comprehensive pediatric primary care to residents of the Bayview area through the Center in a manner and amount generally consistent with the level of support in fiscal year 2011-2012.	11/08/2013	11/08/2023	In compliance. CPMC provided financial and operational support for the Bayview Child Health Center consistent with 2011-2012 levels. In November 2013, South of Market Health Center (SMHC), in collaboration with CPMC and the Sutter Pacific Medical Foundation, received funding from the federal Health and Human Services Agency to transfer ownership of the Bayview Child Health Center to SMHC. The transfer was effective 9/1/14. The Development Agreement provides that CPMC may "sell, lease or transfer programs, services or service lines to meet evolving community needs, operational cost-effectiveness, or quality standards." CPMC provided the following support to the SMHC and the clinic as part of the Baseline Commitment in the Development Agreement: 1. Financial support through an operations grant each year for five years as the clinic becomes sustainable under the Federally Qualified Health Center model; 2. Leased the former BCHC Medical Director to SMHC through the end of 2015 to promote continuity of care; 3. Transferred all assets to SMHC at no cost; 4. Invested over \$1,000,000 in tenant improvements to bring the clinic to OSHPD 3 compliance; and, 5. Remains the clinic's specialty and hospital partner providing Bayview children with comprehensive services across the care continuum.	
	2a	Continue to participate with a standard services agreement in the San Francisco Health Plan Medi- Cal managed care program in accordance with Section 2b.	08/10/2013	08/10/2023	In compliance. CPMC continues to have a standard services agreement with San Francisco Health Plan.	
	2b	Accept responsibility for providing hospital services for 5,400 additional Medi-Cal managed care beneficiaries and shall remain open to accepting all New Enrollees until the 5,400 additional Medi-Cal managed care beneficiaries are enrolled.	08/10/2013	08/10/2023	In compliance. CPMC met the 5,400 additional Medi-Cal beneficiaries commitment in 2014 and continues to exceed it. As of December 2015, CPMC had a total 33,372 Medi-Cal managed care beneficiaries enrolled in its partnership, which exceeds the development agreement commitment by 13,354 beneficiaries. ²	San Francisco Health Plan Capitation Report

			Commitment	Commitment		Supporting
Item	Section	Commitment	Start Date ¹	End Date	Compliance Statement	Documentation
New Medi-Cal Beneficiaries Commitment	2f	Contract with at least 2 management services organizations (MSO) or equivalent participating in the Medi-Cal program. If an MSO becomes available with a primary care provider base in the Tenderloin before 12/31/2015, CPMC must contract with the MSO to care for 1.500 new enrollees.	08/10/2013	12/31/2015.	In compliance. There continues to be no available MSO with a primary care provider based in the Tenderloin and despite efforts by CPMC to support the creation of one, it was deemed financially unfeasible by clinic partners. CPMC is contracted with one MSO, North East Medical Services, and worked with NEMS and St. Anthony's Clinic, a primary care provider in the Tenderloin, to have St. Anthony's join the NEMS MSO. Thus, through forging this new partnership CPMC is the hospital partner for one of St. Anthony's participating medical groups and will work with them to grow enrollment to 1,500 members. CPMC is also working with St. Anthony's leadership to develop a path to sustainability and support outreach efforts, funded through the Healthcare Innovation Fund. To date, St. Anthony's has 66 members enrolled in the CPMC/NEMS partnership and they conduct ongoing outreach events to Tenderloin residents through the St. Anthony's Dining Room, Tenderloin family serving providers, Project Homeless Connect and enhanced Medi-Cal eligibility screening and enrollment at the clinic.	
Innovation Fund	3a	Executed Innovation Fund Agreement in the form provided with The San Francisco Foundation. Create a committee of fund advisors to advise the Innovation Fund Foundation.	08/10/2013	10/07/2017	In compliance. CPMC executed the agreement with The San Francisco Foundation. The Committee was formed and CPMC continues to participate via an appointed a member to provide disbursement advice.	
	3b	CPMC shall pay to the Innovation Fund Foundation \$8,600,000 in accordance with Exhibit N.	08/10/2013	10/07/2017	In compliance. Per Exhibit N, CPMC paid the Innovation Fund \$1,125,000 in 2015. The payment was made on time.	Report.
	3c	Distribution of the Innovation Fund	08/10/2013	10/07/2017	In compliance. See Innovation Fund Report for distributions made in 2015.	Innovation Fund Report.
Sub-Acute Care Services	4	CPMC shall work with SFDPH and other hospital operators in good faith to develop specific proposals for providing Sub-Acute Care Services in San Francisco and present to the Health Commission by 6/30/2014, or such date as the participating hospitals and the Health Commission determine.		06/30/2014 or such date as participating hospitals and Health Commission determine	In compliance. CPMC engaged a consultant and worked with hospitals, post acute providers and city departments to conduct a comprehensive assessment of the post acute care landscape in San Francisco, including sub acute services. The report included specific recommendations to meet the post acute, including sub acute, care needs in San Francisco. CPMC and the team presented the report to the Health Commission on 2/16/2016. CPMC and the other San Francisco hospitals have agreed to support a Post Acute Care Collaborative to work towards implementing recommendations outlined in the report.	
Hospitals at the St.	5a	St. Luke's Campus Hospital will be a 120-bed General Acute Care Hospital with comprehensive emergency services.	Within 24 months of the Opening of Cathedral Hill Hospital.	10 years	In compliance. CPMC expects to meet the St. Luke's Campus Hospital Opening Commitment. See Development Agreement Compliance Statement for construction and Milestone timeline.	
Luke's and Cathedral Hill Campuses	5b	Additional 30 bed Space: The "shelled" space at Cathedral Hill Campus Hospital shall not be built-out for and placed into operation 30 licensed acute care beds until after the St. Luke's Campus Hospital is opened and has a daily census as outlined in Section 5b of Exhibit F.	Refer to Section 5b of Exhibit F.	10 years	Not yet applicable. Subject to completion of Cathedral Hill Campus Hospital and St. Luke's Campus Hospital utilization.	
	6a(i)	Provide the services listed in Section 6aiA-C at St. Luke's Campus Hospital.	Opening of St. Luke's Campus Hospital.	10 years	Not yet applicable. Obligation commences after St. Luke's Campus Hospital Opens.	
	6a(ii)	Establish, operate, and maintain a Center of Excellence in Community Health at the St. Luke's Campus.	Opening of St. Luke's Campus Hospital.	10 years	Not yet applicable. Obligation commences after St. Luke's Campus Hospital Opens.	

			Commitment	Commitment		Supporting
Item	Section	Commitment	Start Date ¹	End Date	Compliance Statement	Documentation
St. Luke's Campus	6a(iii)	Establish, operate, and maintain a Center of Excellence in Senior Health at the St. Luke's Campus.	Opening of St. Luke's Campus Hospital.	10 years	Not yet applicable. Obligation commences after St. Luke's Campus Hospital Opens.	
	6b	St. Luke's Campus Medical Office Building: CPMC shall submit a proposal for development at the St. Luke's Campus Medical Office Building to the Sutter West Bay Board or give the City the option if construction has not started within 5 years after the Opening of the St. Luke's Campus Hospital.	Refer to Section 6b(i)	10/08/2023	Not yet applicable. Obligation commences after St. Luke's Campus Hospital Opens.	
Integration of St. Luke's Medical Staff and Patient Quality Outcomes	7	CPMC shall continue its good faith efforts at the clinical integration of medical staffs at the St. Luke's Campus, with the medical staffs at its other campuses, and on quality improvement initiatives for the purpose of improving patient quality of care at all of the CPMC Campuses.	10/08/2013	10/08/2023	In compliance. CPMC is making good faith efforts to integrate medical staffs and patient quality outcomes at all four campuses. CPMC now has the same physician groups providing services at all four campuses in the following specialties: Internal Medicine Hospitalists, Nursery Hospitalists, Emergency Medicine, Radiology, Pathology, Oncology, Neurology, Anesthesia, Critical Care, Cardiology, Surgery and Diabetes Services. Efforts to further integrate medical staff and quality improvement initiatives are ongoing.	
Participation in the Community Benefits Partnership	8	CPMC shall continue to actively participate in the Community Benefits Partnership, or its successor, to prepare a community benefit plan for submittal to OSHPD.	10/08/2013	10/08/2023	In compliance. CPMC actively participated in the Building a Healthier San Francisco (BHSF) Task Force and needs assessment process for submission to OSHPD. CPMC also actively participates in BHSF's successor, San Francisco Health Improvement Partnership (SFHIP) and the needs assessment process.	
Service Agreements with Chinese Hospital	9	CPMC shall continue to provide pediatric, obstetric, and certain tertiary services to Chinese Hospital patients in a manner generally consistent with existing service agreements.	08/10/2013	08/10/2023	In compliance. During the period covered by this report, CPMC has continued to provide services generally consistent with existing service agreements. CPMC maintained its agreement with Chinese Community Health Plan (CCHP) for their Commercial HMO population and added a new contract in 2014 for their Covered California population. CPMC also maintained its longstanding Transfer Agreement and contract for high risk OB/GYN care with Chinese Hospital.	
Culturally and Linguistically Appropriate Services	10	CPMC shall deliver at all campuses culturally and linguistically appropriate services that are representative of San Francisco's diverse communities and are in accordance with the mandates, guidelines and recommendations of the National Standards on Culturally and Linguistically Appropriate Services (CLAS).	08/10/2013	08/10/2023	In compliance. CPMC delivers services at all campuses that are culturally and linguistically appropriate and in accordance with the mandates, guidelines, and recommendations of the National Standards on Culturally and Linguistically Appropriate Services (CLAS). In 2015 CPMC conducted a CLAS Assessment and provided the assessment to DPH in September 2015. DPH subsequently reviewed the assessment and asked CPMC for Reponses to additional questions in the 2015 compliance report. The responses to those questions are included as supporting documentation.	CLAS Report and Responses to DPH Questions
City Health Services System	11	For the period from 1/1/2014 to 12/31/2016, the negotiated fee for service increase for CPMC shall not exceed 5% annually as compared to the prior calendar year fee for service rates, and for the following 7 years CPMC shall limit annualized increases to no more than the Medical Rate of Inflation plus 1.5%.	01/01/2014	12/31/2024	In compliance. The negotiated fee for service rates in 2015 are at or below a 5% increase as compared to 2014.	

^{8/10/2013} indicates commitments on the Development Agreement Effective Date 11/8/2013 indicates commencement on the date Approvals were Finally Granted

² There is a clerical error at the end of Sec.2.b. of Exhibit F, in that the number of existing enrollees as of January 1, 2012, should be stated to be 12,140, rather than 14,850. CPMC would suggest that this figure be corrected for future reference. The 14,850 figure referenced in the Development Agreement double counts Healthy Families members—including Healthy Families as a separate count and as part of the Medi-Cal enrollees. This clerical correction does not affect CPMC's New Medi-Cal Beneficiaries Commitment, which remains at 5,400.



EXHIBIT A



Deloitte & Touche LLP 555 Mission St San Francisco CA 94105

Tel: +1 415 783 4000

www.deloitte.com

April 18, 2016

Mr. Henry Yu CFO California Pacific Medical Center (CPMC) 2351 Clay Street San Francisco, CA 94115

Dear Mr. Yu:

In accordance with our statement of work ("SOW") dated April 13, 2015, this report summarizes the results of the assessment of unduplicated patients performed by Deloitte & Touche LLP ("Advisor" or "we" or "us") as requested by Sutter Health for its subsidiary California Pacific Medical Center (collectively "Company" or "Sutter" or "CPMC").

At your request, we performed an assessment of the unduplicated patients to be reported by CPMC to the City of San Francisco related to the entitlement CPMC is seeking from the City of San Francisco to build a new hospital on the CPMC campus. This assessment of unduplicated patients, as defined in the agreement between CPMC and the City of San Francisco, included evaluating whether the number of unduplicated patients treated at the following CPMC campuses: California, Davies, Pacific and St. Luke's, from the period of January 1, 2015 to December 31, 2015, reasonably represents and are supported by CPMC's Patient Accounting records .

Our procedures included the following:

- Advisor conducted interviews with business managers to understand the process and calculations of unduplicated patients to identify Medi-Cal and Charity Care patients, and consider whether the process is consistent with the prior year and as previously understood by Advisor.
- Advisor obtained from CPMC the patient details from the period for Medi-Cal and Charity Care patients and performed data analytics on the received data to determine the number of unduplicated Medi-Cal and Charity Care patients.
- Advisor performed data analysis on the unduplicated patient listings, starting with raw data extracted from the patient accounting system, to evaluate whether duplicate patients are included in the listings for calendar year 2015.
- Advisor selected a random sample of 25 patients from calendar year 2015 and evaluated supporting documentation provided by CPMC that supports CPMC's classification of the patient as a Medi-Cal or Charity Care recipient.
- Advisor's methodology used in the procedures were consistent with those used in the review of the baseline periods for calendar years 2009 through 2014.

CPMC is subject under the Development Agreement to an "Unduplicated Patient Commitment" of 30,445 Unduplicated Patients (as defined.) This amount is not to include utilization attributable to the 5,400

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additional "New Beneficiaries Commitment." It is our understanding that CPMC and the City of San Francisco have agreed to an adjustment of 837 unduplicated patients as the number necessary to exclude the utilization of the 5,400 additional Medi-Cal managed care enrollees from the commitment. There was a deficit of 1,849 lives in 2014 and this deficit rolled over to 2015 through the two year rolling average provision in the agreement. Therefore, the adjusted target for 2015 is 32,294.

Based on the procedures performed above, the total unduplicated patient count is 38,608. With the subtraction of the agreed 837 unduplicated patients, the allowable number of unduplicated patients for 2015 is 37,771, representing a surplus of 5,477 unduplicated patients for 2015. This net unduplicated patient count developed by CPMC appears reasonable and reflects the number of Medi-Cal and Charity Care patients treated the period of January 1, 2015 to December 31, 2015 at the California, Davies, Pacific and St. Luke's campuses of CPMC as reflected in the CPMC Patient Accounting records.

Advisor did not make any management decisions, perform any management functions, or assume any management responsibilities. Our observations and recommendations are based solely on the results of our assessment of the unduplicated patient listings. Our services were performed in accordance with the Statement on Standards for Consulting Services that is issued by the American Institute of Certified Public Accountants. We are providing our observations, advice, and recommendations. However, our services do not constitute an engagement to provide audit, compilation, review, or attestation services as described in the pronouncements on professional standards issued by the American Institute of Certified Public Accountants, and, therefore, we do not express an opinion or other form of assurance with respect to our services.

In addition, we did not provide any legal advice regarding our services nor did we provide any assurance regarding the outcome of any future audit or regulatory examination or other regulatory action; the responsibility for all legal issues with respect to these matters, such as reviewing all deliverables and work product for any legal implications to CPMC, is CPMC's. It is further understood that CPMC management has responsibility for, among other things, identifying and ensuring compliance with laws and regulations applicable to CPMC's activities and for establishing and maintaining effective internal control to assure such compliance. CPMC has responsibility for reviewing and approving any reports and/or deliverables.

Advisor's services may include advice and recommendations, but all decisions in connection with the implementation of such advice and recommendations is the responsibility of, and made by, CPMC.

In connection with this assessment, CPMC has informed Advisor that the Company has been requested by the City of San Francisco (the "Recipient") to provide it with a paper copy or portable document format (PDF) of the Deliverable for informational purposes. Advisor hereby authorizes CPMC to provide the Recipient with a copy of this report ("Deliverable") for such purpose. CPMC acknowledges and agrees that Advisor has no responsibility to CPMC with respect to the provision of this Deliverable to the Recipient or with respect to its contents.

CPMC acknowledges that neither the services nor the Deliverable express or will express an opinion or any other form of assurance. The engagement is limited in nature and does not comprehend all matters relating to CPMC that might be pertinent or necessary to CPMC or the Recipient. CPMC acknowledges that it is solely responsible for providing accurate and complete information requested by Advisor for its services under the Engagement Letter dated November 22, 2013 and the corresponding Statement Of Work dated April 13, 2015. The Deliverable may not address all the questions that the Recipient may have. The Deliverable cannot be relied on to disclose errors or fraud should they exist. The Deliverable also may This report is intended solely for the information and internal use of Sutter Health and its subsidiary California Pacific Medical Center, and

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contain sensitive and candid comments about CPMC, Sutter or the engagement that may be subject to interpretation.

Very truly yours,

Deloitte & Touche LLP

ву: ____

Ed Byers Principal



EXHIBIT B



Deloitte & Touche LLP 555 Mission St San Francisco, CA 94105

Tel: +1 415 783 4000

www.deloitte.com

April 18, 2016

Mr. Henry Yu CFO California Pacific Medical Center (CPMC) 2351 Clay Street San Francisco, CA 94115

Dear Mr. Yu:

In accordance with our statement of work ("SOW") dated April 13, 2015, this report summarizes the results of the assessment of community benefits expense performed by Deloitte & Touche LLP ("Advisor" or "we" or "us") as requested by Sutter Health for its subsidiary California Pacific Medical Center ("Company" or "Sutter" or "CPMC").

At your request, we performed an assessment of the processes and internal controls over the recording of "community benefit" Category 3 costs, including a reconciliation of incurred costs from the period of January 1, 2015 to December 31st, 2015 and whether they meet, at a minimum, the \$8,000,000 threshold established by the city of San Francisco. The assessment also included an analysis to determine that the expense items and their categories align to community health benefits category guidelines from the City of San Francisco.

Our procedures included the following:

- Advisor reviewed the Community Healthcare Program contract to understand the contractual requirements between CPMC and the City of San Francisco. Advisor also reviewed the city guidelines charter to determine what expenses can and should be considered Category 3 expenses as defined in the Catholic Health Association of the United States publication, A Guideline for Planning and Reporting Community Benefits (CBISA).
- Advisor obtained the list of expenses from CPMC under the Community Health Benefits
 expense categories and gained an understanding of the process for recording costs. We
 evaluated the data for reasonableness through walkthroughs and assessment of written
 processes of accounting for program funding and costs.
- Leveraging the full list of community benefit expenses (reported as \$14,518,511), Advisor then performed the following procedures:
 - o Selected individual projects, which in summary exceeded \$8,000,000.
 - Obtained transaction detail for each of these individual projects.
 - Selected 45 random transaction samples across the projects and performed the following procedures:

This report is intended solely for the information and internal use of Sutter Health and its subsidiary California Pacific Medical Center, and should not be used or relied upon by any other person or entity.

- Compared the accuracy and completeness of the costs to the supporting documentation (e.g., accounting data, checks, invoices, etc.).
- Assessed whether each of these 45 samples were valid category 3 CBISA expenses.

Based on the procedures performed above, the community health benefits expenses incurred by CPMC appear reasonable and reflect that at least the minimum amount of USD \$8,000,000 was spent on valid community health benefits program as required by the City of San Francisco.

Advisor did not make any management decisions, perform any management functions, or assume any management responsibilities. Our observations and recommendations are based solely on the results of our assessment of the unduplicated patient listings. Our services were performed in accordance with the Statement on Standards for Consulting Services that is issued by the American Institute of Certified Public Accountants. We are providing our observations, advice, and recommendations. However, our services do not constitute an engagement to provide audit, compilation, review, or attestation services as described in the pronouncements on professional standards issued by the American Institute of Certified Public Accountants, and, therefore, we do not express an opinion or other form of assurance with respect to our services.

In addition, we did not provide any legal advice regarding our services nor did we provide any assurance regarding the outcome of any future audit or regulatory examination or other regulatory action; the responsibility for all legal issues with respect to these matters, such as reviewing all deliverables and work product for any legal implications to CPMC, is CPMC's. It is further understood that CPMC management has responsibility for, among other things, identifying and ensuring compliance with laws and regulations applicable to CPMC's activities and for establishing and maintaining effective internal control to assure such compliance. CPMC has responsibility for reviewing and approving any reports and/or deliverables.

Advisor's services may include advice and recommendations, but all decisions in connection with the implementation of such advice and recommendations is the responsibility of, and made by, CPMC.

In connection with this assessment, CPMC has informed Advisor that the Company has been requested by the City of San Francisco (the "Recipient") to provide it with a paper copy or portable document format (PDF) of the Deliverable for informational purposes. Advisor hereby authorizes CPMC to provide the Recipient with a copy of this report ("Deliverable") for such purpose. CPMC acknowledges and agrees that Advisor has no responsibility to CPMC with respect to the provision of this Deliverable to the Recipient or with respect to its contents.

CPMC acknowledges that neither the services nor the Deliverable express or will express an opinion or any other form of assurance. The engagement is limited in nature and does not comprehend all matters relating to CPMC that might be pertinent or necessary to CPMC or the Recipient. CPMC acknowledges that it is solely responsible for providing accurate and complete information requested by Advisor for its services under the Engagement Letter dated November 22, 2013 and the corresponding Statement Of Work dated April 13, 2015. The Deliverable may not address all the questions that the Recipient may have. The Deliverable cannot be relied on to disclose errors or fraud should they exist. The Deliverable also may contain sensitive and candid comments about CPMC, Sutter or the engagement that may be subject to interpretation.

Very truly yours,

Deloitte & Touche LLP

Ed Byers Principal



EXHIBIT C

POLICY ON FINANCIAL ASSISTANCE (CHARITY CARE)					
Finance Policy: Supersedes Policy	References:				
	Policy Area:	Finance			
	Owner:	Jeff Sprague, CFO			
	Final Approved Date: Revised Date: Next Review Date:	12/31/2015 1/1/2019			
	DRAFT POLICY DATE Effective Date:	11/18//28/2015 01/01/2016			

PURPOSE

The purpose of the policy is to provide patients with information on the Financial Assistance (Charity Care) available at Sutter Health hospital facilities and to outline the process for determining eligibility for Financial Assistance.

POLICY

It is the policy of Sutter Health to provide patients with understandable written information regarding Financial Assistance to provide income-based Financial Assistance (Charity Care) to qualified patients.

SCOPE

This policy applies to all licensed hospital facilities operated by Sutter Health or an Affiliated Entity (as that term is defined in the bylaws of Sutter Health), and all other hospitals in which Sutter Health and/or an Affiliated Entity has a direct or indirect voting control or equity interest of greater than 50% (hereafter referred to as "Hospital" or "Sutter Health Hospitals" (as listed in Appendix G). Unless otherwise specified, this policy does not apply to physicians or other medical providers, including emergency room physicians, anesthesiologists, radiologists, hospitalists, pathologists, etc., whose services are not included in a Hospital's bill. This policy does not create an obligation for the Hospital to pay for such physicians' or other medical providers' services. In California, an emergency physician who provides emergency services in a hospital is required to provide discounts to uninsured patients or patients with high medical costs who are at or below 350 percent of the federal poverty level.

DEFINITIONS

<u>Complex/Specialized Services</u>: "Complex/Specialized Services" are services that Sutter Health or a Hospital determines are complex and specialized (e.g., transplants, experimental and investigational services) as well as certain elective services that are typically excluded from coverage under health plan coverage agreements (e.g., cosmetic procedures).

<u>Federal Poverty Level (FPL)</u>: The "Federal Poverty Level" of "FPL" is the measure of income level that is published annually by the United States Department of Health and Human Services (HHS) and is used by Hospitals for determining eligibility for Financial Assistance.

<u>Financial Assistance</u>: "Financial Assistance" refers to Full Charity Care and High Medical Cost Charity Care (as outlined in section A.1 Eligibility).

<u>Hospital Services</u>: "Hospital Services" are all services that a Hospital is licensed to provide, including emergency and other medically necessary care (excluding Complex/Specialized Services).

<u>Primary Language of Hospital's Service Area</u>: A "Primary Language of Hospital's Service Area" is a language used by the lesser of 1,000 people or 5% of the community served by the Hospital based upon the most recent Community Health Needs Assessment performed by Hospital.

<u>Uninsured Patient</u>: An "Uninsured Patient" is a patient who has no third-party source of payment for any portion of their medical expenses, including without limitation, commercial or other insurance, government sponsored healthcare benefit programs, or third party liability, and includes a patient whose benefits under all potential sources of payment have been exhausted prior to an admission.

<u>Insured Patient</u>: An "Insured Patient" is a patient who has a third-party source of payment for a portion of their medical expenses, but excludes patients who are covered by Medi-Cal.

<u>Patient Responsibility</u>: "Patient Responsibility" is the amount that an Insured Patient is responsible to pay out-of-pocket after the patient's third-party coverage has determined the amount of the patient's benefits.

PROCEDURES

A. ELIGIBILITY

1. <u>Eligibility Criteria</u>: During the application process set forth in sections B and C below, Hospitals shall apply the following eligibility criteria for Financial Assistance:

Financial Assistance Category	Patient Eligibility Criteria	Available Discount
FULL CHARITY CARE	Patient is an Uninsured Patient with a Family Income (as defined below) at or below 400% of the most recent FPL	Full write off of all charges for Hospital Services
HIGH MEDICAL COST CHARITY CARE (for Insured Patients)	Patient is an Insured Patient with a Family Income (as defined below) at or below 400% of the most recent FPL; and	A write off of the Patient Responsibility amount for Hospital Services
	2. Medical expenses for themselves or their family (incurred at the Hospital or paid to other providers in the past 12 months) exceed 10% of the patient's Family Income.	

- 2. <u>Calculating Family Income</u>: To determine a patient's eligibility for Financial Assistance, the Hospital shall first calculate the patient's Family Income, as follows:
 - a) Patient Family: The Patient Family shall be determined as follows:
 - (i) Adult Patients: For patients over 18 years of age, the Patient Family includes their spouse, domestic partner, and dependent children less than 21 years of age, whether living at home or not.
 - (ii) Minor Patients: For patients under 18 years of age, the Patient Family includes their parents, caretaker relatives, and other children less than 21 years of age of the parent(s) or caretaker relatives.
 - b) Proof of Family Income: Patient shall only be required to provide recent pay stubs or tax returns as proof of income. Family Income is annual earnings of all members of the Patient Family from the prior 12 months or prior tax year as shown by the recent pay stubs or income tax returns, less payments made for alimony and child support. Income included in this calculation is every form of income, e.g., salaries and wages, retirement income, near cash government transfers like food stamps, and investment gains. Annual income may be determined by annualizing year-to-date Family Income. Sutter may validate income by using external presumptive eligibility service providers. provided that such service only determines eligibility using only information permitted by this policy.
 - c) <u>Calculating Family Income for Expired Patients</u>: Expired patients, with no surviving spouse, may be deemed to have no income for purposes of calculation of Family Income. Documentation of income is not required for expired patients; however, documentation of estate assets may be required. The surviving spouse of an expired patient may apply for Financial Assistance
- 3. Calculating Family Income as a Percentage of FPL: After determining Family Income, Hospital shall calculate the Family Income level in comparison to the FPL, expressed as a percentage of the FPL. For example, if the federal poverty level for a family of three is \$20,000, and a patient's Family Income is \$60,000, the Hospital shall calculate the patient's Family Income to be 300% of the FPL. Hospitals shall use this calculation during the application process to determine whether a patient meets the income criteria for Financial Assistance.
- 4. Special Circumstance Benefits Exhausted During Inpatient Stay: When an Insured Patient's third-party coverage pays only a portion of the expected reimbursement for the patient's stay because the patient exhausted their benefits during the stay, the Hospital should collect from the patient the balance of the expected reimbursement that would have been due from the third-party coverage if the benefits were not exhausted. A Hospital shall not pursue from the patient any amount in excess of the amount that would have been due from the third-party coverage if the benefits were not exhausted, plus the patient's share of cost or co-insurance. A patient who exceeded their benefit cap during a stay is eligible to apply for Financial Assistance. If the patient is eligible for Financial Assistance, the Hospital shall write off all charges for services that the Hospital provided after the patient exceeded the benefit cap.
- 5. <u>Financial Assistance Exclusions/Disqualification</u>: The following are circumstances in which Financial Assistance is not available under this policy:

- a) <u>Uninsured Patient seeks Complex/Specialized Services</u>: Generally, Uninsured Patients who seek Complex/Specialized services (e.g. transplants, experimental or investigational procedures), and seek to receive Financial Assistance for such services, must receive administrative approval from the individual responsible for finance at the Hospital (or designee) prior to the provision of such services in order to be eligible for Financial Assistance. Hospitals shall develop a process for patients to seek prior administrative approval for services that require such approval. Elective services that are normally exclusions from coverage under health plan coverage agreements (e.g., cosmetic procedures) are not eligible for Financial Assistance.
- b) Medi-Cal Patients with Share of Cost: Medi-Cal patients who are responsible to pay share of cost are not eligible to apply for Financial Assistance to reduce the amount of Share of Cost owed. Hospitals shall seek to collect these amounts from the patients.
- c) Patient declines covered services: An Insured Patient who elects to seek services that are not covered under the patient's benefit agreement (such as an HMO patient who seeks out-of-network services from Sutter, or a patient refuses to transfer from a Sutter hospital to an in-network facility) is not eligible for Financial Assistance
- d) Insured Patient does not cooperate with third-party payer: An Insured Patient who is insured by a third-party payer that refuses to pay for services because the patient failed to provide information to the third-party payer necessary to determine the third-party payer's liability is not eligible for Financial Assistance.
- e) <u>Payer pays patient directly:</u> If a patient receives payment for services directly from an indemnity, Medicare Supplement, or other payer, the patient is not eligible for Financial Assistance for the services.
- f) <u>Information falsification</u>: Hospitals may refuse to award Financial Assistance to patients who falsify information regarding Family Income, household size or other information in their eligibility application.
- g) <u>Third party recoveries</u>: If the patient receives a financial settlement or judgment from a third-party tortfeasor that caused the patient's injury, the patient must use the settlement or judgment amount to satisfy any patient account balances, and is not eligible for Financial Assistance.
- h) <u>Professional (physician) Services:</u> Services of physicians such as anesthesiologists, radiologists, hospitalists, pathologists, etc. are not covered under this policy. Any exceptions are set forth in Exhibit A. Many physicians have charity care policies that allow patients to apply for free or discounted care. Patients should obtain information about a physician's charity care policy directly from their physician.

B. APPLICATION PROCESS

1. Each Hospital shall make all reasonable efforts to obtain from the patient or his or her representative information about whether private or public health insurance may fully or partially cover the charges for care rendered by the Hospital to a patient. A patient who indicates at any time the financial inability to pay a bill for Hospital Services shall be

evaluated for Financial Assistance. In order to qualify as an Uninsured Patient, the patient or the patient's guarantor must verify that he or she is not aware of any right to insurance or government program benefits that would cover or discount the bill. All patients should be encouraged to investigate their potential eligibility for government program assistance if they have not already done so.

- 2. Patients who wish to apply for Financial Assistance shall use the Sutter Health standardized application form, the "Application for Financial Assistance", Exhibit B.
- 3. Patients may request assistance with completing the Application for Financial Assistance in person at the Sutter Health Hospitals listed on Exhibit A, over the phone at 855-398-1633, through the mail, or via the Sutter Health website (www.sutterhealth.org).
- 4. Patients should mail Applications for Financial Assistance to Sutter Health, P. O. Box 619010, Roseville, CA 95661-9998 Attn: Charity Care Application.
- 5. Patients should complete the Application for Financial Assistance as soon as possible after receiving Hospital Services. Failure to complete and return the application within 240 days of the date the Hospital first sent a post-discharge bill to the patient may result in the denial of Financial Assistance.

C. FINANCIAL ASSISTANCE DETERMINATION

- 1. The Hospital will consider each applicant's Application for Financial Assistance and grant Financial Assistance when the patient meets the eligibility criteria set forth in section A.1 and has received (or will receive) Hospital Service(s).
- 2. Patients also may apply for governmental program assistance, which may be prudent if the particular patient requires ongoing services.
 - a) The Hospital should assist patients in determining if they are eligible for any governmental or other assistance, or if a patient is eligible to enroll with plans in the California Health Benefit Exchange (i.e. Covered California).
 - b) If a patient applies, or has a pending application, for another health coverage program at the same time that he or she applies for Financial Assistance, the application for coverage under another health coverage program shall not preclude the patient's eligibility for Financial Assistance.
- 3. Once a Full Charity Care or High Medical Cost Charity Care determination has been made, a "Notification Form" (Exhibit D) will be sent to each applicant advising them of the Hospital's decision.
- 4. Patients are presumed to be eligible for Financial Assistance for a period of one year after the Hospital issues the Notification Form to the patient. After one year, patients must re-apply for Financial Assistance.
- 5. If the Financial Assistance determination creates a credit balance in favor of a patient, the refund of the credit balance shall include interest on the amount of the overpayment from the date of the patient's payment at the statutory rate (10% per annum) pursuant to Health and Safety Code section 127440, provided that Hospitals are not required to refund a credit balance that is, together with interest, less than five dollars (\$5).

D. DISPUTES

A patient may seek review of any decision by the Hospital to deny Financial Assistance by notifying the individual responsible for finance at the Hospital or designee, of the basis of the dispute and the desired relief within thirty (30) days of the patient receiving notice of the circumstances giving rise to the dispute. Patients may submit the dispute orally or in writing. The individual responsible for finance at the Hospital or designee shall review the patient's dispute as soon as possible and inform the patient of any decision in writing.

E. AVAILABILITY OF FINANCIAL ASSISTANCE INFORMATION

1. <u>Languages</u>: This Policy shall be available in the Primary Language(s) of Hospital's Service Area. In addition, all notices/communications provided in this section shall be available in Primary Language(s) of Hospital's Service Area and in a manner consistent with all applicable federal and state laws and regulations.

2. Information Provided to Patients During the Provision of Hospital Services:

- a) Preadmission or Registration: During preadmission or registration (or as soon thereafter as practicable) Hospitals shall provide all patients with a copy of Exhibit E, which includes a plain language summary of the Financial Assistance policy and also contains information regarding their right to request an estimate of their financial responsibility for services. Hospitals shall identify the department that Patients can visit to receive information about, and assistance with applying for, Financial Assistance.
- b) <u>Financial Assistance Counselors</u>: Patients who may be Uninsured Patients shall be assigned Financial Counselors, who shall visit with the patients in person at the hospital. Financial Counselors shall give such patients a Financial Assistance application, as well as contact information for hospital personnel who can provide additional information about this Financial Assistance policy, and assist with the application process.
- c) <u>Emergency Services</u>: In the case of emergency services, Hospitals shall provide all patients a plain language summary of the Financial Assistance policy as soon as practicable after stabilization of the patient's emergency medical condition or upon discharge.
- d) <u>Applications Provided at Discharge:</u> At the time of discharge, Hospitals shall provide all Patients with a copy of Exhibit E, which includes a plain language summary of the Financial Assistance policy and all Uninsured Patients with applications for Medi-Cal and California Children's Services or any other potentially applicable government program.

3. Information Provide to Patients at Other Times:

- a) <u>Contact Information</u>: Patients may call 1-855-398-1633 or contact the Hospital department listed on Exhibit G to obtain additional information about Financial Assistance and assistance with the application process.
- b) <u>Billing Statements</u>: Hospitals shall bill patients in accordance with the Sutter Health Hospital Billing and Collections Policy. Billing statements to patients shall include Exhibit E, which contains a plain language summary of the Financial Assistance policy, a phone number for patients to call with questions about Financial Assistance, and the website address where patients can obtain

additional information about Financial Assistance including the Financial Assistance Policy, a plain language summary of the policy, and the Application for Financial Assistance. A summary of your legal rights is included in Exhibit F, and also included on the patient's final billing statement.

c) <u>Upon Request</u>: Hospitals shall provide patients with paper copies of the Financial Assistance Policy, the Application for Financial Assistance, and the plain language summary of the Financial Assistance Policy upon request and without charge.

4. Publicity of Financial Assistance Information:

- a) Public Posting: Hospitals shall post copies of the Financial Assistance Policy, the Application for Financial Assistance, and the plain language summary of the Financial Assistance Policy in a prominent location in the emergency room, admissions area, and any other location in the hospital where there is a high volume of patient traffic, including but not limited to the waiting rooms, billing offices, and hospital outpatient service settings. These public notices shall include information about the right to request an estimate of financial responsibility for services.
- b) Website: The Financial Assistance Policy, Application for Financial Assistance and plain language summary shall be available in a prominent place on the Sutter Health website (www.sutterhealth.org) and on each individual Hospital's website. Persons seeking information about Financial Assistance shall not be required to create an account or provide any personal information before receiving information about Financial Assistance.
- c) <u>Mail</u>: Patients may request a copy of the Financial Assistance Policy, Application for Financial Assistance and plain language summary be sent by mail, at no cost to the Patient.
- d) Advertisements/Press Releases: As necessary, and as least on an annual basis Sutter Health will place an advertisement regarding of the availability of Financial Assistance at Hospitals in the principal newspaper(s) in the communities served by Sutter Health, or when doing so is not practical, Sutter will issue a Press Release containing this information, or use other means that Sutter Health concludes will widely publicize the availability of the policy to affected patients in our communities.
- e) <u>Community Awareness</u>: Sutter Health will work with affiliated organizations, physicians, community clinics and other health care providers to notify members of the community (especially those who are most likely to require Financial Assistance) about the availability of Financial Assistance.

F. MISCELLANEOUS

1. Recordkeeping:

Records relating to Financial Assistance must be readily accessible. Hospital must maintain information regarding the number of Uninsured Patients who have received services from hospital, the number of Financial Assistance applications completed, the number approved, the estimated dollar value of the benefits provided, the number of applications denied, and the reasons for denial. In addition, notes relating to a patient's approval or denial for Financial Assistance should be entered into the patient's account.

2. Payment Plans:

Patients may be eligible for a payment plan. Payment plan shall be offered and negiotiated per the Sutter Health Hospital Billing and Collections Policy.

3. Billing and Collections:

Hospitals may employ reasonable collection efforts to obtain payment from Patients. Information obtained during the application process for Financial Assistance may not be used in the collection process, either by Hospital or by any collection agency engaged by Hospital. General collection activities may include issuing patient statements, phone calls, and referral of statements have been sent to the patient or guarantor. Affiliates and Revenue Cycle departments must develop procedures to ensure that patient questions and complaints about bills are researched and corrected where appropriate, with timely follow up with the patient. Hospital or collection agencies will not engage in any extraordinary collection actions (as defined by the Sutter Health Hospitals' Billing and Collection Policy). Copies of the Hospital Billing and Collection policy may be obtained free of charge on the Sutter Health website at www.sutterhealth.org, by calling 855-398-1633 or within the Hospital Patient Registration, Patient Financial Services offices and the emergency department.

4. Submission to OSHPD:

Sutter Health Hospitals will submit Financial Assistance policies to the Office of Statewide Planning and Healthcare Development (OSHPD. Policies can be located on the OSHPD website located here: https://syfphr.oshpd.ca.gov/

5. Amounts Generally Billed:

In accordance with Internal Revenue Code Section 1. 501(r)-5, Sutter adopts the prospective Medicare method for amounts generally billed; however, patients who are eligible for financial assistance are not financially responsible for more than the amounts generally billed because eligible patients do not pay any amount.

REFERENCE

Internal Revenue Code section 501(r)

26 Code of Federal Regulations 1.501(r)-1 through 1.501(r)-7

California Health and Safety Code section 124700 through 127446

This policy is intended to be read with the Sutter Health Billing and ollection Policy (Finance Policy 14-227).

ATTACHMENTS

Exhibit A – Providers Covered and Not Covered by Policy

Exhibit B – Application for Financial Assistance

Exhibit C - Financial Assistance Calculation Worksheet

Exhibit D - Notification Form Sutter Health Eligibility Determination for Charity Care

Exhibit E – Important Billing Information for Patients

Exhibit F - Notice of Rights

Exhibit G – Sutter Health Affiliate Hospitals, Physical Address and Website Address for Financial

Assistance

Exhibit A

Providers Covered and Not Covered by Policy

The providers listed at http://www.sutterhealth.org/communitybenefit/financial-assistance.html are covered under this Policy.

The providers listed at $\underline{\text{http://www.sutterhealth.org/communitybenefit/financial-assistance.html}}$ that are **NOT covered** under this Policy

Exhibit B APPLICATION FOR FINANCIAL ASSISTANCE

PATIENT SPOUSE ADDRESS PHONE ACCOUN	S		NN	
FAMILY S	STATUS: List any spouse, dome all parents, caretaker relatives, a Name	estic partner, or children ι	(PATIEN) under the age of	T) (SPOUSE)
	MENT AND OCCUPATION	Pos	ition:	
Contact P	erson & Telephone:			
If	Self-Employed,	Name	of	Business:
Spouse E	mployer:	Position:		
Contact P	erson & Telephone:			
If	Self-Employed,	Name	of	Business:
CURREN	T MONTHLY INCOME			
Add:	Gross Pay (before deductions) Income from Operating Busines	ss (if Self-Employed)	Patient 	Other Family
Add:	Other Income: Interest and Dividends From Real Estate or Person Social Security Other (specify): Alimony or Support Payme			
Subtract:	Alimony, Support Payments Pa	id		
Equals:	Current Monthly Income Total Current Monthly Income (a Income from above	add Patient + Spouse)		
FAMILY S				
	Total Family Members (Add patient, parents (for minor	patients), spouse and child	dren from above	

)	res	NO
Do you have health insurance? Do you have other Insurance that may apply (such as an auto policy)? Were your injuries caused by a third party (such as during a car accident or slip	and fall)?		
By signing this form, I agree to allow Sutter Health to check employment for the my eligibility for a financing discount, I understand that I may be required information I am providing.			
(Signature of Patient or Guarantor) (Date)			
(Signature of Spouse) (Date)			

Exhibit C FINANCIAL ASSSISTANCE CALCULATION WORKSHEET

Patient Name:	_ Patient Account #:		
Hospital:			
Special Considerations/Circumstances:			
		Yes	No
Does Patient have Health Insurance?			
Is Patient Eligible for Medicare?			
Is Patient Eligible for Medi-Cal?			
Is Patient Eligible for Other Government Programs (i.e.	Crime Victims,		
etc.)?			
If the patient applies, or has a pending application, for that he or she applies for a hospital charity care or di preclude eligibility for the other program.			
Does Patient have other insurance (i.e. auto medpay)?			
Was Patient inured by a third party?			
Is Patient Self-Pay??			
Financial Assistance Calculation: Total Combined Current Monthly Family Income (From Application for Financial Assistance)	\$_		
Family Size (From Application for Financial Assistance			
Qualification for Financial Assistance Met	Yes	No	

Exhibit D

NOTIFICATION FORM SUTTER HEALTH ELIGIBILITY DETERMINATION FOR FINANCIAL ASSISTANCE

Sutter Health has conducted an eligibility determination for financial assistance for: PATIENTS NAME ACCOUNT NUMBER DATE(S) OF SERVICE The request for financial assistance was made by the patient or on behalf of the patient on_____. This determination was completed on ______. Based on the information supplied by the patient or on behalf of the patient, the following determination has been made: Your request for financial assistance has been approved for services rendered After applying the financial assistance reduction, the amount owed is \$______. Your request for financial assistance is pending approval. However, the following information is required before any adjustment can be applied to your account: Your request for financial assistance has been denied because: REASON: Granting of financial assistance is conditioned on the completeness and accuracy of the information provided to the hospital. In the event the hospital discovers you were injured by another person, you have additional income, you have additional insurance or provided incomplete or inaccurate information regarding your ability to pay for the services provided, the hospital may revoke its determination to grant Financial Assistance and hold the you and/or third parties responsible for the hospital's charges. If an application has been submitted for another health coverage program at the same time that you submit an application for Financial Assistance, neither application shall preclude eligibility for the other program. If you have any questions on this determination, please contact: Patient Financial Services 855-398-1633

Exhibit E

Important Billing Information for Patients Financial Assistance Plain Language Summary

Thank you for choosing Sutter Health. This handout is designed to help our patients understand the Financial Assistance that is available to eligible patients, the application process for Financial Assistance, and your payment options. Your hospital bill will not include any bill for services you may receive during your hospital stay from physicians, anesthesiologists, clinical professionals, ambulance companies, and other providers that may bill you separately for their services. If you wish to seek assistance with paying your bills from these other providers, you will need to contact the providers directly.

Emergency Services: If you received emergency services at the hospital, you will receive a separate bill for the emergency room physician. Any questions pertaining to the emergency room physician's services should be directed to the physician. An emergency room physician, as defined in Section 127450 of the Health and Safety Code, who provides emergency medical services in a hospital that provides emergency care is required by law to provide discounts to uninsured patients or insured patients with high medical costs who are at or below 350% of the federal poverty level.

Payment Options: Sutter Health has many options to assist you with payment of your hospital bill

Payment Plans: Patient account balances are due upon receipt. Patients may elect to make payment arrangements for their hospital bill. A Financial Agreement must be signed before the Patient Financial Services office can accept payment arrangements that allow patients to pay their hospital bills over time. These arrangements are interest-free for low income uninsured patients and certain income-eligible patients with high medical costs. The payment plan is negotiated between the Hospital and the patient.

Medi-Cal & Government Program Eligibility: You may be eligible for a government-sponsored health benefit program. Sutter Health has staff available to assist you with applying for government programs like Medi-Cal. Please contact Patient Financial Assistance at (855) 398-1633 if you would like additional information about government programs, or need assistance with applying for such programs. This facility also contracts with organizations that may assist you further with applying for government assistance, if needed.

Covered California: You may be eligible for health care coverage under Covered California, which is California's health benefit exchange under the Affordable Care Act. Contact the hospital financial assistance department at (855) 398-1633 for more detail and assistance to see if you quality for health care coverage through Covered California.

Summary of Financial Assistance (Charity Care): Sutter Health is committed to providing financial assistance to qualified low income patients and patients who have insurance that requires the patient to pay significant portion of their care. The following is a summary of the eligibility requirements for Financial Assistance and the application process for patient who wish to seek Financial Assistance. The following are categories of patients who are eligible for Financial Assistance:

- Patients who have no third-party source of payment, such as an insurance company or government program, for any portion of their medical expenses <u>and</u> have a family income at or below 400% of the federal poverty level.
- Patients who are covered by insurance but have (i) family income at or below 400% of the federal poverty level; and (ii) medical expenses for themselves or their family (incurred at

the hospital affiliate or paid to other providers in the past 12 months) that exceed 10% of the patient's family income.

 Patients who are covered by insurance but exhaust their benefits either before or during their stay at the hospital, and have a family income at or below 400% of the federal poverty level.

You may apply for Financial Assistance using the application form that is available from Patient Financial Services, which is located within the Patient Access / Registration Departments at the Hospital or by calling Patient Financial Services at 855-398-1633, or on the Sutter Health or Hospital website (www.sutterhealth.org). You may also submit an application by speaking with a representative from Patient Financial Services, who will assist you with completing the application. During the application process you will be asked to provide information regarding the number of people in your family, your monthly income, and other information that will assist the hospital with determining your eligibility for Financial Assistance. You may be asked to provide a pay stub or tax records to assist Sutter with verifying your income.

After you submit the application, the hospital will review the information and notify you in writing regarding your eligibility. If you have any questions during the application process, you may contact the Patient Financial Services office at (855) 398-1633.

If you disagree with the hospital's decision, you may submit a dispute to the Patient Financial Services office.

Copies of this Hospital's Financial Assistance Policy, the Plain Language Summary and Application, as well as government program applications are available in multiple languages in person at our Patient Registration and Patient Financial Services offices as well as at www.sutterhealth.org and available by mail. We can also send you a copy of the Financial Assistance Policy free of charge if you contact our Patient Financial Services office at 855-398-1633.

In accordance with Internal Revenue Code Section 1.501(r)-5, Sutter Health adopts the prospective Medicare method for amounts generally billed; however, patients who are eligible for financial assistance are not financially responsible for more than the amounts generally billed because eligible patients do not pay any amount.

Pending applications: If an application has been submitted for another health coverage program at the same time that you submit an application for charity care, neither application shall preclude eligibility for the other program.

Notice of Availability of Financial Estimates: You may request a written estimate of your financial responsibility for hospital services. Requests for estimates must be made during business hours. The estimate will provide you with an estimate of the amount the hospital will require the patient to pay for health care services, procedures, and supplies that are reasonably expected to be provided by the hospital. Estimates are based on the average length of stay and services provided for the patient's diagnosis. They are not promises to provide services at fixed costs. A patient's financial responsibility may be more or less than the estimate based on the services the patient actually receives.

The hospital can provide estimates of the amount of <u>hospital</u> services only. There may be additional charges for services that will be provided by physicians during a patient's stay in the hospital, such as bills from personal physicians, and any anesthesiologists, pathologists, radiologists, ambulance companies or other medical professionals who are not employees of the hospital. Patients will receive a separate bill for these services.

If you have any questions about written estimates, please contact Patient Access at 855-398-1637. If you have any questions, or if you would like to pay by telephone, please contact the Patient Financial Services at 855-398-1633.

Exhibit F

Notice of Rights

Thank you for selecting Sutter Health for your recent services. Enclosed please find a statement of the charges for your hospital visit. **Payment is due immediately.** You may be entitled to discounts if you meet certain financial qualifications, discussed below, or if you submit payment promptly.

Please be aware that this is the bill for hospital services only. There may be additional charges for services that will be provided by physicians during your stay in the hospital, such as bills from physicians, and any anesthesiologists, pathologists, radiologists, ambulance services, or other medical professionals who are not employees of the hospital. You may receive a separate bill for their services.

<u>Summary of Your Rights</u>: State and federal law require debt collectors to treat you fairly and prohibit debt collectors from making false statements or threats of violence, using obscene or profane language, or making improper communications with third parties, including your employer. Except under unusual circumstances, debt collectors may not contact you before 8:00 a.m. or after 9:00 p.m. In general, a debt collector may not give information about your debt to another person, other than your attorney or spouse. A debt collector may contact another person to confirm your location or to enforce a judgment. For more information about debt collection activities, you may contact the Federal Trade Commission by telephone at 1-877-FTC-HELP (328-4357) or online at www.ftc.gov.

Nonprofit credit counseling services, as well as consumer assistance from local legal services offices, may be available in your area. Please contact Patient Financial Services office at 855-398-1633 for a referral

Sutter Health has agreements with external collection agencies to collect payments from patients. Collection Agencies are required to comply with the hospital's policies. Collection Agencies are also required to recognize and adhere to any payments plans agreed upon by the hospital and the patient.

<u>Financial Assistance (Charity Care)</u>: Sutter Health is committed to providing financial assistance to qualified low income patients and patients who have insurance that requires the patient to pay significant portion of their care. The following is a summary of the eligibility requirements for Financial Assistance and the application process for patient who wish to seek Financial Assistance. The following categories of patients who are eligible for Financial Assistance:

- Patients who have no third-party source of payment, such as an insurance company or government program, for any portion of their medical expenses <u>and</u> have a family income at or below 400% of the federal poverty level.
- Patients who are covered by insurance but have (i) family income at or below 400% of the
 federal poverty level; and (ii) medical expenses for themselves or their family (incurred at
 the hospital affiliate or paid to other providers in the past 12 months) that exceed 10% of the
 patient's family income.
- Patients who are covered by insurance but exhaust their benefits either before or during their stay at the hospital, and have a family income at or below 400% of the federal poverty level.

You may apply for Financial Assistance using the application form that is available from Patient Financial Services, which is located at located within the Patient Access / Registration Departments at the Hospital, or by calling Patient Financial Services at 855-398-1633, or on the Sutter Health or Hospital website (www.sutterhealth.org). You may also submit an application by speaking with a

representative from Patient Financial Services, who will assist you with completing the application. During the application process you will be asked to provide information regarding the number of people in your family, your monthly income, and other information that will assist the hospital with determining your eligibility for Financial Assistance. You may be asked to provide a pay stub or tax records to assist Sutter with verifying your income.

After you submit the application, the hospital will review the information and notify you in writing regarding your eligibility. If you have any questions during the application process, you may contact the Patient Financial Services office at (855) 398-1633.

If you disagree with the hospital's decision, you may submit a dispute to the Patient Financial Services office.

Copies of this Hospital's Financial Assistance Policy, the Plain Language Summary and Application, as well as government program applications are available in multiple languages in person at our Patient Registration or Patient Financial Services offices, as well as at sutterhealth.org and available by mail. We can also send you a copy of the Financial Assistance Policy free of charge if you contact our Patient Financial Services office at 855-398-1633.

In accordance with Internal Revenue Code Section 1.501(r)-5, Sutter Health adopts the prospective Medicare method for amounts generally billed; however, patients who are eligible for financial assistance are not financially responsible for more than the amounts generally billed because eligible patients do not pay any amount.

<u>Pending applications</u>: If an application has been submitted for another health coverage program at the same time that you submit an application for charity care, neither application shall preclude eligibility for the other program.

<u>Health Insurance/Government Program Coverage/Financial Assistance:</u> If you have health insurance coverage, Medicare, Medi-Cal, California Children's Services, or any other source of payment for this bill, please contact Patient Financial Services at 855-398-1633. If appropriate, Patient Financial Services will bill those entities for your care.

If you do not have health insurance or coverage through a government program like Medi-Cal or Medicare, you may be eligible for government program assistance. Patient Financial Services can provide you with application forms, and assist you with the application process.

If you have received an award of Financial Assistance from the Hospital that you believe covers the services that are the subject of this bill, please contact Patient Financial Services at 855-398-1633.

<u>California Health Benefit Exchange</u>: You may be eligible for health care coverage under Covered California. Contact the hospital Business Services for more detail and assistance to see if you quality for health care coverage through Covered California.

<u>Contact Information</u>: Patient Financial Services is available to answer questions you may have about your hospital bill, or would like to apply for Financial Assistance or government program. The telephone number is 855-398-1633. Our telephone hours are 8:00 A.M. to 5:00 P.M., Monday through Friday.

Exhibit G

Sutter Health Affiliate Hospitals, Physical Address and Website Address for Financial Assistance

Alta Bates Summit Medical Center

Patient Access/Registration

Ashby Campus

2450 Ashby Avenue Berkeley, CA 94705 510-204-4444

Herrick Campus

2001 Dwight Way Berkeley, CA 94704 510-204-4444

Summit Campus

350 Hawthorne Avenue Oakland, CA 94609 510-655-4000

http://www.altabatessummit.org

California Pacific Medical Center

Patient Access/Registration

California Campus

3700 California Street San Francisco, CA 94118 415-600-6000

Pacific Campus

2333 Buchanan Street San Francisco, CA 94115 415-600-6000

Davies Campus

Castro and Duboce San Francisco, CA 94114 415-600-6000

St. Luke's Campus

3555 Cesar Chavez St. San Francisco, CA 94110 415-647-8600

http://www.cpmc.org

Eden Medical Center

Patient Access/Registration

Eden Campus 20103 Lake Chabot Road Castro Valley, CA 94546 510-537-1234

http://www.edenmedicalcenter.org

Kahi Mohala, A Behavioral Healthcare System

Patient Access/Registration

91-2301 Fort Weaver Road Ewa Beach, HI 96706 808-671-8511

http://www.kahimohala.org

Memorial Medical Center

Patient Access/Registration

1700 Coffee Road Modesto, CA 95355 209-526-4500

http://www.memorialmedicalcenter.org

Memorial Hospital, Los Banos

Patient Access/Registration

520 I Street Los Banos, CA 93635 209-826-0591

http://www.memoriallosbanos.org

Menlo Park Surgical Hospital

Patient Access/Registration

570 Willow Road Menlo Park, CA 94025 650-324-8500

http://www.pamf.org/mpsh

Mills-Peninsula Health Services

Patient Access/Registration

1501 Trousdale Drive Burlingame, CA 94010 (650) 696-5400

http://www.mills-peninsula.org

Novato Community Hospital

Patient Access/Registration

180 Rowland Way Novato, CA 94945 415-897-3111

http://www.novatocommunity.org

Sutter Amador Hospital

Patient Access/Registration

200 Mission Blvd. Jackson, CA 95642 209-223-7500

http://www.sutteramador.org

Sutter Auburn Faith Hospital

Patient Access/Registration

11815 Education Street Auburn, CA 95602 530-888-4500

http://www.sutterauburnfaith.org

Sutter Coast Hospital

Patient Access/Registration

800 East Washington Blvd. Crescent City, CA 95531 707-464-8511

http://www.suttercoast.org

Sutter Davis Hospital

Patient Access/Registration

2000 Sutter Place (P.O. Box 1617) Davis, CA 95617 530-756-6440

http://www.sutterdavis.org

Sutter Delta Medical Center

Patient Access/Registration

3901 Lone Tree Way Antioch, CA 94509 925-779-7200

http://www.sutterdelta.org

Sutter Lakeside Hospital and Center for Health

Patient Access/Registration

5176 Hill Road East Lakeport, CA 95453 707-262-5000

http://www.sutterlakeside.org

Sutter Maternity & Surgery Center of Santa Cruz

Patient Access/Registration

2900 Chanticleer Avenue Santa Cruz, CA 95065-1816 831-477-2200

http://www.suttersantacruz.org

Sutter Medical Center, Sacramento

Patient Access/Registration

Sutter General Hospital 2801 L Street Sacramento, CA 95816 916-454-2222

Sutter Memorial Hospital

5151 F Street Sacramento, CA 95819 916-454-3333

Sutter Center for Psychiatry

7700 Folsom Blvd. Sacramento, CA 95826 916-386-3000

http://www.suttermedicalcenter.org

Sutter Roseville Medical Center

Patient Access/Registration

One Medical Plaza Roseville, CA 95661 916-781-1000

http://www.sutterroseville.org

Sutter Santa Rosa Regional Hospital

Patient Access/Registration

30 Mark West Springs Road Santa Rosa, CA 95403 707-576-4000

http://www.suttersantarosa.org

Sutter Solano Medical Center

Patient Access/Registration

300 Hospital Drive Vallejo, CA 94589 707-554-4444

http://www.suttersolano.org

Sutter Tracy Community Hospital

Patient Access/Registration

1420 N. Tracy Boulevard Tracy, CA 95376-3497 209-835-1500

http://www.suttertracy.org



EXHIBIT D

Capitation Support - Medi - Cal December-15

December-15											
CPMC (CAL)NEM	Cap less	Cap Rate	Cap Rate	Cap Rate Cap Rate	Cap Rate	Total	Retro	Retro	Retro	Retro	
	Stop Loss	Eff 7/1/15	Eff 3/1/15	Eff 1/1/15	Eff 12/1/14	Eff 1/1/15 Eff 12/1/14 Member Months	Dec-14	Jan 15 - Feb 15	Jan 15 - Feb 15 Mar 15 - Jun 15 Jul 15 - Nov 15 Dec-15	Jul 15 - Nov 15	Dec-15
Family/Foster/Refugee		•			•	ı					
Aged						1,533			(3)	(17)	1,553
Disabled / Blind					•	929				4	925
Indigent Child						:					
Indigent Adult											
BCCTP						СЛ					տ
Aged - Dual						1,243			(Ji	2	1,214
Blind/Disabled - Dual						291					291
Child Converting from HF						3,550				2	3,548
Child 18			1	,		6,421				4	6,417
MCE					i	13,911		3	(4)	20	13,896
Adult19	:					5,489		-3	4	(15)	5,499
				-		33,372		,	2	22	33,348
						OK T	OK Total Net Retro	24			
Retro MCE rate change	\$		Stop Loss Premium paid on behalf of P	mium paid or	n behalf of P						
			July Lugar 1	יוויים ליווים ליו							



EXHIBIT E



May 2016

The San Francisco Foundation's report on the activities-to-date of the Community Health Innovation Fund and the Workforce Fund.

COMMUNITY HEALTH INNOVATION FUND

Sutter West Bay Hospitals, a California nonprofit corporation doing business as California Pacific Medical Center (CPMC), entered into a development agreement with the City and County of San Francisco related to the construction of CPMC's medical facilities. In July 2013, representatives from CPMC's Community Health Programs, San Francisco Department of Public Health, and The San Francisco Foundation (TSFF) formed a Committee to oversee the strategy for granting \$8,600,000 of the Community Health Innovation Fund monies over five years.

The San Francisco Foundation received its first payment of \$2,000,000 toward the Community Health Innovation Fund on September 4, 2013; a second payment of \$1,500,000 on November 26, 2013; a third of \$1,125,000 on November 25, 2014, and a fourth payment of \$1,125,000 on November 25, 2015 for a total of \$5,750,000. As part of the development agreement, TSFF took a combined 7% management fee.

2013 Grants

The first round of grants were awarded to organizations focused on 1) Affordable Care Act reform readiness for community clinics; 2) strategic opportunities to improve services to people with HIV/AIDS; and 3) expansion of comprehensive mental health services in San Francisco. The grants were made to the San Francisco AIDS Foundation, San Francisco Community Clinic Consortium, Curry Senior Center, and Mission Neighborhood Health Center.

Outcomes to Date

The San Francisco AIDS Foundation opened the doors of its new facility in 2016 and is in the process of completing the OSHA requirements necessary to relocate their clinical services. The new, 14,700 square-foot, three-story building will enable The San Francisco AIDS Foundation to expand case management services by 25%, mental health counseling by 25%, substance use and harm reduction counseling by 50%, and HIV and STI screening up to 40%.

Curry Senior Center successfully completed organizational requirements for compliance which resulted in their ability to be certified for Medicare reimbursement. They were also able to expand their diabetes educational services, hire a Spanish-speaking Health Coach and provide Aftercare Group Sessions on self-care.

Mission Neighborhood Center and the SF Community Clinic Consortium engaged in a financial assessment and business planning process that resulted in a decision that it was not financially feasible for Clinic Consortium members to create an Independent Practice Association. The San Francisco Community Clinic Consortium also provided training to over 120 clinic staff on ACA, enrollment and eligibility regulations, and alternative payment methodologies. Clinic staff in turn, enrolled thousands of San Francisco patients into Healthy San Francisco, Medicare, Medi-Cal, and Covered California.

2014 Grants

In 2014, two-year grants were awarded to nine community based clinics to enhance care coordination with the goal of reducing re-hospitalization rates for high risk patients, and to HealthRight 360 to explore medical group partnerships for Clinic Consortium members. In addition to HealthRight 360, the clinics included the Glide Foundation, Lyon-Martin Women's Health Services (both of which merged with HR360), Mission Neighborhood Health Center, Native American Health Center, North East Medical Services, St. Anthony Foundation, SF Medical Center Outpatient Clinic, and the Women's Community Clinic. Funds were also allocated to the Progress Foundation to decrease the incarceration or transport of homeless individuals suffering from mental illness to private and public hospitals by establishing a partnership between the San Francisco Police Department and Dore Urgent Care Clinic, a community based health and mental health treatment facility.

Outcomes to Date

With this funding, nine San Francisco community-based clinics have been able to address critically needed systems improvements that will lead to improved care coordination and better data on patients who have been in the emergency room or hospitalized, referred to specialty care, discharged from the hospital and in need of follow-up care. The data system will also track patients who receive appointment reminders and case management services. Funds allowed clinics to hire additional staff to assist with care coordination. In the second year of the grant, the clinics are planning to hire a shared Care Coordination consultant who will work with each clinic to update protocol, develop care management guidelines, evaluate risk stratification of the clinic's current patient populations, develop a universal care coordination patient profile, and evaluate the outcomes of the program following evidence-based guidelines. The acquisition of patient data from two distinct data systems utilized by San Francisco General Hospital and the clinics has been identified as a challenge by clinics. General Hospital administrators and clinic representatives continue to meet to address this issue.

The Progress Foundation was able to hire additional staff to expand to 24-hour care and establish a stronger partnership with the San Francisco Police Department regarding transport of homeless

and mentally ill patients. The number of clients who received immediate clinical treatment increased by 90%.

2015 Grants

In 2015, the Community Health Innovation Fund Committee identified the need for direct funding to community-based organizations focused on mental health services and improved quality of life for low-income seniors. Grants were made to the following organizations:

<u>Bayview Hunter's Point Multipurpose Senior Services</u>: to increase access to mental health services for vulnerable seniors and adults with disabilities in low-income, underserved communities through piloting a Community-Based Health Home and to build operational capacity for the Senior Ex-Offender Program to provide expanded services. (\$100,000)

<u>Stepping Stone Senior Services</u>: to increase access to Mental Health Services for vulnerable Seniors and Adults with Disabilities in underserved communities through a pilot of the Community-Based Home Health model. (\$150,000)

With this funding, Bayview Hunters Point and Stepping Stone Senior Services will develop a model for stabilizing health and psycho-social risk factors for older adults in the community and in Adult Day Health Care settings. The overall goal is to reduce overuse of emergency rooms, unnecessary hospitalization, and readmission rates of frail seniors and people with disabilities whose needs can be addressed in a community setting. In addition, this pilot will create a pathway for these ADHC Centers to provide comprehensive client-centered care inclusive of mental health services which will make them eligible to receive Medi-Cal reimbursement.

<u>Central City Hospitality House</u>: To support the Community Building Program to ameliorate the negative impact of trauma exposure on community and CCHH staff members by increasing access to a range of mental health services. (\$150,000)

Westside Mental Health Services: To provide African American low and moderate-income children, youth, and families with culturally based mental health services including healing circles and linkages to outpatient and primary care treatment that will help them take control of their recovery and healing from mental illness, substance abuse, violence, racism, and trauma. (\$90,000)

<u>St. Anthony Foundation</u>: To support infrastructure needs to increase the delivery of comprehensive, high quality healthcare services at no cost to low-income residents of San Francisco's Tenderloin neighborhood. (\$420,000)

<u>Progress Foundation</u>: To sustain their 24-hour clinical services and to align their billing system to capture MediCal reimbursement for mental health services. (\$72,000)

Finally, due to the timing of this report, the complete annual outcomes for the grant year which are due in May 2016 are not available for inclusion in this report; this report contains outcomes as of the March 2016 monthly report.

WORKFORCE FUND

As a companion to the Community Health Innovation Fund, Sutter West Bay Hospital entered into a Workforce Fund Grant Agreement on October 9, 2013 and created a Workforce Fund of \$3,000,000 to provide grants to educational institutions and non-profit organizations in communities that are impact by the CPMC hospital renovation and construction project. The goal of the fund is to engage in barrier reduction and job training for employment opportunities with CPMC, in accordance with the terms of the Workforce Fund Agreement. The affected communities include the Western Addition, Tenderloin, Mission/SOMA, Outer Mission/Excelsior, Chinatown and Southeastern neighborhoods in the City of San Francisco.

To manage the Workforce Fund, a committee of fund advisors (Workforce Development Committee) was created and consisted of a representative from the Office of Economic and Workforce Development (OEWD) on behalf of the City, a representative from CPMC, and a representative from The San Francisco Foundation (TSFF). TSFF received its first payment of \$2,000,000 towards the Workforce Fund on November 26, 2013, and a second payment of \$1,000,000 on November 25, 2014, completing the \$3,000,000 pledge. As part of the Development Agreement, TSFF took a combined 7% management fee of \$210,000.

Since the last annual report presented in May 2015, the four Workforce Barrier Reduction Grantees (Jewish Vocational Services, Mission Hiring Hall, Positive Resource Center and Self-Help for the Elderly) and the Workforce Development Committee have continued to meet quarterly. The four grantees finished their first full-year of funding, with their last quarterly meeting scheduled for May 19, 2016.

Please note, the four grantees were recently approved for a renewal grant by the Committee. Also, two additional organizations (Success Center and Young Community Developers), who were added to the Workforce Barrier Reduction cohort through a RFP process, determined they should focus services in the Western Addition and Southeast Neighborhoods. Information on the renewal and the additional grantees will be noted later in the report.

Finally, due to the timing of this report, the complete annual outcomes for the grant year which are due in May 2016 are not available for inclusion in this report; this report contains outcomes as of the March 2016 monthly report.

Report

The first quarterly meeting was conducted in April 2015 and was an opportunity for the grantees and Committee to meet and establish short, intermediate, and long-term goals. It was also an opportunity to establish and create a cooperative relationship among each other. The cohort created the following goals:

Short-term goals included:

• Conducting a site visit at CPMC and meeting with CPMC hiring managers to facilitate relationship building with CPMC;

• Collaborative marketing and communications materials in order to facilitate identification of clients who may be ready for immediate employment opportunities, and to prevent duplicate efforts.

Intermediate goals included:

- Workforce and hiring assessment by CPMC with the grantees in order to address curriculum design and project implementation;
- Developing referral relationships;
- CPMC to develop a branding video about CPMC's roots, history, and the value added of working for the organization.

Long-term goals included:

- Workforce training implementation, i.e., hiring and training San Francisco residents in the targeted neighborhoods as noted in the Development Agreement;
- Quarterly meetings of the cohort which includes sharing best practices among the group; reduction of unnecessary duplication of efforts and continued collaborative efforts; and learning among the cohort members;
- Hosting of meeting at offices of different grantees and partners to continue the collaborative working relationship and learning opportunities.

During the quarterly meetings, both CPMC and OEWD have played an integral role in the planning for the meetings and the overall process which includes opportunities to problem solve where issues have arisen and been identified. CPMC specifically has worked with each of the grantees by hosting an onsite visit to CPMC and coordinating meetings with CPMC hiring managers. These meetings have given them additional opportunities to discuss CPMC's hiring needs and strengthened the working relationship between the grantees and hiring managers.

As a result of the collaborative efforts between the four grantees and the Workforce Committee, 144 clients from the targeted neighborhoods have been placed in entry-level positions either at CPMC or related in-demand employers in the medical settings. (*Please note these numbers do not include their final quarter numbers which are being collected and tallied for their upcoming May meeting.*) Of the 144 clients, 25 have been placed directly with CPMC.

2016 Grants

The Workforce Development Committee decided to renew funds for the initial grantees. The four renewal grants total \$500,000 and will continue to reduce barriers to employment and provide job preparedness services to resident in the six target neighborhoods seeking entry level employment with CPMC or related in-demand employers. The four renewal grantees are:

<u>Jewish Vocational Services</u>: To provide job readiness training, supported paid work experience, and placement assistance into living wage jobs to low-income San Franciscan residents at CPMC, and/or other health care facilities in San Francisco. (\$125,000)

Mission Hiring Hall: To provide job readiness training and placement services designed to overcome barriers to employment for low income, minority, and underserved San Francisco residents. (\$125,000)

<u>Positive Resource Center</u>: To provide job readiness training and placement in employment for disabled, low-income job seekers in San Francisco County. (\$125,000)

<u>Self-Help for the Elderly</u>: To provide program support to ensure employment barrier reduction, job preparedness and placement for immigrant, Limited English Proficient, Asian Pacific Islander older adults and high-needs youth in the City and County of San Francisco. (\$125,000)

During the review and due diligence process for renewing the grants, the Workforce Committee noted there were two neighborhoods that were underrepresented in effort and outcomes: the Southeastern neighborhood and Western Addition neighborhoods of San Francisco. In response, the Committee directed the Foundation to prepare and release a RFP focused directly on these two neighborhoods. Following a competitive process, the Committee approved two additional grants to the following organizations for a total of \$250,000:

Success Center SF: To create a Healthcare Pathway for low-income residents in the Western Addition neighborhood of San Francisco with multiple barriers to employment to obtain and retain jobs in healthcare. (\$125,000)

Young Community Developers: To deliver job readiness training and associated placement services for residents of the Southeast sector of San Francisco with CPMC, and/or other health care facilities in San Francisco. (\$125,000)

Next Steps

After the completion of the first year, the Committee and the cohort (including two new additions) are preparing for an upcoming cycle. Beyond strengthening the relationships and collaborations, the Committee is looking to expand its reach in the Western Addition and Southeastern neighborhoods, and planning to incorporate an internship/externship in this latest phase of funding to support CPMC's current workforce development needs. The Committee is also working with the Foundation and the grantees on a long-term strategic plan to further develop an internship/externship program/funding opportunity that may also include San Francisco City College.

The San Francisco Foundation to CPMC - Community Health Innovation Fund Financial Report

	2013	2014	2015	2016	Total Budget
Revenues					
Income - Cash Received	\$3,500,000	\$1,125,000	\$1,125,000	\$0 \$	5,750,000.00
Income - Cash Pledged	\$0	\$0	\$0	\$2,850,000 \$	2,850,000.00
Interest	\$2,523	\$6,025	\$6,675	\$2,611 \$	15,223.43
		Tot	al Revenue	\$	8,615,223.43
Expenses					
Grants Expense	\$964,700	\$2,079,704	\$1,342,588	\$0 \$	4,386,992.00
Grants Projected				\$1,135,000 \$	1,135,000.00
Fee	\$245,000	\$78,750	\$78,750	\$0 \$	402,500.00
Fee Projected				\$199,500 \$	199,500.00
		Tot	al Expenses	\$	6,123,992.00
		Not	Remaining	\$	2,491,231.43
		Net	Remaining	Ψ	2,491,231.43



EXHIBIT F

CPMC: Culturally and Linguistically Appropriate Services Annual Report

CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Organizational Values and Principles	ORGANIZATIONAL FOCUS - OPERATIONAL EXCELLENCE: Critical to delivering an outstanding patient experience. We Strive to clarify priorities, enable efficient, faster decision- making and spread best practices.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
1. Provide effective, equitable, understandable, and respectful quality care and services that are responsive to diverse cultural health beliefs and practices, preferred languages, health literacy, and other communication needs.	a) Conducted CLAS Assessment and document audit to address the care and services provided by CPMC in a way that was tailored to meet the needs of the diverse patient population. b) Developed framework for 2016 CLAS Action Planning. Note: Standards 2 through 15 represent the practices and policies intended to be the fundamental components of Standard 1. Therefore, the strategies in which CLAS is addressed will be further discussed in the following 2-15 standards. This includes the components, results, and action steps of the CLAS assessment.	a) Establish safe and welcoming environment at every point of contact that both fosters appreciation of the diversity of individuals and provides patient- and family-centered care b) Ensure that all individuals receiving health care and services experience culturally and linguistically appropriate encounters c) Meet communication needs so that individuals understand the health care and services they are receiving, can participate effectively in their own care, and make informed decisions d) Intentional effort to eliminate discrimination and disparities	 Monitored document audit process Began to develop a CLAS Action Planning committee, to support the improvement, monitoring, and development of culturally and linguistically appropriate services. Began review of policy, procedures and programs through document audit and CLAS assessment. Continued review of CME course offerings to ensure the activity addressed health disparities and /or cultural/language barriers. Developed initial framework for follow-up action planning to CLAS assessment. Conducted a planning session with CPMC leaders to gain input into the assessment process and identify key stakeholders for ongoing work.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Governance, Leadership and Workforce:	ORGANIZATIONAL FOCUS - OPERATIONAL EXCELLENCE: Critical to delivering an outstanding patient experience. We Strive to clarify priorities, enable efficient, faster decision-making and spread best practices.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
2. Advance and sustain organizational governance and leadership that promotes CLAS and health equity through policy, practices, and allocated resources.	 a) Designated senior leaders to support and promote CLAS through policies, practices and allocated resources. b) Hired a Director for Bay Area Reporting and Analytics operating unit. c) Continued partnership with grassroots community organizations and advocacy groups to bridge the gap of cultural competency within healthcare, led by the Community Benefits Department d) Reviewed the policies and procedures to verify a focus on cultural competency, diversity and inclusion within the CLAS Document Audit. e) Reviewed the Patient Relations, Community Benefit, Customer Service, and Patient Education departmental budgets which documented financial contributions to the provision of culturally and linguistically appropriate services for patients and community partners. f) Received the input and feedback of senior leadership in key interviews for 2015 CLAS Assessment. g) Discussed the strategies for improvement with key senior leaders and identified organization structures and processes to support the 2015 CLAS Assessment. h) Reviewed senior leadership job descriptions such as, the VP of Service Excellence & Organizational and Personal Development which is inclusive of roles and responsibilities that support CLAS 	a) Provision of appropriate resources and accountability b) Organization's demonstrated appreciation and respect for diverse beliefs and practices c) Supports transparency and communication between the service setting and the populations that it serves	Continued to have a process in place in which policies and procedures are routinely reviewed. Updated senior management on CLAS assessment. Budgeted resources to support CLAS in the Customer Service, Patient Relations and Community Benefit Departments.
3. Recruit, promote, and support a culturally and linguistically diverse governance, leadership, and workforce that are responsive to the population in the service area.	that support CLAS. a) Reviewed Policies on Equal Employment and Employee Relations in the CLAS Assessment, documenting CPMC's intent to respect cultural diversity and to recognize and value each employee's uniqueness and contributions to a productive workforce. b) Reviewed the Organizational Leadership Chart and the Board of Trustees containing hospital staff, clinicians and community members to assess diversity representation in senior leadership and board. c) Continued promoting workforce recruitment of the diverse population in the service area and continued to have ongoing engagements with various community outreach programs in SF to promote our hiring efforts. Numerous workforce meetings with various outreach programs completed. d) Established partnership with Human Resources to integrate a language component into staff recruitment during the CLAS assessment process. e) Engaged staff feedback in the CLAS Assessment via an all staff survey and campus specific focus groups to discuss concerns, organizational strengths and areas of opportunity. The survey assessed staff perception of cultural competency, diversity and inclusion in the organization as well as their knowledge of CLAS patient services. Over 1000 staff members participated in this feedback process. f) Assessed the diversity of senior leadership, clinical staff, ancillary staff and administrative staff of the organization as a whole and as compared to the CLAS survey responses.	KEY INDICATORS: a) Environment in which culturally diverse individuals feel welcomed and valued b) Trust and engagement with the communities and populations served c) Workforce reflects populations served	1. Collected and tracked voluntarily reported bilingual language capacities of staff through HR system. 2. Continued affirmative action planning and metrics tracking through Human Resources. 3. Pulled data from HR and patient care systems to monitor the volume of bilingual staff and other demographics to assess the potential to increase recruitment and certification of qualified bi-lingual staff.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Education & Training	ORGANIZATIONAL FOCUS - OPERATIONAL EXCELLENCE: Critical to delivering an outstanding patient experience. We Strive to clarify priorities, enable efficient, faster decision- making and speed spread best practices.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
4. Educate and train governance, leadership, and workforce in culturally and linguistically appropriate policies and practices on an ongoing basis.	a) Completed annual diversity training by CPMC employees to ensure knowledge/adoption of the components of organizational cultural competency, and why it is important to our patients, staff and organization. b) Offered various training opportunities provided to staff and senior leadership in the areas of cultural competency, diversity and inclusion: Sutter health University Development Courses "Diversity and Inclusion: Raising Awareness" and an interactive workshop for senior leadership entitled "Appreciating Differences." c) Assessed staff knowledge of existing opportunities and desire for additional training opportunities via the CLAS survey.	A Workforce demonstrates the attitudes, knowledge, and skills necessary to provide care to diverse populations b) Capacity of staff to provide services that are culturally and linguistic and supports health literacy c) Education and training programs that address the impact of culture on health and health care	Monitored and Tracked percentage of completed trainings and reported to managers. Monitored and Tracked percentage of completed trainings and reported to managers.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Communication and Language Assistance:	ORGANIZATIONAL FOCUS - PATIENT EXPERIENCE: Delivering a consistently excellent patient experience through the eyes of our patients.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
5. Offer language assistance to individuals who have limited English proficiency and/or other communication needs, at no cost to them, to facilitate timely access to all health care and services.	a) Provided interpreter services at no cost to patients with Limited English Proficiency (LEP) or who are deaf or hard-of-hearing, in order to enhance effective communication and ensure access to health care information and services in accordance with Federal, State and Local regulations. b) Offered language assistance at different points of service and levels of care e.g. emergency area, outpatient and inpatient. Interpretation methods include: in person interpreting, over-the-phone interpreting. c) Informed all staff on using the electronic health record system to record patient's need for interpreters, and use of the institution's interpreter services to offer language assistance as needed. d) Continued to provide internal certified medical interpreters for the following languages: Chinese dialects, Spanish, Russian, Vietnamese, Japanese and Korean. c) Continued to provide certified medical interpreter vendor services for 2015 with ability to deliver language assistance in over 200 languages to complement internal staff interpreters. f) Reviewed the following during the CLAS assessment: 1. The registration process to validate the capture of religion, race/ethnicity/ancestry, primary language, spiritual preference, geographic data, insurance coverage, and interpreter requests. 2. Completed learning assessments for every patient by the nurse on admission. 3. Childbirth Education Classes- conducted in Spanish Group Prenatal Program (formerly called Centering)-conducted in Spanish 4. Comprehensive Prenatal Services Program for our MediCal OB patients- conducted in Spanish 9) Continued to provide 24 hr midwifery phone line with a Spanish-speaking provider and Spanish-speaking phone operators. h) Continued to make patient educational handouts available through the Electronic Health Record in multiple languages.	a) Individuals with limited English proficiency and/or other communication needs have equitable access to health services b) Individuals understand their care and service options and participate in decisions regarding their health and health care c) Improved patient safety and reduce medical error related to miscommunication	1. Monitored and tracked both pre-scheduled and same day scheduled interpreting activities by language groups & interpreting modalities (i.e. in person, telephonic, remote video) 2. Monitored LEP census by campus for common languages. 3. Identified incorrect LEP needs in the Sutter Electronic Health Record are reported for correction on regular basis.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Communication and Language Assistance:	ORGANIZATIONAL FOCUS - PATIENT EXPERIENCE: Delivering a consistently excellent patient experience through the eyes of our patients.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
6. Inform all individuals of the availability of language assistance services clearly and in their preferred language, verbally and in writing.	a) Continued to identify language needs at registration and inform patents of the availability of language assistance resources. b) Continued to provide written notices in conspicuous locations to advise patients and their families of the availability of interpreters.	kEY INDICATORS: a) Individuals with limited English proficiency are informed, in their preferred language, that language services are readily available at no cost to them b) Coordinated and facilitated access to language services	Notified patients of the availability of language assistance services at no cost to them and continued regular audits of posted language notifications. Continued to monitor and maintain policies and procedures related to informing patients of language/ interpretation services.
7. Ensure the competence of individuals providing language assistance, recognizing that the use of untrained individuals and/or minors as interpreters should be avoided.	a) Continued to have a process to evaluate the language competency of qualified bilingual staff for language assistance. b) Continued to audit and monitor vendor interpreters for quality. c) Surveyed general staff knowledge on interpreter services: how to request interpreter services and the existence of other patient services, as part of the CLAS assessment. d) Continued to offer educational opportunities to staff medical interpreters to maintain and enhance their skill levels.	kEY INDICATORS: a) Accurate and effective communication between individuals and providers b) Individuals are empowered to negotiate and advocate, on their own behalf, for important services via effective and accurate communication with health and health care staff	Maintained and publicized up-to-date information about Qualified Bilingual Staff (certified at Medical/Basic level by external independent agency) on the institutional intranet Established a quality assurance program to ensure and validate the competency of our vendor interpreters. Monitored our certified interpreter's activities as related to their efficiency and competency. Monitored vendor interpreters for quality; periodically screened interpreters as needed. Reviewed vendor translation process for quality control.
8. Provide easy-to-understand print and multimedia materials and signage in the languages commonly used by the populations in the service area.	 a) Continued to provide signage in our common languages: Chinese, Spanish, Russian and Tagalog (at St Luke's). b) Continued to make available translation resources to staff. The hospital departments and care providers determine which translated documents and languages are needed based on patient population. c) Coordinated a review of multi-language signage at key points throughout all campuses notifying patients of the availability of language assistance services. d) Initiated the development of way finding team to address signage and way finding on each campus. e) Audited the multilingual signage and interpreter notification postings. Walked through every patient facing area to ensure multilingual information was posted notifying patients of their right to free interpreter services. 	kEY INDICATORS: a) Readers of other languages and individuals with various health literacy levels are able to access care and service b) Individuals are able to make informed decisions about their health care/service options	Began the process to assess the adequacy of multilingual signage.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Continuous Improvement and Evaluation:	ORGANIZATIONAL FOCUS – FUTURE: Continually reimagining the way we deliver care to best serve the needs of our patients.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
9. Establish culturally and linguistically appropriate goals, policies, and management accountability, and infuse them throughout the organization's planning and operations.	a) Reviewed appropriate department level goals & policies during the document audit that support management accountability to infuse cultural & linguistic elements in planning/operations. b) Completed a CLAS assessment to establish a baseline for CLAS in organizational oversight, policy making, patient language services, community programs, operational planning, data management, funding allocation and other key areas. Strengths and opportunities for growth were established in this process.	kEY INDICATORS: a) CLAS integrated within service, administrative, and supportive functions b) CLAS integrated within organization's strategic goals and priorities c) CLAS integrated within organizational planning, development and related to outcomes accountability	Continued to have a process in place in which policies and procedures are routinely reviewed. Monitored departmental level goals and success indicators through the Performance Success and Development Process (PSDP). Developed an initial planning document and structural framework for enhancing organizational capacity to deliver CLAS.
10. Conduct ongoing assessments of the organization's CLAS-related activities and integrate CLAS-related measures into measurement and continuous quality improvement activities.	 a) Continued to conduct internal assessments to ensure that CLAS standards were reflected and infused in services provided to the diverse patient population. b) Reported the results of department level assessments to Senior Management for planning, enhancement, and implementation of CLAS-related activities. c) Completed a CLAS assessment to establish baseline for CLAS in organizational oversight, policy making, patient language services, community programs, operational planning, data management, funding allocation and other key areas. Strengths and opportunities for growth were established in this process. Aligned and integrated Sutter System CLAS, Diversity and Inclusion work with CPMC. c) Analyzed the in-person and over-the-phone interpretation data in the CLAS Assessment to make interpretation services more efficient and improve the quality of service for patients. Identified strengths and areas for improvement. d) Reviewed and chose a new, more efficient over-the-phone interpreter vendor which was of a high quality and easy for staff to use, improving patients 24/7 access to over 200 languages for interpretation. e) Gained staff feedback on the CLAS survey and in focus group sessions regarding the interpreter requesting system, strengths and areas of improvement. Utilized this information to improve the current system. d) Pulled and analyzed language assistance policies through CLAS assessment for appropriate verbiage and service provision. Identified policies for Assistance for the Hearing, Listening, Visually and Speech Impaired, Interpreter Request, Patient intake and Registration. e) Continued to monitor the number of staff medical interpreters and appropriate use of vendor services to enhance delivery of service to our LEP patients. 	key indicators: a) Assessment of performance and progress in implementing CLAS Standards b) Assess the value of CLAS-related activities relative to the fulfillment of governance, leadership, and workforce responsibilities	1. Began the process to update annual department level goals to reflect CLAS and language improvement strategy. 2. Developed CLAS Assessment focus areas (Framework Development, Education/Staff Development, Data Collection/ Measurement, Communication Engagement) for quality improvement and data collection. This was designed to guide action planning and improvement work for 2016.

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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Continuous Improvement and Evaluation:	ORGANIZATIONAL FOCUS – FUTURE: Continually reimagining the way we deliver care to best serve the needs of our patients.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
11. Collect and maintain accurate and reliable demographic data to monitor and evaluate the impact of CLAS on health equity and outcomes and to inform service delivery.	a) Used Electronic Health Record system to collect/record demographic data and language needs of patients. Department level assessment was completed to validate that language services were provided as indicated. This information was pulled during the CLAS assessment for analysis. b) Generated Sutter Electronic Health Record LEP Census Reports by campus to analyze during the CLAS assessment. c) Continued to collect demographic data, spiritual preferences and educational needs assessment at intake and enter information into the electronic health record system during Pre-registration. d) Pulled patient demographic reports for 2015 (year to date) including: race, ethnicity, language, religion, age, and sex per campus. This information was used to analyze patient population during the CLAS assessment. e) Continued to provide LEP patient census tool for staff interpreters to locate LEP patients by language as needed.	Accurately identify population groups within a service area monitor individual needs, access, utilization, quality of care, and outcome patterns b) Improved service planning that enhances access and coordination of care c) Measurement to what extent health care services are provided equitably	LEP Census Reports generated by staff interpreters to locate LEP patients and provide appropriate services. Generated weekly/monthly dashboard reports that monitor request volume, cancellation, and vendor dependency. Conducted monthly analysis of over the phone interpretation.
12. Conduct regular assessments of community health assets and needs and use the results to plan and implement services that respond to the cultural and linguistic diversity of populations in the service area.	a) Continued to use data from the tri-annual community health needs assessment that was conducted in partnership with community based organizations, San Francisco Hospitals and the San Francisco Department of Public Health, to inform planning. b) Continued partnership with SFHIP and used the annual implementation plan to respond to needs identified in the assessment. c) Evaluated Interpreter Services geographic language demographics & needs data as well as CPMC's LEP census reports and planned the provision of language assistance accordingly as part of the CLAS assessment.	A) Determination of service assets and needs of populations in service areas (needs assessment) to support resource inventory and gap analysis b) Analysis of demographic, cultural, linguistic, and epidemiological baseline data (quantitative and qualitative) of populations served	Participated in SFHIP on an ongoing basis through the Community Benefit Steering Committee.

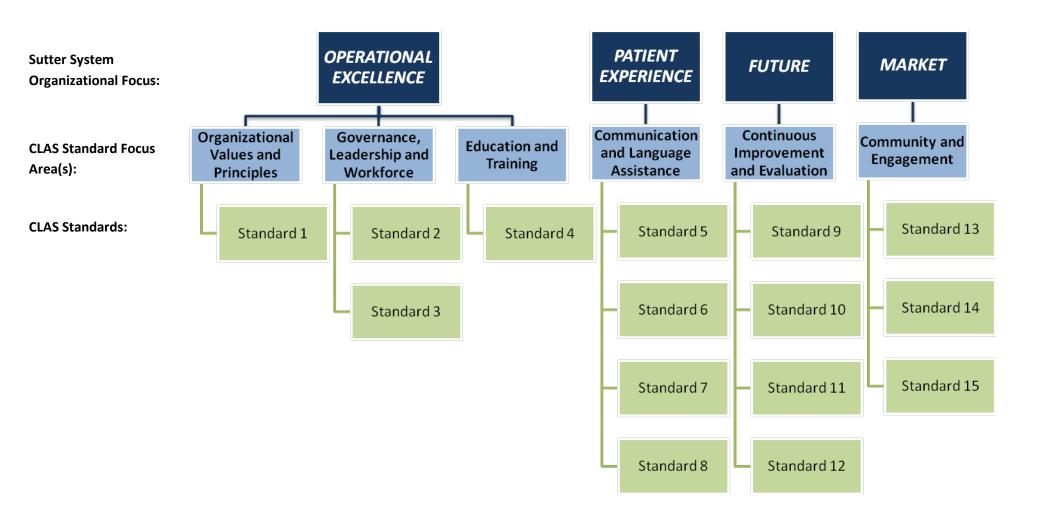
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CLAS Standards	Organization Action	Reference/Key Indicator	Internal Monitoring
Community Engagement:	ORGANIZATIONAL FOCUS – MARKET: Develop an integrated approach to serving our patients and other customers through partnerships with providers and payers.	Key Indicator (s)	Ongoing Monitoring of Activities Completed in 2015
13. Partner with the community to design, implement, and evaluate policies, practices, and services to ensure cultural and linguistic appropriateness.	 a) Continued to use data from a tri-annual community health needs assessment in partnership with community based organizations, San Francisco Hospitals and the San Francisco Department of Public Health to identify community need. b) Continued to work with SFHIP and through an annual implementation plan to respond to needs identified in the assessment. c) Reviewed community partners in the CLAS assessment: Over 70 organizations and their descriptions as well as the nature of their partnership with CPMC. Many of the organizations represent racial/ethnic/gender minority groups which focus on increasing access to care and preventative services for diverse groups in the Bay area. d) Reviewed internal patient demographics and health care disparities within CPMC. Utilized this information to identify programs that target improving health equity in marginalized communities. 	key indicators: a) Provided responsive and appropriate service delivery informed and guided by community interests, expertise, and needs b) Increased appropriate use of services by engaging by underserved minority groups to design and services their needs and desires c) Empower members of underserved minority communities become active participants in the health and health care process	Continued to participate in SFHIP on an ongoing basis through the Steering Committee.
14. Create conflict and grievance resolution processes that are culturally and linguistically appropriate to identify, prevent, and resolve conflicts or complaints.	a) Continued to process complaints & grievances of all nature with commitment to service excellence and quality personalized care by Patient & Customer Relations Department. Process ensures that patient is contacted within 7 days with resolutions and next steps and or need for mediation and final response is given within 30 days. b) Continued to track cultural/diversity complaints as an Event Type in our Online Occurrence Report system. All complaints and grievances are investigated. c) Surveyed patient grievance policies in the CLAS Assessment.	KEY INDICATORS: a) Facilitate open and transparent two- way communication/feedback that meets federal and/or state level regulations that address topics such as grievance procedures, the use of ombudspersons, and discrimination policies and procedures	Continued to track cultural/diversity complaints as an Event Type in our Online Occurrence Report system. Investigated all complaints and grievances. In compliance with CMS, grievances are acknowledged within 7 days and final response given within 30 days.
15. Communicate the organization's progress in implementing and sustaining CLAS to all stakeholders, constituents, and the general public.	a) Continued to inform the city with up to date information on the hiring in accordance with the development agreement b) Reviewed CPMCs current organizational communications in the CLAS Assessment to identify the strengths and opportunities for growth in staff and patient communication. Identified external communications documents such as the Interpreter Services Availability notice, Patients/ Visitors with Disabilities Policy & Procedure, Pre-Registration, Intake and Admitting policy, Side by Side Magazine, and the 2014 Report to the Community. Internal communications documents were also reviewed including Hands on Healing, Take 5 and the internal intranet/portal for information reported to staff. From this information, the CLAS action Planning committee developed a Communication focus area to address the ways in which communication around CLAS can be enhanced and expanded.	a) Information conveyed to intended audiences about efforts and accomplishments in meeting the National CLAS Standards to meet community benefits and other reporting requirements, including accountability for meeting health care objectives in addressing the needs of diverse individuals or groups	Communicated CLAS related community benefits and language assistance services to Senior Management.

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CPMC: Culturally and Linguistically Appropriate Services Action Plan Focus Area Overview*

*These are the areas in which the CLAS Action Plans is organized and stratified across organizational focuses and standard focuses.



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SFDPH Follow-up Questions

CLAS ASSESSMENT 2015

1. The assessment included significant staff input, but did not include patient input. Please provide information on the process CPMC uses to incorporate the patient perspective into its CLAS standards continuous improvement efforts.

CPMC has for many years engaged outside vendors to conduct patient satisfaction surveys including HCAHPS, inpatient services (adult and pediatric), Emergency Department, NICU, Skilled Nursing Facility, Oncology, and many other out-patient services to gain patient feedback. Moving forward in March 2016, CPMC will begin engaging in a collaborative effort with other Sutter Affiliates to support the development of Patient Family Advisory Committees.

This developmental opportunity is an HQI California Hospital Engagement Network (CalHEN) program entitled "Engage." This program is sponsored by the Hospital Quality Institute (HQI) and is supported by a grant to assist hospitals in developing Patient Family Advisory Councils. This is a unique partnership opportunity with the Hospital Quality Institute (HQI) that aligns with Sutter Health's commitment to creating Patient Family Advisory Councils (PFAC) to help strengthen quality, safety, and experience of care across our network. The program will assist Sutter affiliates in setting up a PFA Council providing standard tools for recruitment, on-boarding materials and orientation of team members. The Patient and Family Engagement Program goal is to foster the **collaboration** of Patient and Family Advisors (PFA) to share their **stories**, **experiences**, **and perspectives**.

Also as mentioned in the CLAS assessment, direct patient feedback is currently provided via the *Community Advisory Council (Acute Rehab) Charter*. The key objective of the council is to obtain input from community stakeholders to enhance and improve rehabilitation services for patients served. These patient feedback avenues comment on CPMC's high priority of responding to the real needs of a diverse community, with an intentional focus on advocacy for persons with disabilities. While these advisory councils are not available in every clinical department, there are plans to streamline and systematize this form of patient input throughout many other departments at CPMC.

Additional avenues for patient feedback are integrated into staff processes including:

- Leader Rounding on Patients
- LEAN, KAIZEN and 3P Processes (Patients participating in system improvement activities)
- Patient Relations Complaint Process
- Focus groups with MomBaby patients

2. While the assessment indicates that analysis was performed by campus, no campus-specific information was presented. Please provide the campus-specific data analyses that are identified in the assessment.

CPMC Demographic Data: All Campuses

The following tables illustrate patient demographics at each CPMC campus: Davies, Pacific, St. Luke's and California. The data provided in the tables is the count of patient discharges from inpatient (IP), outpatient (OP), and emergency room (ED) visits between January 1, 2015 and December 31, 2015. Due to the nature of discharges, the values reported per campus are the volume of discharges, not unique patients. The first table illustrates patient visit volume and the percentage of total CPMC volume for each campus.

CALIFORNIA PACIFIC MEDICAL CENTER 2015 IP & OP & ED DISCHARGE SUMMARY FOR ALL CAMPUSES 1/1/2015-12/31/2015

ALL CPMC	% OF	% OF	% OF ST	% OF	CPMC	% of
	DAVIES	PACIFIC	LUKES	CALIFORNIA	TOTAL	Total
Patient Volume	13.3%	33.0%	13.7%	40.0%	532318	100.00%

The following tables illustrate patient visit volume (by discharge) stratified by various demographics: ethnicity, race, religion, and language (see Question 4). Each table captures the patient volume for the demographic category and the percentage breakdown of the demographic for that campus.

ALL Service Lines: RACE	DAVIES	PACIFIC	ST LUKES	CAL	CPMC TOTAL	% CPMC
American Indian	0.3%	0.4%	0.2%	0.3%	1702	0.3%
Asian	14.1%	24.3%	15.8%	31.3%	130839	24.6%
African American	8.0%	6.3%	15.1%	3.1%	34300	6.4%
Native Hawaiian	0.2%	0.2%	1.2%	0.2%	1790	0.3%
Other	7.9%	8.3%	25.7%	6.2%	51949	9.8%
No Answer	1.1%	0.7%	0.4%	0.8%	3917	0.7%
Unknown	1.9%	3.3%	0.8%	2.8%	13727	2.6%
Caucasian	66.5%	56.6%	40.9%	55.3%	294094	55.2%
Grand Total	100.0%	100.0%	100.0%	100.0%	532318	100.0%
Total "Non-White"	30.5%	39.5%	57.9%	41.1%	220580	41.4%

ALL Service Lines: ETHNICITY	DAVIES	PACIFIC	ST LUKES	CAL	CPMC TOTAL	% CPMC
Hispanic*	9.30%	8.50%	40.30%	6.40%	64399	12.10%
Non Hispanic	87.50%	87.40%	58.10%	89.80%	449120	84.40%
Unknown/ Prefer not to						
answer	3.30%	4.10%	1.60%	3.90%	18799	3.50%
Grand Total	100.10%	100.00%	100.00%	100.10%	532318	100.00%

^{*}Hispanic: Includes Cuban, Mexican, Puerto Rican, and Other Hispanic/ Latino/Spanish categories as defined by the US Census report.

SFDPH Follow-up questions: CPCM Program Details & Data

			ST		СРМС	%
All Service Lines: RELIGION	DAVIES	PACIFIC	LUKES	CAL	TOTAL	СРМС
Christian/Catholic	16.2%	19.3%	42.4%	16.7%	111628	21.0%
Christian (other denominations)	6.6%	8.2%	12.7%	5.1%	39268	7.4%
None	58.0%	53.4%	36.4%	57.9%	284876	53.5%
Buddhist	1.3%	1.9%	0.6%	1.7%	8149	1.5%
Muslim	0.3%	0.5%	0.9%	0.3%	2421	0.5%
Jewish	2.7%	3.6%	0.9%	3.1%	15436	2.9%
Other	1.0%	1.2%	0.8%	0.7%	4748	0.9%
Unknown	13.9%	11.9%	5.4%	14.6%	65792	12.4%
Grand Total	100%	100%	100%	100%	532318	100%

3. The report identifies the number of interpreter requests in 2015 (27,215), but it does not indicate what proportion of all patient services these requests represent. Please provide the proportion of patient services for which interpretation is requested by campus.

The proportion of patient services for which interpretation was requested by campus was calculated to be **16.24%**. **Interpreter Services Breakdown:**

- Interpreter requests (filled & requester canceled pre-scheduled requests): 42,850
- In-Person Interpreter Encounter encounters (only filled pre-scheduled requests): 34,981
- Same Day In-Person Encounter (requests made same day as appointment): 10,000
- Over the Phone (interpretation provided by 24 hour phone service): 41,478

The CLAS report identified the number of in-person interpreter requests (pre-scheduled) as 42,850. This number is the total volume of requests made, including those cancelled by the requestor. To accurately calculate the proportion of patient services receiving interpretation, the requests cancelled by requester were subtracted from the original request number to yield 34,981 in-person interpreter encounters (pre-scheduled).

As patient interpretation is conducted both in-person and over the phone, the final volume of CPMC patient interpretation encounters was calculated by adding: same day in-person visits (10,000), prescheduled in-person visits (34,981), and over the phone interpretation (OPI) (41,478). All patient interpretation at CPMC is provided by a certified interpreter.

The final <u>CPMC interpretation Request volume</u> (86,459) was then divided by total <u>patient visit volume</u> (532318) to yield the proportion of patient services receiving interpretation. CPMC does not encourage the usage of Qualified Bi-lingual Staff (QBS) or patient visitors for medical interpretation.

2015 DISCHARGES ALL CAMPUSES 1/1/2015-12/31/2015	DAV CAMPUS	PAC CAMPUS	STL HOSPITAL	CAL CAMPUS	TOTAL	% of CPMC Total
Patient Visit Volume*~	71007	175424	72710	213177	532318	100.00%
Total LEP Patient Visit Volume ⁺					84798	15.9%
In-Person Interpreter Encounter*	8786	15378	3048	7769	34981	
Same Day In-Person Encounter**					10000	
Over the Phone Interpretation***					41478	
Total CPMC Interpretation Requests **					86459	16.24%

^{~*} Patient visit volume for 2015 discharges for all of CPMC from Jan 1 2015- Dec 31 2015

^{*} Filled online pre-scheduled requests for CPMC from Jan 2015 –Dec 2015. Note, ~14% of interpretation encounters are for physicians and clinics residing on the facilities which are not CPMC.

^{**}Estimate Only: 35-40/day=200/week and 50 active weeks (about 10 days of holidays) 8750 to 10,000

^{***} Estimated based on annualized numbers for Jan-Aug 2015 and total hours of OTP interpretation for 2015

^{**} Proportion of total interpreter requests calculated by summing all interpreter request forms and dividing by total the patient volume for all of CPMC

⁺ Percent of total LEP patient visits in 2015 by total patient visits in 2015

4. Similarly, the report does not include the number of patients with limited English proficiency (LEP). Please provide the number and proportion of LEP patients by campus.

The following table illustrates the patient primary language recorded at discharge. Similar to the tables in question 2, the data provided are patient discharges from inpatient (IP), outpatient (OP), and emergency room (ED) visits between January 1, 2015 and December 31, 2015. This table stratifies these visits by primary language spoken. Each column reports the data by campus and the percentage breakdown for that campus.

ALL Service Lines: LANGUAGE	DAVIES	PACIFIC	ST LUKES	CAL	CPMC TOTAL	% CPMC
Chinese	2%	7%	1%	8%	20957	5.97%
English	93%	83%	68%	87%	295247	84.07%
Non Speaking	0%	0%	0%	0%	52	0.01%
Other	1%	2%	1%	1%	4717	1.34%
Russian	1%	2%	0%	1%	3991	1.14%
Spanish	2%	3%	26%	1%	19883	5.66%
Tagalog	0%	0%	3%	0%	2375	0.68%
Vietnamese	0%	0%	0%	0%	1179	0.34%
Unknown	0%	1%	0%	1%	2806	0.80%
Grand Total	100%	100%	100%	100%	532318	100%
Total LEP	7%	17%	32%	13%	84798	15.93%

5. The report indicates that 93% of requests were filled with in-person interpreters, but does not provide the average time patients wait for those request to be fulfilled. We would like to request the average wait time for interpretation as an additional measure of access by campus.

All requests for in-person interpreters are scheduled ahead of time via the internal online scheduling system. In these cases there is no wait for an interpreter. In the event where an interpreter is needed same-day, in-person interpretation is addressed by CPMC staff onsite interpreters in the major languages (Chinese, Spanish, Russian). The wait time for these interpreters varies depending on the impacted need for interpretation that day. On average there are 50 same-day requests made each day and the wait time for each is under 30 minutes as the appointment time is coordinated between the on-site interpreter and care provider. A small portion of same day requests are forwarded to an outside vendor, and wait time varies in these cases. The final avenue for interpretation in all other cases is the 24 hour phone interpretation system. The wait time for an interpreter over the phone is less than 60 seconds as promised by the vendor.

Type of request	% of Total	Average Wait Time
Pre-scheduled Interpretation	~ 39%	0-5 minutes
Same-day request interpretation	~15%	0-30 minutes (varies)
Over the phone interpretation	~46%	<60 seconds

6. The survey findings indicate that staff prefer bilingual staff to interpreters, but provides limited information on certified bilingual staff. Please provide the number and percent of certified bilingual staff by campus, and the criteria and process for certifying bilingual staff.

The following table illustrates the volume of Qualified Bilingual Staff (QBS) at each CPMC campus. The identified QBS have passed the CPMC qualification process and received their organizational status to be acknowledged accordingly. The reported staff volume does not include bilingual staff proficient in a second language if they have not completed the organizational QBS qualification process. In this case the reported volume of bilingual and multilingual staff at CPMC is a low estimate. The details of the QBS qualification process are outlined below.

QBS Staff: LANGUAGE	DAV CAMPUS	PAC CAMPUS	STL HOSPITAL	CAL CAMPUS	QBS TOTAL	% of QBS Total
Arabic				1	1	0.38%
Burmese		1			1	0.38%
Cantonese	3	23	3	16	45	17.24%
French		4			4	1.53%
German		2		2	4	1.53%
Japanese	1	1	1	1	4	1.53%
Korean		1		1	2	0.77%
Mandarin	3	11	3	4	21	8.05%
Portugese	1		1	1	3	1.15%
Russian		18		1	19	7.28%
Spanish	52	26	52	17	147	56.32%
Tagalog	2	4	2	2	10	3.83%
Grand Total	62	91	62	46	261	100%

Human Resources' database indicates that 15.85% of all CPMC staff self identify as being bi-lingual which represents 946 employees. The interpreter services department will use this data to further develop a more robust Qualified Bilingual Staff program.

Bilingual Staff Qualification Process

Overview

Information available on the CPMC intranet for staff to be recognized with non-English language competency:

There is a new basic conversational level competency recognition with no obligations to interpret for anyone else

- 1. Contact Christine Fong at FongCX@sutterhealth.org
- 2. One of our certified interpreter will spend 5-15 minutes to assess your competency
- 3. Once deemed competent, we will acknowledge your competency with a badge and emails to you and your manager

Become a Qualified Bilingual Staff – see details

- 1. Take the HealthStream Module titled "Interpreters Skills Training".
- 2. On completion, **submit the HealthStream certificate** to Interpreter Services by Fax: 415-600-2815 or email interpreter_services@sutterhealth.org
- 3. Fill in the Request to be a Qualified Bilingual Staff
- 4. Interpreter Services will contact you by phone to schedule your Interpreter Skills Test with Language Line University (LLU)

Note: "SH - Dual-Role Staff Interpreters" Outlook group list bilingual staff certified by outside vendor via Sutter Health

QBS Detailed Process

- **Goal:** To attain better medical outcomes, communication, and satisfaction levels for Limited English Proficient (LEP) patients and the staff that care for them.
- **Objective:** To facilitate communication between LEP patients and hospital staff/providers by making use of bilingual staff that has been qualified to be culturally and linguistically competent in a non-English culture and language.

Bilingual Staff Qualification

Qualification is a 2 step process and only after both steps have been completed is qualification official. The steps are:

1) Language Skill Testing (LST) Sutter Health uses an external vendor, Language Line University (LLU), to qualify for language and interpreting competency. This testing allows us to comply with accreditation regulatory guidelines stating we must have a process in place to assess the language proficiency and competence of bilingual staff. Via a 30 to 40 minute verbal test, the evaluation process will confirm staff language competence at one of three levels: a) no pass, b) basic, or c) medical-level. LLU provides qualification for 149 different languages. Those who pass this oral assessment at either the basic or medical-level go on to the next step, training (see Basic and Medical Level definitions below). In rare cases, native speakers who have completed a medical licensure or degree abroad may be dispensed from testing.

2) Interpreter Skill Training (IST) Five <u>HealthStream</u> training modules will be assigned to the prospective bilingual staff. Each module lasts 30 minutes and will be listed under the course title "Interpreter Skills Training". Staff has three months to complete all five modules.

Possible Outcomes after Testing and Training

There are 3 possible outcomes resulting from language skill testing and interpreter skill training:

If LST result was	and IST was	then Qualification Level and Appropriate Use is
No Pass	N/A	Not qualified: Staff member did not pass the language skill testing and is informed of what language areas to strengthen before attempting to become qualified again. Meanwhile, this staff member must communicate through a certified interpreter when caring for non-English speaking patients.
Basic Level	Completed	Basic Level Qualification: Staff member is able to speak the language fluently and has some knowledge of basic medical terminology. This staff should only be used for interpretation that does not include complex medical conversations regarding health condition or symptoms, diagnosis or discharge instructions.
Medical Level	Completed	Medical Level Qualification: Staff member is able to speak the language fluently and has command of medical terminology. This staff member is best used for direct dialogue regarding health conditions or symptoms, informed consents, diagnosis and discharge planning.

After Qualification

The names of all bilingual staff that has become qualified to interpret is listed online on the website for Interpreter Services. Their accomplishment will provide managers with another opportunity to give recognition to their staff and manage-up their skills to our patients and families. The Sutter Health Bilingual Staff Qualification document is added and kept on file in each of the employee's file.

Role boundaries

Any staff member choosing to become qualified will not be obliged to interpret outside their own departments, though they may do so subject to their manager's approval in cases of emergencies for example.

7. The assessment did not include information on the conflict resolution/grievance. Please provide information on the process for handling complaints related to access to culturally or linguistically appropriate services.

The following is the official Patient Grievance procedure. Also reference the attached **Patient Rights and Responsibilities.**

Patient Grievance Procedure

All issues regarding care and services provided by Medical Center employees that are not resolved promptly by staff present are considered grievances and will require a review by the Grievance Committee and a written response in seven (7) days to the patient/family.

- I. What complaints regarding care and services provided by Medical Center employees are considered a "patient grievance"?
 - a. All verbal complaints from patient/family not handled that moment or day by staff present.
 - 1. "Staff present" includes any hospital staff present at the time of the complaint or who can quickly be at the patient's location (i.e. department/nursing manager, supervisor, concierges, etc.) to resolve the patient's complaint at that moment or day.
 - 2. If the patient is satisfied with the action(s) taken, the complaint is considered resolved and will not become a grievance.
 - b. All written letters, emails or faxes from patient/family and any written attachment to a Patient Satisfaction Survey.
 - c. All complaints alleging abuse, neglect, patient harm or non-compliance with any CMS requirements.
 - d. Any time a patient/family requests a complaint regarding care and services provided by Medical Center employees be handled as a grievance.
 - e. Billing issues that are not in compliance with CMS regulations or a Medicare beneficiary billing issue related to rights and limitations provided by 42 CFR §489.
- II. What is not considered a "patient grievance"?
 - a. Change in bedding, housekeeping of a room, serving preferred food and beverages, if resolved on that day.
 - b. Information (e.g., negative comments) obtained from a Patient Satisfaction Survey.
 - c. Billing issues, unless the patient is refusing to pay the bill due to a care, safety, abuse, neglect or non-compliance issue.
- III. Presentation of a complaint or grievance shall not compromise a patient's current or future access to care.
- IV. Data collected regarding patient grievances and complaints that are not defined as grievances are incorporated in the hospital's continuous quality assessment and performance improvement process.

PROCEDURE:

- I. All patients are informed prior to receiving care of their right to voice a complaint or grievance through the "Patient Rights and Responsibilities" brochure and signage posted in the patient care areas.
- II. Reporting/referrals of Grievances Grievances may be reported/referred in either verbal or written form, by the patient or any family member (including a partner or significant other) to: Patient Relations Department
- VIII. The patient shall receive a written response within seven (7) days of receipt of the grievance. The response shall provide the patient with the name of the contact person, steps taken on behalf of the patient to investigate the grievance, the results of the grievance process and the date of completion.
 - a. The Grievance Committee will provide adequate information to address each item stated in the patient's grievance.
 - b. Although the Regulations do not require that the grievance be resolved within seven (7) days, the Grievance Committee will attempt to resolve all grievances as soon as possible.
- IX. If the grievant is dissatisfied with the written response, the grievant shall be informed in writing that he/she has the right to appeal the grievance with our licensing agent.

8. The assessment references the community health workers in St. Luke's HealthFirst program as an informal community advisory group, representative of the demographics of the patients served and providing input and guidance in the development of services to meet the language, spiritual and cultural needs of their communities. Please provide additional information on the HealthFirst program (e.g., scope, activities, population served).

Program: Health First

CLAS STANDARDS: 5, 6, 8, 10, 11, 4

In 2006 HealthFirst opened as a Center for Education and Prevention at the St. Luke's Campus. CPMC developed HealthFirst in response to the scarcity of primary care physicians, the increasing costs of medical care, and the rising number and proportion of patients with chronic illnesses. HealthFirst utilizes an innovative model where non-physicians are deployed to help manage chronically ill patients in partnership with their primary care provider. These non-physicians, Community Health Workers (CHWs), are trained and certified by nurse educators and serve as key components of the team-based model. CHWs are culturally and linguistically competent as they are recruited from the same community as the patients HealthFirst serves. CHWs provide health education, coach patients to improve their self-management skills, and encourage them to receive timely and comprehensive care. In addition to working closely with St. Luke's patients, CHWs teach community classes to parents of children at risk for obesity in the South of Market, Mission, and Bayview-Hunters Point districts. The CHW works alongside a physician, nurse educator, respiratory therapist, social worker, and the program manager.

HealthFirst's primary goal is to find a more cost-effective way to support patients with chronic illnesses in a primary care setting and improve the quality of care. To do this, they offer the community access to prevention, outreach, and education services.

Key Statistics

- HealthFirst served 652 chronically ill patients with 1,913 patient visits in 2014, and 722 chronically ill patients with over 2,000 patient visits in 2015.
- HealthFirst has reduced pediatric asthma patient's emergency department utilization and improved control
 of their symptoms.
- HealthFirst has improved HbA1c values for adult patients with type 2 diabetes that are classified as out of control.

Patient Demographics (January- December 2015)

Datient Race

ratient Nace	π
American Indian or	
Alaska Native	4
Black/African American	98
Asian/Pacific Islander	70
White/Caucasian	303
Other/Unknown/Prefer	
not to Answer	247
Total	722

Patient Ethnicity

Hispanic	497
Non Hispanic	216
Unknown/ No Answer	9
Total	722

Patient Age and Gender

Age	Male	Female	Total			
1 to 9	111	52	163			
10 to 19	83	77	160			
20 to 29	4	14	18			
30 to 39	9	33	42			
40 to 49	18	40	58			
50 to 59	18	62	80			
60 to 69	28	64	92			
70 to 79	24	57	81			
80+	10	18	28			
Total	305	417	722			

Services

- **Prevention:** By offering services which are culturally and financially accessible, they encourage the community to seek help before it becomes an emergency situation and avoid expensive treatment in the Emergency Department.
- **Education:** By providing tailored education in nutrition, physical activity, and taking medications correctly, Health First emphasizes is on teaching self-management of chronic diseases.
- **Innovation:** This is an innovative program using CHWs and clinical information technology to support primary care physicians, placing a strong emphasis on health coaching and care coordination.

CLAS Alignment

<u>Standard 5:</u> Health First offers languages assistance to individuals who have limited English proficiency or other communication needs at no cost, to facilitate access to diabetes care and services.

Standard 6: Patients involved in Health First are informed of the right to free interpretation services.

<u>Standard 7:</u> Health First staff are trained in the ways to best communicate dietary information to patients of all educational, cultural and linguistic backgrounds.

Standard 8: Print educational materials are provided for patients in all four primary languages.

<u>Standard 10:</u> Health First cares for diverse patients and ensures that they receive care tailored with their linguistic and educational needs. Cultural and linguistic practices are integrated into the services provided by the diabetes center.

9. The assessment included several recommendations for further enhancing access to culturally and linguistically appropriate services. Please include updates on the implementation of these recommendations as part of CPMC's annual report on its compliance with the Development Agreement.

CPMC has continued to make substantial progress towards developing the foundation for a strategic framework to support a culturally competent care environment. A CLAS Action Planning Team was established at the request of Dr. Warren Browner on 2/17/2016, with the support of senior management. Senior leadership has approved the following areas of focus for implementation throughout 2016 and beyond. They are:

- Framework Development
- Education/ Staff Development
- Data Collection/ Management
- Communication/ Engagement

The Action Planning team has identified sub-groups to further develop key activities to support CPMC's capacity to provide a diverse, inclusive culturally competent care and work environment. Some of the activities of the team include:

- Explore educational opportunities for leadership and staff in culturally relevant community programs and volunteering.
- Develop organizational communications regarding QBS.
- Increase recruitment of bi-lingual staff.
- Develop and/or adopt a Race, Ethnicity, Ancestry, and Language (REAL) Toolkit to establish a standardized process for collecting and reporting data that supports measurement of quality, service utilization, and community-based programming within a report card format.
- Increase promotion of cultural competence education and training resources available to all staff and volunteers.
- Enhance education for senior management and leadership.
- Enhance nursing staff communications on CLAS and supporting CPMC services.
- Work with leadership to make readily available culturally sensitive discharge/educational material for patients in the appropriate language and education level.
- Develop a sustainable Patient Family Advisory Group at CPMC in conjunction with other Sutter affiliates.
- Attend monthly educational sessions to garner resources and knowledge for PFAC articulated plan development.



ATTACHMENT 2 Development Agreement Payments Schedule/CPMC Payments

DEVELOPMENT AGREEMENT PAYMENT SCHEDULE¹

		Effective	First	Second	Third	11/25/15 CPMC	Fourth	Fifth	
	Agency	Date + 30 days	Installment ²	Installment	Installment	Payments	Installment	Installment	TOTAL
Affordable Housing Payment ³	MOH	2,400,000	6,700,000	7,000,000	8,825,000	Completed	8,100,000	3,475,000	36,500,000
Healthcare Innovation Fund ⁴	Foundation	2,000,000	1,500,000	1,125,000	1,125,000	Completed	1,725,000	1,125,000	8,600,000
Bus Rapid Transit contribution ⁵	MTA		2,100,000	2,900,000					5,000,000
Transit Fee ⁵	MTA				1,500,000	Completed	2,500,000	2,500,000	6,500,000
Bicycle Studies Contribution ⁵	MTA	400,000							400,000
Workforce training payment ⁶	Foundation	1,000,000	2,000,000	1,000,000					4,000,000
Tenderloin sidewalk widening and pedestrian lighting improvements ⁷	DPW/PUC	400,000	1,200,000	1,275,000	1,275,000	Completed	100,000		4,250,000
Tenderloin Safe Passage Grant ⁷	OEWD	200,000							200,000
Transit and safety improvements in neighborhoods around the Cathedral Hill Campus ⁷	MTA	200,000	200,000		575,000	Completed	575,000		1,550,000
Enforcement & traffic safety measures around Pacific & California Campuses ⁷	MTA	300,000	300,000	700,000	700,000	Completed	1,000,000		3,000,000
Total		6,900,000	14,000,000	14,000,000	14,000,000	Completed	14,000,000	7,100,000	70,000,000

All initially capitalized terms are as defined in the Agreement, unless otherwise defined herein.

² First Installment is due thirty (30) days after the earlier of the date the Approvals are Finally Granted or the date the Cathedral Hill Campus Hospital Commences Construction, and each following Installment is due on each anniversary thereafter.

As set forth in Exhibit G.

The "Innovation Fund" is defined in Exhibit F.

⁵ As set forth in Exhibit K.

⁶ As set forth in Exhibit E.

As set forth in Exhibit H.



Enterprise Development

California Campus 3700 California Street

Davies Campus

Castro & Duboce Streets Pacific Campus 2333 Buchanan Street

St. Luke's Campus 3555 Cesar Chavez Street Mailing Address P.O Box 7999 San Francisco CA 94120 415.600.6000

To. Phillip Wong

Office of Economic and Workforce Development 1 Dr. Carlton B. Goodlett Place, Room 448 San Francisco, CA 94102

From Vahram Massehian

Senior Project Manager Enterprise Development

California Pacific Medical Center 633 Folsom Street, 1st Floor San Francisco, CA 94107

415-600-7325

Re: Development Agreement Third Installment

Payment

By Hand Delivery

Date: November 25, 2015

Remarks:

Pursuit to instructions we are delivering Checks No. 23706 and 23637 totaling in the amount of Twelve Million Eight Hundred Seventy-Five and 00/100 Dollars (\$12,875,000.00) to the City and County of San Francisco, in satisfaction of the Third Installment payments due under the following sections of the Development Agreement Relating to the Construction and Reconstruction of Healthcare Facilities in Furtherance of the California Pacific Medical Center Long Range Development Plan by and between the City and County of San Francisco and Sutter West Bay Hospitals:

Exhibit H – Public Improvements

Tenderloin Lighting & Traffic Safety: \$1,275,000 CH Transit and Safety Improvements: \$575,000

Pacific & California Campus Traffic Enforcement & Safety: \$700,000

Exhibit G – Housing Program

Affordable Housing Payment: \$8,825,000

Exhibit K – Transportation Program

Transit Fee: \$1,500,000

November 25, 2015

If anything in the above is in error, please immediately contact me.
Kind Regards,
Vahram Massehian
I, Phillip C. Wong, acknowledge receipt on behalf of the City and County of San Francisco [Print Name]
x Phillip C Wing Signature

CC:

Henry Yu, California Pacific Medical Center (w/o Enclosure)



Enterprise Development

California Campus

3700 California Street

Davies Campus
Castro & Duboce

Streets

Pacific Campus 2333 Buchanan Street

St. Luke's Campus 3555 Cesar Chavez Street Mailing Address P.O Box 7999 San Francisco. CA 94120 415.600.6000

To. The San Francisco Foundation

1 Embarcadero Center, Suite 1400

San Francisco, CA 94111 Attention: Myra Chow

From Vahram Massehian

Senior Project Manager Enterprise Development

California Pacific Medical Center 633 Folsom Street, 1st Floor San Francisco, CA 94107

415-600-7325

Re: Innovation Fund Third Installment

By Hand Delivery

Date: November 25, 2015

Remarks:

Pursuant to instructions, we are delivering Check No. 23638 in the amount of One Million One Hundred and Twenty-Five and 00/100 Dollars (\$1,125,000.00) in satisfaction of the Third Installment payment due under Section 3(b) of Exhibit F (aka "The Innovation Fund") of the Development Agreement Relating to the Construction and Reconstruction of Healthcare Facilities in Furtherance of the California Pacific Medical Center Long Range Development Plan by and between the City and County of San Francisco and Sutter West Bay Hospitals, and the associated Workforce Fund Grant Agreement.

If anything in the above is in error, please immediately contact me.

Kind Regards,

Vahram Massehian

I, NILA KIM , acknowledge receipt on behalf of the San Francisco Foundation.

[Print Name]

x Signature

CC:

Ken Rich, Mayor's Office of Economic and Workforce Development (w/o Enclosure) Henry Yu, California Pacific Medical Center (w/o Enclosure)



May 4, 2015

Vahram Massehian Senior Project Manager California Pacific Medical Center 633 Folsom Street, 5th Floor San Francisco, CA 94107-3623

Dear Mr. Massehian,

Pursuant to the Memorandum of Understanding between California Pacific Medical Center and the City and County of San Francisco — please find enclosed invoices from City Agencies for work performed on the California Pacific Medical Center project.

Payment should be made out to the Office of Economic and Workforce Development and mailed to the attention of Phillip C. Wong (address below) for distribution amongst City Agencies and City Contractors.

Office of Economic and Workforce Development Attn: Phillip C. Wong City Hall, Rm. 448 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4653

Department	Invoice #	Invoice Period	Total	
OEWD	CPMC11-017	January 2015 – March 2015	\$ 27,796.25	
Contract Monitoring Division	Q1, FY 14-15	July 2014 – September 2014	\$ 927.61	
Contract Monitoring Division	Q2, FY 14-15	October 2014 – December 2014	\$ 491.09	
Contract Monitoring Division	Q3, FY 14-15	January 2015 – March 2015	\$ 327.39	
City Attorney	1100299	January 2015 – March 2015	\$ 9,435.00	
		TOTAL AMOUNT DUE:	\$ 38,977.34	

Sincerely,

Phillip C. Wong

Office of Economic and Workforce Development





September 17, 2015

Vahram Massehian Senior Project Manager California Pacific Medical Center P.O. Box 619110 Roseville, CA 95661-9110

Dear Mr. Massehian,

Pursuant to the Memorandum of Understanding between California Pacific Medical Center and the City and County of San Francisco — please find enclosed invoices from City Agencies for work performed on the California Pacific Medical Center project.

Payment should be made out to the Office of Economic and Workforce Development and mailed to the attention of Phillip C. Wong (address below) for distribution amongst City Agencies and City Contractors.

Office of Economic and Workforce Development Attn: Phillip C. Wong City Hall, Rm. 448 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4653

Department	Invoice #	Invoice Period	Total
OEWD	CPMC11-018	April 2015 – June 2015	\$ 28,614.50
Contract Monitoring Division	Q4, FY 14-15	April 2015 – June 2015	\$ 327.39
City Attorney	1100299	April 2015 – June 2015	\$ 5,067.50
		TOTAL AMOUNT DUE:	\$ 34,009.39

Sincerely,

Phillip C. Wong

Office of Economic and Workforce Development



October 5, 2015

California Pacific Medical Center Enterprise Development Dept. c/o Mr. Geoffrey Nelson 633 Folsom Street, 5th Floor San Francisco, CA 94107

Subject:

CPMC Project Interim Billing

Record ID:

2005.0555E_9 (Note to File) - 9/3/2014-9/30/2015 (Final)

2005.0555E_11 (Addendum) - 9/11/2014-9/30/2015 (Final)

Dear Mr. Nelson:

Following please find the interim billing summary for CPMC project. The total outstanding balance is \$13,295.41.

Case Number	Bill T&M Amount	Covered Period
2005.0555E_9 Note to File	\$5,180.13	9/3/2014-9/30/2015 Final Bill
2005.0555E_11 Addendum	\$8,115.28	9/11/2014-9/30/2015 Final Bill
Total	\$13,295.41	

Sub-Total of 2015 Amount

\$4,851.60

This letter is to inform you that the above outstanding fee \$13,295.41 is due now. Please make a check payable to "San Francisco Planning Department" and specify the project address and file number, given above, on the check, and address it to 1650 Mission Street, Suite 400, San Francisco, CA 94103 (Attn: Karen Zhu). Thank you for your prompt attention to this matter.

If there are any questions in regards to this billing, please do not hesitate to contact Karen Zhu at 415-558-6408 or Karen.zhu@sfgov.org.

Sincerely

Keith DeMartini

Finance & ITManager

cc:

Vahram Massehian, CPMC

Devyani Jain, Planning Department Susan Mickelsen, Planning Department 1650 Mission St. Suite 400 San Francisco, CA 94103-2479

Reception: 415.558.6378

Fax: 415.558.6409

Planning Information: 415.558.6377



City and County of San Francisco :: Edwin M. Lee, Mayor Economic and Workforce Development :: Todd Rufo, Director

December 4, 2015

Vahram Massehian Senior Project Manager California Pacific Medical Center P.O. Box 619110 Roseville, CA 95661-9110

Dear Mr. Massehian,

Pursuant to the Memorandum of Understanding between California Pacific Medical Center and the City and County of San Francisco — please find enclosed invoices from City Agencies for work performed on the California Pacific Medical Center project.

Payment should be made out to the Office of Economic and Workforce Development and mailed to the attention of Phillip C. Wong (address below) for distribution amongst City Agencies and City Contractors.

Office of Economic and Workforce Development Attn: Phillip C. Wong City Hall, Rm. 448 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4653

Department	Invoice #	Invoice Period	Total
OEWD	CPMC11-019	July 2015 – September 2015	\$ 55,395.75
Contract Monitoring Division	Q1, FY 15-16	July 2015 – September 2015	\$ 1,091.30
City Attorney	1100299	July 2015 – September 2015	\$ 1,200.00
		TOTAL AMOUNT DUE:	\$ 57,687.05

Sincerely,

Phillip C. Wong

Office of Economic and Workforce Development



February 23, 2016

Vahram Massehian Senior Project Manager California Pacific Medical Center P.O. Box 619110 Roseville, CA 95661-9110

Dear Mr. Massehian,

Pursuant to the Memorandum of Understanding between California Pacific Medical Center and the City and County of San Francisco — please find enclosed invoices from City Agencies for work performed on the California Pacific Medical Center project.

Payment should be made out to the Office of Economic and Workforce Development and mailed to the attention of Phillip C. Wong (address below) for distribution amongst City Agencies and City Contractors.

Office of Economic and Workforce Development Attn: Phillip C. Wong City Hall, Rm. 448 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4653

Department	Invoice #	Invoice Period	Total
OEWD	CPMC11-020	October 2015 – December 2015	\$ 52,512.75
Contract Monitoring Division	Q2, FY 15-16	October 2015 – December 2015	\$ 1,255.00
City Attorney	#19, 1100299	October 2015 – December 2015	\$ 4,255.00
		TOTAL AMOUNT DUE:	\$ 58,022.75

Sincerely,

Phillip C. Wong

Phillip C. Wong

Office of Economic and Workforce Development





March 1, 2016

Vahram Massehian Senior Project Manager California Pacific Medical Center P.O. Box 619110 Roseville, CA 95661-9110

Dear Mr. Massehian,

Pursuant to the Memorandum of Understanding between California Pacific Medical Center and the City and County of San Francisco — please find enclosed invoices from City Agencies for work performed on the California Pacific Medical Center project.

Payment should be made out to the Office of Economic and Workforce Development in **one consolidated check**, and mailed to the attention of Phillip C. Wong (address below) for distribution amongst City Agencies and City Contractors.

Office of Economic and Workforce Development Attn: Phillip C. Wong City Hall, Rm. 448 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102-4653

Department	Invoice #	Invoice Period	Total	
SF Planning 2012.040		March 2012 – December 2015	mber 2015 \$ 30,193.13	
		TOTAL AMOUNT DUE:	\$ 30,193.13	
		Sub-Total of 2015 Amount:	\$20 107 57	

Sincerely,

Phillip C. Wong

Phillip C. Wong
Office of Economic and Workforce Development





ATTACHMENT 3 Entry Level Operational Hiring



Process with SFOEWD/First Source Hiring Program

CPMC, in coordination with OEWD, is making the required good faith efforts regarding the First Source (FS) Entry Level Hiring Goal.

CPMC has been working with OEWD and its network of providers to build off 2014 and further refine the hiring processes and procedures that will enhance opportunities for targeted groups and accelerate the progress toward the 40% local hiring goal. The recruitment team at CPMC meets regularly with OEWD. We have developed a foundation and mutually shared vision for working together throughout the term of the Development Agreement.

Below is a summary of how CPMC has demonstrated good faith efforts to date:

Hiring	 CPMC made 220 entry level hires in 2015. To reach the 40% goal, 88 FS hires were needed. CPMC hired 135 FS candidates in 2015. 70% of FS hires came from targeted neighborhoods in 2015. Thru the first four months of 2016 CPMC has a 66% FS hiring rate, 35 FS hires out of 53 total hires. Thru the first four months of 2016, 74% of FS hires came from targeted neighborhoods. CPMC is actively referring every San Francisco candidate to OEWD to improve their chances for employment, whether at CPMC or elsewhere. Exhibit A charts the local hiring percentage for 2015. Exhibit B charts the percentage of those hires from targeted neighborhoods in 2015. Exhibit C charts the local hiring percentage for the first four months in 2016. Exhibit D charts the percentage of those hires from targeted neighborhoods in 2016.
Active Engagement	Weekly meetings with hiring managers with constant reminders on
and Resource	the importance of the workforce agreement.
Allocation	• Engaged in approx. 59 job fairs, employer spotlights,
	meetings/workshops in 2015. At the time of this submittal CPMC
	has participated in an additional 20 engagements in 2016, see Exhibit E.



	•	In addition to one full time recruiter designated to entry level hiring, CPMC applied additional resources to effectively evaluate and process referrals.
Hiring Projections	 Detailed Hiring Projections for Aug. 2015 thru Aug. 2016 were provided to OEWD, see Exhibit F. 	
	 Detailed Hiring Projections for Aug. 2016 thru Aug. 201 provided to OEWD in August 2016. 	

Priorities for 2016

In addition to meeting the minimum good faith efforts of providing OEWD with hiring projections, notifying OEWD of all entry level positions, giving OEWD an exclusive 10 days to refer candidates for entry level positions, considering candidates referred by the workforce system, working to meet the hiring goal of 40%, and continuing to fine-tune the systems put in place thus far, CPMC has also committed to the following:

- Participating in regular weekly check-ins with OEWD and its sector leads.
- Attending various community job fairs/events sponsored by OEWD and various CBOs targeting the priority areas noted in the Development Agreement.
- Applying approximately 50 hours per week in time and resources to monitor, track, capture, report, and effectively evaluate and process referrals.
- Prioritizing system referrals past the minimum 10 days if a requisition has not been filled.
- Expediting the application of the Workforce Training funds.

Challenges

- Current unemployment rate in San Francisco is approx. 3.4%, the lowest in 15 years.
- Strain on our CPMC workforce due to the limited pipeline of qualified San Francisco candidates.
- Delay by the SF Foundation in awarding the \$3 million in workforce training grant funds.
- Escalating cost of living and lack of affordable housing within San Francisco.

EXHIBIT A

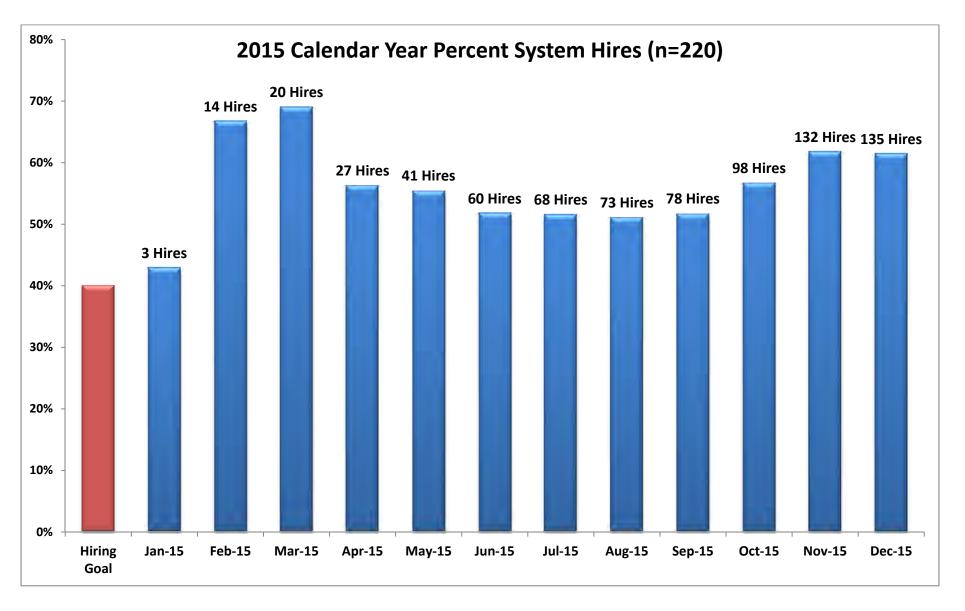


EXHIBIT B

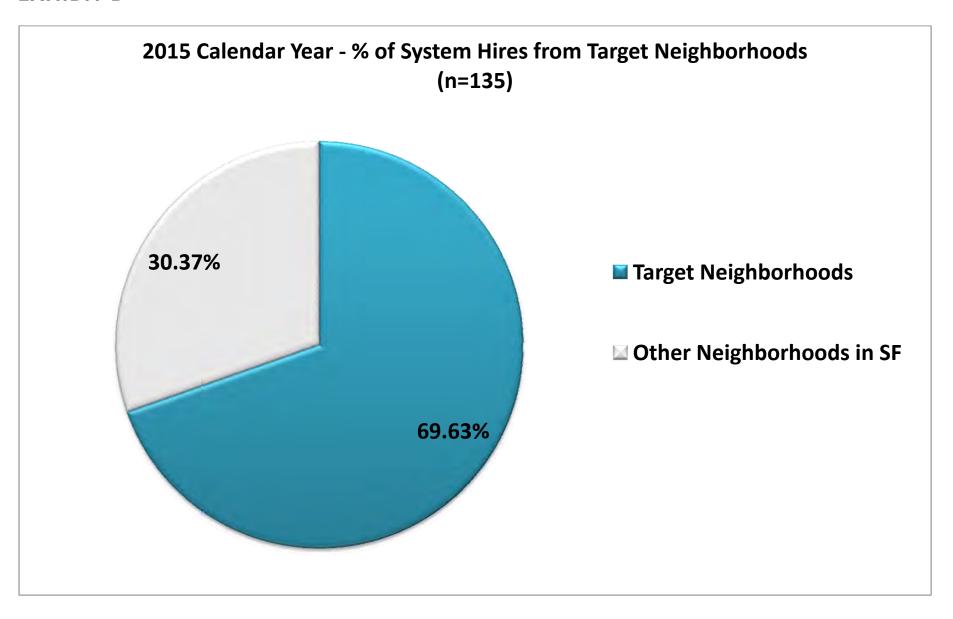


EXHIBIT C Supplemental data for 2016

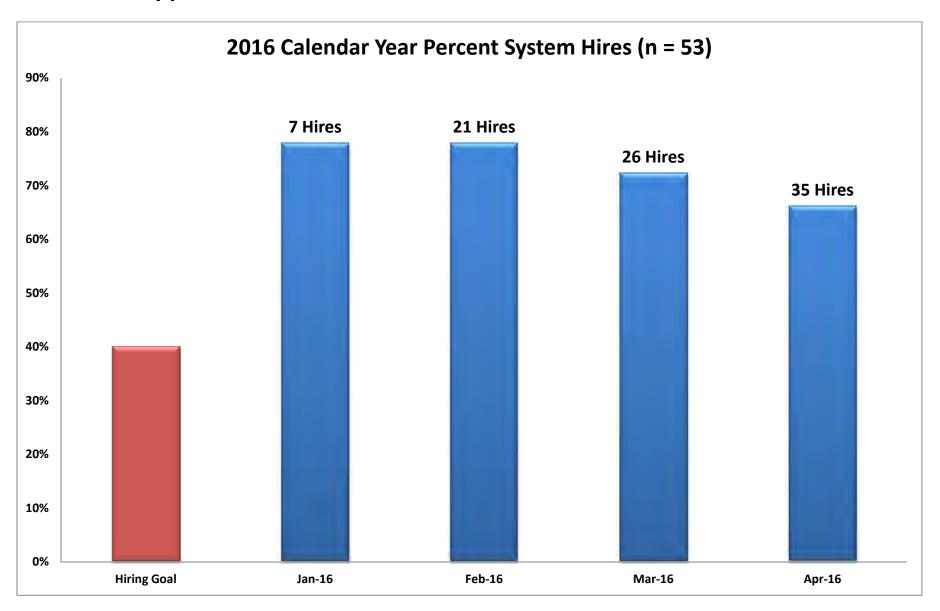


EXHIBIT D Supplemental data for 2016

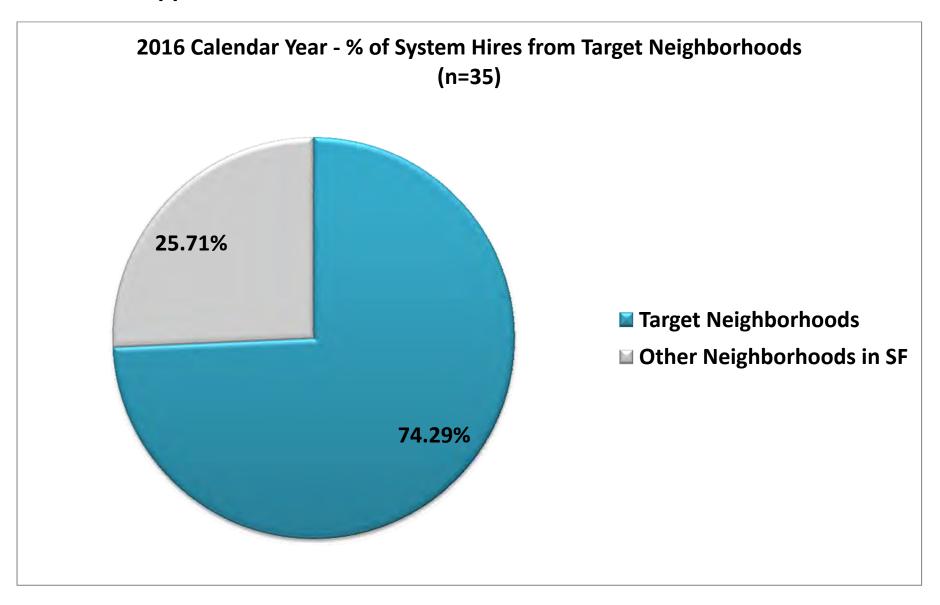


EXHIBIT E

Good Faith Efforts Log as of 05.01.2016

Date	Meeting	CPMC Participants
04/30/2016	Speak to CCSF about Housekeeping Aide positions at CPMC	Pragna Dave
		Pragna Dave
04/20/2016	Speak to CCSF about CNA positions at CPMC	Kevin Trang
		Pragna Dave
04/19/2016	Employer Spotlight @ VVNAP	Kevin Trang
		Pragna Dave
04/12/2016	Employer Spotlight @ WANAP	Kevin Trang
		Pragna Dave
04/06/2016	Goodwill Annual Job Fair	Kevin Trang
00/04/0046		Pragna Dave
03/31/2016	JVS Pre-Screen Event	Kevin Trang
02/20/2016	Mosting w/ Arriba luntas	Pragna Dave
03/30/2016 03/29/2016	Meeting w/ Arriba Juntos Meeting w/ Christy Coleman @ WANAP	Kevin Trang Pragna Dave
03/29/2010	Meeting wy Christy Coleman & WANAP	Pragna Dave
		Vahram Massehian
03/24/2016	Internship/Externship Conference Call w/ JVS	Edward Battista
03/18/2016	JVS Pre-Screen Event	Pragna Dave
		Pragna Dave
		Vahram Massehian
		Edward Battista
03/17/2016	TSFF/OEWD/CPMC Meeting @ SFOEWD	Melissa White
03/08/2016	CPMC/SFLGBT/Up Glo Meeting @ SFOEWD	Pragna Dave
		Pragna Dave
03/07/2016	Meeting with Director @ WANAP	Kevin Trang
03/03/2016	CPMC Employer Spotlight @ PRC	Pragna Dave
		Pragna Dave
		Vahram Massehian
02/11/2016	Foundation Mosting	Melissa White
02/11/2016	Foundation Meeting	Edward Battista
02/09/2016	JVS Pre-Screen Event	Pragna Dave Kevin Trang
02/03/2010	JVSTTC Screen Event	Pragna Dave
01/28/2016	CPMC/NAP/SF Foundation Meeting	Kevin Trang
- , -,	, , , , , , , , , , , , , , , , , , , ,	Pragna Dave
01/27/2016	CNAP Employee Spotlight & Pre-Screen Event	Kevin Trang
01/25/2016	JRT Program Discussion @ MHH	Pragna Dave
	, in the second	Pragna Dave
		Vahram Massehian
01/21/2016	Quarterly CPMC Meeting @ JVS	Melissa White
		Pragna Dave
		Kevin Trang
		Edward Battista
12/20/2015	CDMC/IVC Discussion	Ben Gover
12/29/2015	CPMC/JVS Discussion	Rebecca Ostrander
12/18/2015	WANAP Pre-Screen Event	Pragna Dave Kevin Trang
12/10/2013	VVAINAL LIG-PRICELLEVELLE	Keviii ITalig

		Due en e Deure
		Pragna Dave
		Kevin Trang Rebecca Ostrander
12/16/2015	CPMC/CCSF Meeting	Vahram Massehian
12/10/2013	Crivic/ CC3F ivideeting	Pragna Dave
		Edward Battista
		Vahram Massehian
12/03/2015	DA Hearing	Emily Webb
11/24/2015	CPMC Spotlight @ YCD	
11/24/2015	CPIVIC Spotlight (@ 1CD	Pragna Dave
11/20/2015	Positive Resource Center Job Fair	Pragna Dave Kevin Trang
11/20/2013	Positive resource Center Job Pan	Pragna Dave
11/16/2015	CNAP Pre-Screen Event	Kevin Trang
11/10/2013	CIVIL TTC SCIECTIEVEIR	Pragna Dave
11/05/2015	JVS Pre-Screen Event	Kevin Trang
22,00,2020	770776 5516511 27511	Pragna Dave
11/03/2015	FacesSF/VVNAP Pre-Screen Event	Kevin Trang
10/26/2015	HC Round Table Discussion w/ SFOEWD	Pragna Dave
	·	_
10/22/2015	Quarterly CPMC Meeting	Pragna Dave
40/24/2045	CDAC ALAD (CF Face dation Martin	Pragna Dave
10/21/2015	CPMC/NAP/SF Foundation Meeting	Kevin Trang
10/10/2015	DAD Documitment Front @ IVC	Pragna Dave
10/19/2015	PAR Recruitment Event @ JVS	Kevin Trang
10/16/2015	Completion Ceremony of Cohort #1 for CPMC PCST Training @ JVS	Pragna Dave
		Rebecca Ostrander
10/15/2015	Bay Area Medical Academy Visit	Pragna Dave Kevin Trang
10/13/2013	Bay Area Medical Academy Visit	Pragna Dave
10/14/2015	NAP Quarterly Meeting	Kevin Trang
10/14/2013	WAI Quarterly Meeting	Pragna Dave
10/08/2015	CNA Recruitment Event @ JVS	Kevin Trang
_0,00,_00		Pragna Dave
09/24/2015	Visitacion Valley NAP - Employee Spotlight	Kevin Trang
		Pragna Dave
09/22/2015	Job Fair @ The Metreon, SF	Kevin Trang
03/22/2013	Job Full & The Medicon, of	Edward Battista
		Rebecca Ostrander
		Vahram Massehian
		Melissa White
09/21/2015	Meeting with new director of OEWD	Miquel Penn
		Pragna Dave
09/10/2015	Western Addition NAP	Kevin Trang
09/08/2015	Visitacion Valley NAP	Pragna Dave Desiree Asiain
08/26/2015	Intern Assistance	Pragna Dave
		_
08/18/2015	NAP Coordinator Meeting	Vahram Massehian
00/10/10		Rebecca Ostrander
08/10/2015	CPMC 2014 Compliance	Vahram Massehian
07/09/2015	JVS Internship Screening	Pragna Dave
07/15/2015	Employee Spotlight	Tony Wagner
06/25/2015	Employee Spotlight	Tony Wagner
		Pragna Dave; Vahram
06/16/2015	Neighborhood Access Point-CPMC Meeting	Massehian; Tony Wagner
06/12/2015	Bay Area Medical	Tony Wagner

05/20/2015	New First Course Deferred	Dungana Davis, Tanyi Manana
05/29/2015	New First Source Referrals	Pragna Dave; Tony Wagner
05/21/2015	Supervisor Meeting	Tony Wagner
05/20/2015 05/15/2015	WANAP Job Fair Prep for DA Compliance hearing	Tony Wagner Mark Beiting; Pragna Dave; Dean Fryer; Maynard Jenkins; James Macksood; Vahram Massehian; Melissa White
05/14/2015	Chinatown Employer Spotlight	Tony Wagner
05/13/2015	Women's Community Clinic	Tony Wagner
05/12/2015	Streamline/Review Reports with Nikki	Pragna Dave; Nikki Tosiello
05/08/2015	CPMC Entry-Level Workforce Needs	Pragna Dave; Abe Dosi; Ben Grover; Maynard Jenkins; Vahram Massehian; Tony Wagner; Melissa White; Hiring Managers
05/07/2015	Strictly Business Luncheon	Pragna Dave; Ben Grover; Maynard Jenkins; Vahram Massehian; Tony Wagner; Melissa White
05/06/2015	CPMC DA Hearing Prep	Pragna Dave; Maynard Jenkins; Vahram Massehian; Melissa White
05/05/2015	NAP Meeting	Pragna Dave; Tony Wagner
04/24/2015	JVS Excel presentation	Tony Wagner
04/09/2015	Healthcare Academy Graduation	Tony Wagner
04/08/2015	Goodwill Job Fair	Tony Wagner
03/18/2015	HCAB @ JVS	Tony Wagner
03/18/2015	HSA Employer Showcase	Tony Wagner
03/06/2015	Lessons Learned	Tony Wagner, Varham Massehian
03/04/2015	SF Chamber of Commerce	Tony Wagner
02/24/2015	Meeting with Executive Director of Western Addition	Tony Wagner
02/10/2015	CCSF Culinary Arts Showcase	Tony Wagner
02/09/2015	Job Fair	Tony Wagner
02/09/2015	JVS/CPMC Internship Meeting	Pragna Dave
02/06/2015	Meeting with Todd Rufo	Tony Wagner; Melissa White; Vahram Massehian
02/02/2015	JVS/CPMC Internship Meeting	Donna Sieker; Tony Wagner; Pragna Dave
01/30/2015	Meeting with NAP coordinators	Pragna Dave; Tony Wagner
01/29/2015	WISF Subcommittee meeting	Tony Wagner
01/20/2015	Meet London Breed	Tony Wagner; Melissa White; Mike Cohill
01/15/2015	Employer Spotlight	Tony Wagner
01/13/2015	Job Fair	Tony Wagner

City and County of San Francisco

First Source Hiring Program



Edwin M. Lee, Mayor

Office of Economic and Workforce Development Workforce Development Division

NON-CONSTRUCTION FIRST SOURCE EMPLOYER'S PROJECTION OF ENTRY LEVEL POSITIONS

By signing this form, employers agree to participate in the San Francisco Workforce Development System established by the City and County of San Francisco, and comply with the provisions of the First Source Hiring Program pursuant to Chapter 83 of the San Francisco Administrative Code. As an indication of good faith efforts to comply with First Source, the Employer must fill out this form at commencement of contract/tax year to indicate:

- For a Tenant/Sub-tenant, the number of Entry Level Positions in the company that are currently filled and those that are currently available on premises leased by the City of San Francisco.
- For the successful Developer, Contractor, or Subcontractor, Entry Level Positions that are currently filled and those that will be available during construction work.
- For a tenant of a private commercial project that falls under Chapter 83 provisions of the City Administrative Code, the number of Entry Level Positions that are currently filled and those that will be available within the lease holding business at project address.
- For companies applying for the Biotech Payroli Tax Exclusion and Central Market Street and Tenderloin Area Payroli Expense Tax Exclusion, the number of Entry Level Positions that are currently filled and those that will be available in the current tax year.
- For a successful organization awarded a City contract in excess of \$50,000, the number of Entry Level Positions that are currently filled and those that will be available within the business or non-profit organization.
- If positions listed are subject to collective bargaining agreements.

Note: If an Entry Level Position becomes available during the term of the lease and/or contract, Employer must notify the First Source Hiring Administration.

Entry Level Position means a non-managerial position that requires either no educatian above a high school diploma or certified equivalency, or less

than two (2) years of training or specific preparation. Apprenticeship positions should be included. Type of Employer (check one): Subtenant Tenant **Biotech Payroll Tax Exclusion applicant** Developer Contractor "Scene in San Francisco" Rebate applicant Subcontractor Central Market Street and Tenderloin Area Payroll Expense Tax Exclusion applicant Identify Project or Construction Project (if applicable): City Department (if Contract or Lease): Name of Employer: California Pacific Medical Center Contact Person: Edward Battista, Director of CPMC HR Street Address: P.O. Box 7999 City: San Francisco State: CA Zip: 94120 Telephone: 415-600-4088 Fax: Email: BattisE@sutterhealth.org August 1st 2015 Projections August 8th 02015-August 8th 2016 Date

Signature of authorized employer representative

08/01/2015

Entry-Level Position Title	Number Currently Filled	Number Currently Available (as of 07.27.2015)	Number Projected to Become Available in the next 12 Months	Estimated Date of Next Available Position	Subject to Collective Bargaining? (Yes/No)
Housekeepers	14	0	11	Ongoing-based on facility needs	Yes
Food Service Aide	11	3	8	Ongoing-based on facility needs	Yes
Cooks	4	6	4	Ongoing-based on facility needs	Yes
Security Officer	30	0	1 5	Ongoing-based on facility needs	No

Transporter/Transport Aide	2	1	3	Ongoing-based on facility needs	No
Sales Gift Shop	0	0	0	Ongoing-based on facility needs	No
Phiebotomy/Specimen Handling Lab Aide	5	3	8	Ongoing-based on facility needs	No
EKG Technician	0	0	0	Ongoing-based on facility needs	No
Medical Assistant	8	3	8	Ongoing-based on facility needs	No
Rehabilitation Aide	1	2	3	Ongoing-based on facility needs	No
Aquatic Instructor	0	0	1	Ongoing-based on facility needs	No
Speech Therapy Aide	0	0	0	Ongoing-based on facility needs	No
Pathology Lab Accessioner	5	1	6	Ongoing-based on facility needs	No
Client Services Representative	0	2	3	Ongoing-based on facility needs	No
Patient Services Representative	7	1	7	Ongoing-based on facility needs	No
Patient Support Representative	2	0	1	Ongoing-based on facility needs	No
Patient Access Representative	23	8	24	Ongoing-based on facility needs	No
Point of Service Specialist	0	0	0	Ongoing-based on facility needs	No
Medical Administrative Assistant	0	0	0	Ongoing-based on facility needs	No
Health Information Technology/Billing	0	0	0	Ongoing-based on facility needs	No
PBX Operator	3	0	3	Ongoin g -based on facility needs	No
Home Health Aide	0	2	2	Ongoing-based on facility needs	Yes
Certified Nursing Assistant	3	9	4	Ongoing-based on facility needs	Yes
Hospital Attendant	4	12	40	Ongoing-based on facility needs	Yes
Certified Hospital Attendant	30	3	12	Ongoing-based on facility needs	Yes
Unit Coordinator/Unit Clerk	21	10	16	Ongoing-based on facility needs	No
Emergency Dept. Technician	3	2	3	Ongoing-based on facility needs	No

Please fax, email, or mail this form SIGNED to:

Attn: Business Services Tel: 415-701-4848 Fax: 415-701-4897





ATTACHMENT 4 Construction and Local Business Enterprise Hiring







CPMC Campuses at Van Ness and Geary and St. Luke's

2015 CONSTRUCTION WORKFORCE DEVELOPMENT

First Source Hiring Program for Construction

	Category Goal		Actual	Comments
1.	New and core opportunities for union journeymen and apprentices	30% of trade hours worked by San Francisco Residents	30% (VNGH) 33% (STL) 19% (VNMOB) 31% overall	
Positions for union apprentice candidates		50% of new hire opportunities filled with System Referrals	31%	61 out of 194 Due to unavailability of apprentice ironworkers, plumbers and electricians
		Creation of Group	Meetings held January 28, 2015 May 28, 2015, November 4, 2015	
4.	Entry-Level Positions for non- union administrative and engineering candidates	50% of new hire opportunities filled with System Referrals	100%	17 out of 17 Sourced through the CAPSA – Mission Hiring Hall
5.	Entry-Level Positions for administrative and engineering internship candidates	50% of new hire opportunities filled with System Referrals	73%	11 out of 15 Sourced through SFSU - MESA Engineering Department Program
6.	Number of apprentice hours for new union apprentices	21% of hours for new union apprentices by System Referrals	40%	

Local Business Enterprise Hiring

			· · · · · · · · · · · · · · · · · · ·		
Category		Category	Goal	Actual	Comments
	7.	Contracting with	14% of the value of	11% (VNGH)	\$28,370,941 VNGH
		Local Business	all Contracts	11% (STL)	\$8,506,187 STL
		Enterprises		3% (VNMOB)	\$141,245 VNMOB
		•		11% Overall	\$37,018,373 to date
				Í	







- San Francisco Resident Construction Workforce Hiring Goals: Construction hiring goals are to have 30% of the total hire hours performed by San Francisco Workforce, including 50% for new hire apprentice opportunities. Coordinated meetings between the Office of Economic and Workforce Development (OEWD) CityBuild, trade partners and subcontractors to develop a work plan with regards to our efforts to achieve these goals.
- San Francisco Workforce Hours for construction hires from Elation System
 Goal of 30%. Achieved 30% at Van Ness and Geary Hospital Project, 33% at St.
 Luke's Hospital Project and 19% at Van Ness MOB with a combined 31% of total
 through 2015 construction hours performed by San Francisco residents. (Exhibit A)
- San Francisco Workforce Goal for new hire apprentices from Elation Systems
 Goal of 50%. Achieved 31% for 2015 and in compliance based on the good faith
 efforts. (Exhibit B) 40% of the new hire apprentice hours were performed by System
 Referrals.
- San Francisco Workforce Goal for new hire apprentice hours from Elation
 Systems Goal of 21%. Achieved 40% for 2015 and in compliance based on the good faith efforts.

Realizing in 2014 that there was a regional shortage of available ironworker apprentice HerreroBODLT, CityBuild, Herrick Steel (structural steel trade contractor) and the ironworkers' apprenticeship program collaborated on a special training to produce welders' helpers for the needs on both projects. Graduates from this training worked on both hospital projects and continued working with Herrick once their work on the hospital projects was done.

Planning at the end of 2015 was initiated with the Glazier Union, CityBuild, Custom Engineering Openings (Glazing contractor) and HerreroBoldt to develop a training that would prepare San Francisco residents for entry level opportunities for apprentice Glaziers.

HerreroBoldt and Southland Industries have begun coordination on list trade interview preparation. This interview preparation will work to assist individual in what to say in a list trade interview.

All of the supplemental trainings were funded in part from the CPMC Construction Workforce Funding that sits with OEWD.

HerreroBOLDT is currently working with the San Francisco Unified School District's Tech21, SFCC, Asian Neighborhood Design and other CBO programs in building capacity for the apprentice pipeline. We will be hosting summer construction interns and will be mentoring graduates of the Tech21 program.

- The Workforce Development Group for the projects which includes HerreroBOLDT, Trade Partners, Union Representatives, CityBuild and CPMC was established and meetings were held on January 28, 2015, May28, 2015 and November 4, 2015.
- Administrative and Project Engineer Intern Hiring: Administrative Hires: Goal of 50%. Achieved 100% for 2015. Project Engineer Intern Hires: Goal of 50%. Achieved 73% for 2015 and in compliance based on the good faith efforts.







HerreroBoldt teaches 13 classes at the Construction Administrative and Professional Services Academy (CAPSA) each semester. These construction industry specific training modules supplement the teaching in the CAPSA program. CAPSA provides San Francisco resident jobseekers with the highest level of career development with vocational training facilitated at CCSF-Mission Campus, combined with Job-Readiness at Mission Hiring Hall.

Of the 17 first source administrative positions that have come available 17 have been filled with system referrals source through Mission Hiring Hall - CAPSA.

HerreroBoldt is sourcing candidates from the MESA Engineering Program (MEP). MEP recruits historically underrepresented students into SFSU's engineering program. Throughout their studies, the women and men in the program receive academic support and personal counseling to keep them on track toward their degrees. MEP helps participating students graduate and enter the job market with the skill and confidence they need to succeed as engineers.

Four of the San Francisco resident project engineering interns have been hired by HerreroBoldt as fulltime project engineers.

Administrative Hires in 2015

- Accounting Clerk (VNGH)
- Administrative Assistant (VNGH)
- Front Desk Coordinator (VNGH)
- Project Coordinator Workforce Development
- Administrative Assistant (STL)
- Document Coordinator (STL)
- Administrative Assistant (Rosendin)
- o Document Coordinator (Southland)

Project Engineer Internships

- Site and Structure Project Engineer Intern
- MEP Project Engineer Intern
- Production Project Engineer Intern
- Site and Structure Project Engineer Intern
- MEP Project Engineer Intern
- o Production Project Engineer Intern
- o Interior Project Engineer Intern
- o Exterior Project Engineer Intern
- o Production Project Engineer Intern (STL)
- High School Intern from Build SF (SFUSD)
- High School Intern from Build SF (SFUSD)
- LBE Program: Goal of 14%. Achieved 11% VNGH / 11% STL / 9% VNMOB through 2015 and 11% for both projects overall with \$37,018,373. (Exhibit C) The goals for the Local Business Enterprise (LBE) program are 14% San Francisco based business contracting with no distinction between Contract Monitoring Division (CMD) certified and HerreroBOLDT certified. Included with report is a list of CMD certified contractors and suppliers.

HerreroBoldt volunteered to be a part of the CMD's mentor –protégé program and has gone into a mentor – protégé relationship with Empire Engineering and Construction Inc. Over the next two years HerreroBoldt will work with Empire to build capacity in the







following areas: human resources, organizational structure, safety, finance, accounting and information technology.

HerreroBOLDT has worked closely with the CMD to establish the perimeters of this customized program. HerreroBoldt and its subcontractors have contracted with an array of CMD certified contractors and suppliers. (Exhibit D)

Additional Community Engagement:

HerreroBOLDT attended or conducted the 74 events in the community during 2015

- Public Utilities Commission Assistance Center GC Meeting 1/7/2015
- o St. Luke's Community Advisory Group Meeting 1/13/2015
- SFUSD Pipeline Career Fair 1/14/2015
- Herrick Ironworker Training Kick Off at CityBuild Academy 1/26/2015
- Sutter Health CPMC Workforce Development Group Meeting 1/28/2015
- SFSU Summer PE Summer Internship Recruitment Event 2/2/2015
- CAPSA Mixer 2/11/2015
- Mission Bernal Merchants' Association Engagement 2/12/2015
- o CityBuild Academy St. Luke's Job Walk 2/19/2015
- CCSF Building Information Advisory Committee 2/20/2015
- City Hall Outreach Van Ness Avenue Closure 2/25/2015
- SFUSD TECH 21 Internship Days 2/26/2015
- Van Ness and Geary Campus Community Advisory Group Meeting 2/26/2015
- SF Chamber of Commerce City Beat Breakfast 3/4/2015
- SFUSD TECH 21 Internship Days 3/5/2015
- Bagatelos Presentation at CityBuild Academy 3/6/2015
- Young Community Developers EPA Class Presentation 3/11/2015
- SFUSD TECH 21 Internship Days 3/12/2015
- o Van Ness Avenue Closure Seniors on the Hill 3/13/2015
- Cal Drywall Training Module at CityBuild Academy 3/16/2015
- Gerdau Presentation at CityBuild Academy 3/20/2015
- o CityBuild Academy VNGC Job Site Walk 3/20/2015
- San Francisco Conservation Corps Fundraiser Ignite 3/25/2015
- Public Utilities Commission Assistance Center GC Meeting 3/26/2015
- o SFUSD TECH 21 Showcase 3/26/2015
- SF Tower Van Ness Avenue Closure Presentation 4/1/2015
- CCSF Construction Management Mixer 4/14/2015
- St. Luke's Community Advisory Group Meeting 4/15/2015
- Ironworker's Apprenticeship Selection Day 4/22/2015
- o SFCC Pre-Apprenticeship Program Presentation 4/28/2015
- SFCC-Pre Apprenticeship Graduation 4/30/2015
- Southeast Community Facility 3rd Annual Career Fair 5/6/2015
- CityBuilld Academy Open House 5/8/2015
- Laborer's Community Training Foundation Fundraiser 5/13/2015
- o Public Utilities Commission's 9th Annual Breakfast 5/14/2015
- DA Hearing at Public Safety and Neighborhood Services Committee 5/18/2015
- Sutter Health CPMC Workforce Development Group Meeting 5/28/2015
- CityBuild CAPSA Graduation 6/3/2015







- Van Ness and Geary Campus Community Advisory Group Meeting 6/10/2015
- Charity Cultural Services Center Fundraiser 6/12/2015
- Job Corps Treasure Island Community Relations Council Luncheon 6/17/2015
- Mission Bernal Merchant Association Summer Stroll 6/18/2015
- Ella Hill Hutch Love and Basketball Tournament 6/20/2015
- SFUSD TECH 21 Internship Days 6/30/2015
- o SFUSD TECH 21 Internship Days 7/7/2015
- CityBuild Academy Ironworker Prospects STL Site Tour 7/28/2015
- Young Community Developer's Construction Day 8/13/2015
- St. Luke's Replacement Hospital Community Meeting 8/19/2015
- o SF Conservation Corps Job Site Tour STL 8/21/2015
- Project Open Hand Volunteer Evening 9/9/2015
- Mission Housing Development Corp Gala 9/17/2015
- o SFUSD Pipeline TECH 21 Career Fair 9/22/2015
- CAPSA Mixer 10/1/2015
- o Mission Hiring Hall Gala 10/6/2015
- Young Community Developers Construction Presentation 10/8/2015
- Van Ness and Geary MOB Community Meeting 10/8/2015
- National Association of Women in Construction Site Tour 10/14/2015
- o City College of San Francisco BIM Curriculum Advisory Committee 10/16/2015
- Sutter Health CPMC Workforce Development Group Meeting 11/4/2015
- o RenConnect Event (Renaissance Center Bayview) 11/10/2015
- National Association of Minority Contractors Event 11/12/2015
- Project Open Hand Volunteer Evening 11/18/2015
- o CityBuild CAPSA Graduation 12/21/2015
- La Voz Latina del Tenderloin Winter Wonderland 12/23/2015







Exhibit

A







All Projects

Trade		Total Hours			Apprentic	e Hours	
	Total	SF City	SF City%	Total	Total%	SF City	SF City%
Categories							
Selected Projects							
TOTAL	591215.99	180809.90	30.58%	105954.51	17.92%	42610.54	40.22%
A & B Construction	2463.00	779.00	31.63%				
Alamillo Rebar Inc.	9904.50	1140.50	11.51%	2818.50	28.46%	979.50	34.75%
Art Alger Inc., DBA Peninsula Crane & Rigging	740.00			162.00	21.89%		
Bay Area Lightworks, Inc.	281.00	273.00	97.15%	81.50	29.00%	81.50	100.00%
Bay Line Cutting & Coring, Inc.	72.50	8.00	11.03%	8.00	11.03%		
Bear Scaffold and Services	309.00	50.50	16.34%	21.50	6.96%		
Bryant Surveys, Inc.	22.00	5.00	22.73%	5.00	22.73%	5.00	100.00%
CAL CON PUMPING LLC	67.00						
CALIFORNIA DRYWALL COMPANY	12810.50	1461.50	11.41%	2479.00	19.35%	1092.00	44.05%
CASEY-FOGLI CONCRETE CONTRACTORS, INC.	9037.00	165.00	1.83%	991.50	10.97%	105.00	10.59%
CF&T Concrete Pumping	1133.25						
Charles Pankow Builders, Ltd	90000.05	28045.50	31.16%	18021.50	20.02%	6697.00	37.16%
Clipper International	12318.50	4444.00	36.08%				
CMC CONSTRUCTION- 2	1408.00	111.00	7.88%	244.00	17.33%	82.00	33.61%
CMC Traffic Control Specialists dba CMC Construction	241.50			10.50	4.35%		
CONCO PUMPING	145.75						

			,,,,,,				
Concrete Wall Sawing Co., Inc.	455.00						
CONDON-JOHNSON & ASSOCIATES INC	2049.00	25.00	1.22%				
Cupertino Electric Inc.	706.50	546.00	77.28%				
De Haro Ramirez Group	336.00	107.50	31.99%				
Del Secco Diamond Core & Saw, Inc.	7.50						
EVANS BROTHERS INC	5385.00	1345.00	24.98%	504.00	9.36%	504.00	100.00%
EXARO TECHNOLOGIES CORPORATION	690.00	8.00	1.16%				
F.D. Thomas, Inc.	48.00						
F3 & Associates Inc.	409.00			102.50	25.06%		
Ferma Corporation	34474.50	8830.00	25.61%	1411.50	4.09%	841.50	59.62%
Gerdau Reinforcing Steel	32973.00	2886.50	8.75%	10821.00	32.82%	2886.50	26.67%
Giron Construction	8816.50	5078.00	57.60%	1919.50	21.77%	1081.00	56.32%
H&M Fire Protection, Inc.	1141.00	359.00	31.46%	368.00	32.25%		
Harrison Drywall Inc.	2237.50	382.50	17.09%	155.00	6.93%		
Hatton Crane & Rigging, Inc.	166.50						
Herrero Contractors, Inc.	53030.45	23446.70	44.21%	11651.45	21.97%	6454.25	55.39%
HVAC Controls Corporation	7.00						
John Jackson Masonry	457.50	16.00	3.50%	61.50	13.44%		
K.M. McRae, Inc.	31.50						
KING CRANE SERVICE	1494.00			570.00	38.15%		
Kingsborough Atlas Tree Surgery, Inc.	42.50						
Kwan Wo Ironworks Inc San Francisco, CA	6229.00	5268.00	84.57%	2528.00	40.58%	2400.00	94.94%

Liquidyn, Inc.	8378.00	2116.00	25.26%	2893.00	34.53%	905.00	31.28%
Malcolm Drilling Company, Inc.	29663.00	7596.00	25.61%	1795.00	6.05%	1165.00	64.90%
MARTIN M. RON ASSOC. INC.	3376.00	579.00	17.15%	29.00	0.86%	29.00	100.00%
McGill Erection and Welding, Inc.	400.00	32.00	8.00%				
MCGUIRE & HESTER	10425.50	1514.00	14.52%	597.00	5.73%	162.00	27.14 ⁹
McMillan Electric Co.	30.50			13.00	42.62%		
Mission City Rebar, Inc.	284.00			78.00	27.46%		
Morrow Equipment Company	722.75						
NTK Construction, Inc.	7691.00	5392.50	70.11%	275.50	3.58%	275.50	100.00
DLSON & CO. STEEL	5466.00	1054.50	19.29%	1311.00	23.98%	773.00	58.96
PACIFIC ERECTORS, INC	19681.00	3166.00	16.09%	7682.00	39.03%	3166.00	41.21
Peterson Mechanical, Inc.	1248.00	4.00	0.32%	518.50	41.55%	4.00	0.77
Phoenix Electric Company	911.50	424.25	46.54%	182.00	19.97%	149.50	82.14
QOL Corp DBA Custom Engineered Openings Vindows and Doors	1465.50	1010.50	68.95%				
Ransome Company	61.50						
RLH FIRE PROTECTION	6378.00	664.00	10.41%	3377.50	52.96%	470.00	13.92
Rosendin Electric, Inc.	28381.00	2615.50	9.22%	4254.00	14.99%	455.50	10.71
Ryan Engineering, Inc.	32062.25	18863.50	58.83%				
Safway Services, LLC - Burlingame	2335.50	562.00	24.06%	942.00	40.33%	420.50	44.64
Scaffold Solutions	145.00	39.00	26.90%	9.00	6.21%	1.00	11.11
Sheedy Drayage Co	2567.50	230.50	8.98%	402.00	15.66%		

Southland Industries	15788.00	2455.50	15.55%	5617.00	35.58%	1518.50	27.03%
Statewide Construction Sweeping	121.50						
Superior Coring & Cutting Inc.	19.50	13.00	66.67%				
SUPERIOR GUNITE	2394.50	64.50	2.69%	79.00	3.30%		
TC STEEL	226.00			134.00	59.29%		
The Boldt Company	11153.50	3897.00	34.94%				
The Herrick Corporation	78318.50	25645.00	32.74%	15123.50	19.31%	6905.00	45.66%
THE LAWSON ROOFING CO., INC.	18060.99	9254.95	51.24%	5631.06	31.18%	3001.79	53.31%
Van Mulder Sheet Metal, Inc.	418.50						
WPCS International-Suisun City, Inc.	1302.00			76.00	5.84%		
Yolanda's Construction Management and Traffic Control	9599.00	8835.50	92.05%				

^{**} NOTES: Projects List **

⁻⁻St. Lukes Replacement Hospital

⁻⁻Van Ness and Geary Hospital

⁻⁻Van Ness Garage and Medical Office Building







Van Ness and Geary Hospital Project

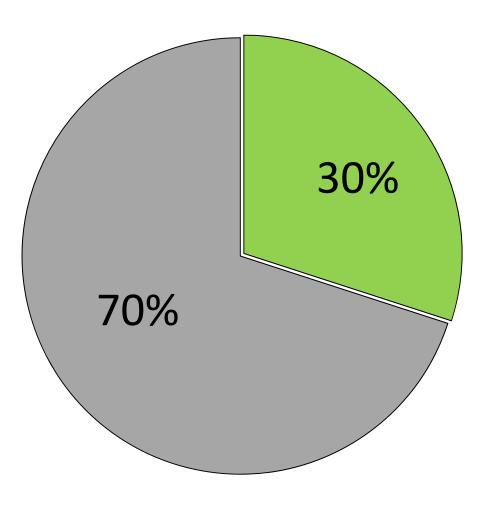






VNGC Hospital Summary Overall - December 2015

■ SF Resident Hours ■ Non San Francisco Resident Hours



Trade		Total Hours			Apprentice	e Hours	
	Total	SF City	SF City%	Total	Total%	SF City	SF City%
Categories							
Selected Projects							
TOTAL	453950.74	136464.40	30.06%	86545.51	19.06%	31293.54	36.16%
Art Alger Inc., DBA Peninsula Crane & Rigging	740.00			162.00	21.89%		
Bay Area Lightworks, Inc.	281.00	273.00	97.15%	81.50	29.00%	81.50	100.00%
Bay Line Cutting & Coring, Inc.	58.00	8.00	13.79%	8.00	13.79%		
Bryant Surveys, Inc.	22.00	5.00	22.73%	5.00	22.73%	5.00	100.00%
CALIFORNIA DRYWALL COMPANY	12810.50	1461.50	11.41%	2479.00	19.35%	1092.00	44.05%
CASEY-FOGLI CONCRETE CONTRACTORS, INC.	7396.50	133.00	1.80%	778.00	10.52%	105.00	13.50%
CF&T Concrete Pumping	885.25						
Charles Pankow Builders, Ltd	64074.55	20483.00	31.97%	15960.50	24.91%	5905.00	37.00%
Clipper International	10605.50	3689.50	34.79%				
CMC CONSTRUCTION- 2	1408.00	111.00	7.88%	244.00	17.33%	82.00	33.61%
CMC Traffic Control Specialists dba CMC Construction	241.50			10.50	4.35%		
Concrete Wall Sawing Co., Inc.	455.00						
De Haro Ramirez Group	260.00	99.50	38.27%				
EXARO TECHNOLOGIES CORPORATION	690.00	8.00	1.16%				
F.D. Thomas, Inc.	48.00						
F3 & Associates Inc.	381.00			88.50	23.23%		

Ferma Corporation	34474.50	8830.00	25.61%	1411.50	4.09%	841.50	59.62%
Gerdau Reinforcing Steel	32973.00	2886.50	8.75%	10821.00	32.82%	2886.50	26.67%
Giron Construction	8816.50	5078.00	57.60%	1919.50	21.77%	1081.00	56.32%
H&M Fire Protection, Inc.	1031.00	309.00	29.97%	336.00	32.59%		
Harrison Drywall Inc.	1914.00	382.50	19.98%	144.00	7.52%		
Herrero Contractors, Inc.	36383.45	15539.20	42.71%	8021.95	22.05%	2824.75	35.21%
HVAC Controls Corporation	7.00						
John Jackson Masonry	457.50	16.00	3.50%	61.50	13.44%		
K.M. McRae, Inc.	31.50						
KING CRANE SERVICE	1494.00			570.00	38.15%		
Kingsborough Atlas Tree Surgery, Inc.	42.50						
Kwan Wo Ironworks Inc San Francisco, CA	3734.00	3173.00	84.98%	1481.00	39.66%	1481.00	100.00%
Liquidyn, Inc.	8152.00	1890.00	23.18%	2667.00	32.72%	679.00	25.46%
Malcolm Drilling Company, Inc.	25891.00	7256.50	28.03%	1783.50	6.89%	1165.00	65.32%
MARTIN M. RON ASSOC. INC.	2432.00	328.00	13.49%	29.00	1.19%	29.00	100.00%
MCGUIRE & HESTER	10425.50	1514.00	14.52%	597.00	5.73%	162.00	27.14%
McMillan Electric Co.	30.50			13.00	42.62%		
Mission City Rebar, Inc.	284.00			78.00	27.46%		
Morrow Equipment Company	503.50						
OLSON & CO. STEEL	5466.00	1054.50	19.29%	1311.00	23.98%	773.00	58.96%
PACIFIC ERECTORS, INC	16099.00	2791.00	17.34%	6620.00	41.12%	2791.00	42.16%
Peterson Mechanical, Inc.	1210.50			496.50	41.02%		

California Pacific Medical Center Date before 12/31/2015

Phoenix Electric Company	911.50	424.25	46.54%	182.00	19.97%	149.50	82.149
QOL Corp DBA Custom Engineered Openings Windows and Doors	1465.50	1010.50	68.95%				
RLH FIRE PROTECTION	5918.00	464.00	7.84%	3173.50	53.62%	456.00	14.379
Rosendin Electric, Inc.	27100.00	2559.50	9.44%	3607.00	13.31%	455.50	12.63
Ryan Engineering, Inc.	15022.00	11476.50	76.40%				
Safway Services, LLC - Burlingame	2335.50	562.00	24.06%	942.00	40.33%	420.50	44.64
Sheedy Drayage Co	2154.50	164.00	7.61%	380.00	17.64%		
Southland Industries	9163.00	2160.00	23.57%	4195.00	45.78%	1314.00	31.32
Statewide Construction Sweeping	121.50						
Superior Coring & Cutting Inc.	19.50	13.00	66.67%				
SUPERIOR GUNITE	1644.50	64.50	3.92%	45.00	2.74%		
TC STEEL	226.00			134.00	59.29%		
The Boldt Company	10528.50	3777.00	35.87%				
The Herrick Corporation	60956.00	21599.00	35.43%	11124.50	18.25%	4155.00	37.35
THE LAWSON ROOFING CO., INC.	13497.49	6652.95	49.29%	4508.06	33.40%	2358.79	52.32
Van Mulder Sheet Metal, Inc.	418.50						
WPCS International-Suisun City, Inc.	1302.00			76.00	5.84%		
Yolanda's Construction Management and Traffic Control	8957.00	8217.50	91.74%				

Printed Date: 1/13/2016 Page 3 of 3

^{**} NOTES: Projects List **

⁻⁻Van Ness and Geary Hospital







St. Luke's Hospital Project

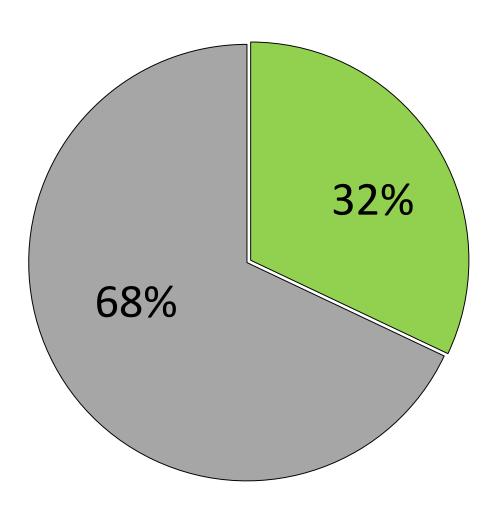






The Replacement Hospital at the St. Luke's Campus Summary Overall - December 2015

■ SF Resident Hours ■ Non San Francisco Resident Hours



Trade		Total Hours			Apprentice	Hours	
	Total	SF City	SF City%	Total	Total%	SF City	SF City%
Categories							
Selected Projects							
TOTAL	125070.25	42056.50	33.63%	18840.00	15.06%	10813.00	57.39%
A & B Construction	2463.00	779.00	31.63%				
Alamillo Rebar Inc.	9904.50	1140.50	11.51%	2818.50	28.46%	979.50	34.75%
Bay Line Cutting & Coring, Inc.	14.50						
CAL CON PUMPING LLC	67.00						
CASEY-FOGLI CONCRETE CONTRACTORS, INC.	1640.50	32.00	1.95%	213.50	13.01%		
CF&T Concrete Pumping	248.00						
Charles Pankow Builders, Ltd	23903.00	7554.50	31.60%	2029.00	8.49%	792.00	39.03%
Clipper International	1713.00	754.50	44.05%				
CONCO PUMPING	145.75						
CONDON-JOHNSON & ASSOCIATES INC	2049.00	25.00	1.22%				
De Haro Ramirez Group	76.00	8.00	10.53%				
Del Secco Diamond Core & Saw, Inc.	7.50						
F3 & Associates Inc.	28.00			14.00	50.00%		
H&M Fire Protection, Inc.	110.00	50.00	45.45%	32.00	29.09%		
Harrison Drywall Inc.	323.50			11.00	3.40%		
Hatton Crane & Rigging, Inc.	166.50						

Herrero Contractors, Inc.	16647.00	7907.50	47.50%	3629.50	21.80%	3629.50	100.009
Kwan Wo Ironworks Inc San Francisco, CA	2495.00	2095.00	83.97%	1047.00	41.96%	919.00	87.77
Liquidyn, Inc.	226.00	226.00	100.00%	226.00	100.00%	226.00	100.00
MARTIN M. RON ASSOC. INC.	944.00	251.00	26.59%				
McGill Erection and Welding, Inc.	400.00	32.00	8.00%				
Morrow Equipment Company	219.25						
NTK Construction, Inc.	7691.00	5392.50	70.11%	275.50	3.58%	275.50	100.00
PACIFIC ERECTORS, INC	3582.00	375.00	10.47%	1062.00	29.65%	375.00	35.31
Peterson Mechanical, Inc.	37.50	4.00	10.67%	22.00	58.67%	4.00	18.18
Ransome Company	61.50						
RLH FIRE PROTECTION	460.00	200.00	43.48%	204.00	44.35%	14.00	6.86
Rosendin Electric, Inc.	1281.00	56.00	4.37%	647.00	50.51%		
Ryan Engineering, Inc.	17040.25	7387.00	43.35%				
Scaffold Solutions	145.00	39.00	26.90%	9.00	6.21%	1.00	11.11
Sheedy Drayage Co	413.00	66.50	16.10%	22.00	5.33%		
Southland Industries	6625.00	295.50	4.46%	1422.00	21.46%	204.50	14.38
SUPERIOR GUNITE	750.00			34.00	4.53%		
The Boldt Company	625.00	120.00	19.20%				
The Herrick Corporation	17362.50	4046.00	23.30%	3999.00	23.03%	2750.00	68.77
THE LAWSON ROOFING CO., INC.	4563.50	2602.00	57.02%	1123.00	24.61%	643.00	57.26
Yolanda's Construction Management and Traffic Control	642.00	618.00	96.26%				

California Pacific Medical Center
Date before 12/31/2015

** NOTES: Projects List **

--St. Lukes Replacement Hospital

Printed Date: 1/13/2016







Van Ness and Geary Medical Office Building Project

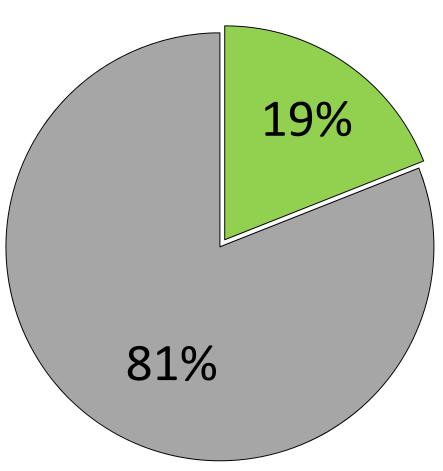






VNGC MOB Summary Overall - December 2015





Trade		Total Hours			Apprentic	ce Hours	
	Total	SF City	SF City%	Total	Total%	SF City	SF City%
Categories							
Selected Projects							
TOTAL	12195.00	2289.00	18.77%	569.00	4.67%	504.00	88.58%
Bear Scaffold and Services	309.00	50.50	16.34%	21.50	6.96%		
Charles Pankow Builders, Ltd	2022.50	8.00	0.40%	32.00	1.58%		
Cupertino Electric Inc.	706.50	546.00	77.28%				
EVANS BROTHERS INC	5385.00	1345.00	24.98%	504.00	9.36%	504.00	100.00%
Malcolm Drilling Company, Inc.	3772.00	339.50	9.00%	11.50	0.30%		

^{**} NOTES: Projects List **

⁻⁻Van Ness Garage and Medical Office Building







HerreroBoldt Projects

Trade		Total Hours			Apprentic	e Hours	
	Total	SF City	SF City%	Total	Total%	SF City	SF City%
Categories							
Selected Projects							
TOTAL	579020.99	178520.90	30.83%	105385.51	18.20%	42106.54	39.95%
A & B Construction	2463.00	779.00	31.63%				
Alamillo Rebar Inc.	9904.50	1140.50	11.51%	2818.50	28.46%	979.50	34.75%
Art Alger Inc., DBA Peninsula Crane & Rigging	740.00			162.00	21.89%		
Bay Area Lightworks, Inc.	281.00	273.00	97.15%	81.50	29.00%	81.50	100.00%
Bay Line Cutting & Coring, Inc.	72.50	8.00	11.03%	8.00	11.03%		
Bryant Surveys, Inc.	22.00	5.00	22.73%	5.00	22.73%	5.00	100.00%
CAL CON PUMPING LLC	67.00						
CALIFORNIA DRYWALL COMPANY	12810.50	1461.50	11.41%	2479.00	19.35%	1092.00	44.05%
CASEY-FOGLI CONCRETE CONTRACTORS, INC.	9037.00	165.00	1.83%	991.50	10.97%	105.00	10.59%
CF&T Concrete Pumping	1133.25						
Charles Pankow Builders, Ltd	87977.55	28037.50	31.87%	17989.50	20.45%	6697.00	37.23%
Clipper International	12318.50	4444.00	36.08%				
CMC CONSTRUCTION- 2	1408.00	111.00	7.88%	244.00	17.33%	82.00	33.61%
CMC Traffic Control Specialists dba CMC Construction	241.50			10.50	4.35%		
CONCO PUMPING	145.75						
Concrete Wall Sawing Co., Inc.	455.00						

CONDON-JOHNSON & ASSOCIATES INC	2049.00	25.00	1.22%				
De Haro Ramirez Group	336.00	107.50	31.99%				
Del Secco Diamond Core & Saw, Inc.	7.50						
EXARO TECHNOLOGIES CORPORATION	690.00	8.00	1.16%				
F.D. Thomas, Inc.	48.00						
F3 & Associates Inc.	409.00			102.50	25.06%		
Ferma Corporation	34474.50	8830.00	25.61%	1411.50	4.09%	841.50	59.629
Gerdau Reinforcing Steel	32973.00	2886.50	8.75%	10821.00	32.82%	2886.50	26.67
Giron Construction	8816.50	5078.00	57.60%	1919.50	21.77%	1081.00	56.329
H&M Fire Protection, Inc.	1141.00	359.00	31.46%	368.00	32.25%		
Harrison Drywall Inc.	2237.50	382.50	17.09%	155.00	6.93%		
Hatton Crane & Rigging, Inc.	166.50						
Herrero Contractors, Inc.	53030.45	23446.70	44.21%	11651.45	21.97%	6454.25	55.39
HVAC Controls Corporation	7.00						
John Jackson Masonry	457.50	16.00	3.50%	61.50	13.44%		
K.M. McRae, Inc.	31.50						
KING CRANE SERVICE	1494.00			570.00	38.15%		
Kingsborough Atlas Tree Surgery, Inc.	42.50						
Kwan Wo Ironworks Inc San Francisco, CA	6229.00	5268.00	84.57%	2528.00	40.58%	2400.00	94.94
Liquidyn, Inc.	8378.00	2116.00	25.26%	2893.00	34.53%	905.00	31.28
Malcolm Drilling Company, Inc.	25891.00	7256.50	28.03%	1783.50	6.89%	1165.00	65.32
MARTIN M. RON ASSOC. INC.	3376.00	579.00	17.15%	29.00	0.86%	29.00	100.00

McGill Erection and Welding, Inc.	400.00	32.00	8.00%				
MCGUIRE & HESTER	10425.50	1514.00	14.52%	597.00	5.73%	162.00	27.14%
McMillan Electric Co.	30.50			13.00	42.62%		
Mission City Rebar, Inc.	284.00			78.00	27.46%		
Morrow Equipment Company	722.75						
NTK Construction, Inc.	7691.00	5392.50	70.11%	275.50	3.58%	275.50	100.00%
OLSON & CO. STEEL	5466.00	1054.50	19.29%	1311.00	23.98%	773.00	58.96%
PACIFIC ERECTORS, INC	19681.00	3166.00	16.09%	7682.00	39.03%	3166.00	41.21%
Peterson Mechanical, Inc.	1248.00	4.00	0.32%	518.50	41.55%	4.00	0.77%
Phoenix Electric Company	911.50	424.25	46.54%	182.00	19.97%	149.50	82.14%
QOL Corp DBA Custom Engineered Openings Windows and Doors	1465.50	1010.50	68.95%				
Ransome Company	61.50						
RLH FIRE PROTECTION	6378.00	664.00	10.41%	3377.50	52.96%	470.00	13.92%
Rosendin Electric, Inc.	28381.00	2615.50	9.22%	4254.00	14.99%	455.50	10.71%
Ryan Engineering, Inc.	32062.25	18863.50	58.83%				
Safway Services, LLC - Burlingame	2335.50	562.00	24.06%	942.00	40.33%	420.50	44.64%
Scaffold Solutions	145.00	39.00	26.90%	9.00	6.21%	1.00	11.11%
Sheedy Drayage Co	2567.50	230.50	8.98%	402.00	15.66%		
Southland Industries	15788.00	2455.50	15.55%	5617.00	35.58%	1518.50	27.03%
Statewide Construction Sweeping	121.50						
Superior Coring & Cutting Inc.	19.50	13.00	66.67%				

SUPERIOR GUNITE	2394.50	64.50	2.69%	79.00	3.30%		
TC STEEL	226.00			134.00	59.29%		
The Boldt Company	11153.50	3897.00	34.94%				
The Herrick Corporation	78318.50	25645.00	32.74%	15123.50	19.31%	6905.00	45.66%
THE LAWSON ROOFING CO., INC.	18060.99	9254.95	51.24%	5631.06	31.18%	3001.79	53.31%
Van Mulder Sheet Metal, Inc.	418.50						
WPCS International-Suisun City, Inc.	1302.00			76.00	5.84%		
Yolanda's Construction Management and Traffic Control	9599.00	8835.50	92.05%				

^{**} NOTES: Projects List **

⁻⁻St. Lukes Replacement Hospital

⁻⁻Van Ness and Geary Hospital







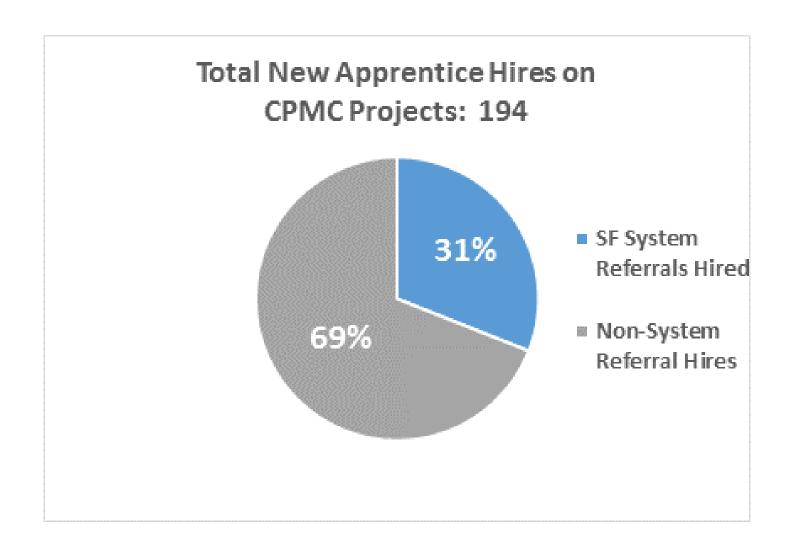
Exhibit

В















Exhibit

C







Van Ness and Geary Campus Hospital Project LBE Reporting 2015

LBE Company



Jan-15 Feb-15 Mar-15 Apr-15 May-15 Jun-15 Jul-15 Aug-15 Sep-15 Oct-15 Nov-15 Dec-15

HERREROBOLDT	40,348	51,392	106,511	45,062	42,598	61,976	91,076	48,497	76,469	1,223,682	34,551	91,022	
Total LBE Billing - HB	982,699	760,019	957,408	726,963	1,397,622	1,306,018	1,254,378	3,011,300	2,298,324	2,885,704	2,392,089	1,778,777	
Cumulative LBE Billing	9,602,338	10,362,357	11,319,764	12,046,728	13,444,350	14,750,368	16,004,746	19,016,046	21,314,370	24,200,074	26,592,164	28,370,941	
HerreroBoldt Billing	8,534,373	8,660,099	10,148,526	15,039,259	10,005,279	14,224,534	13,284,902	21,918,269	17,107,046	17,831,286	23,495,541	16,729,610	
Cumulative HB Billing	86,777,591	95,437,690	105,586,216	120,625,475	130,630,754	144,855,288	158,140,190	180,058,459	197,165,505	214,996,791	238,492,332	255,221,942	
% LBE Monthly	11.5%	8.8%	9.4%	4.8%	14.0%	9.2%	9.4%	13.7%	13.4%	16.2%	10.2%	10.6%	
% LBE Total - HB	11.1%	10.9%	10.7%	10.0%	10.3%	10.2%	10.1%	10.6%	10.8%	11.3%	11.2%	11.1%	

- -

The Replacement Hospital at the St. Luke's Campus Project LBE Reporting 2015

Herrero BOLD I	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15
Total LBE Billing - HB Hosp + MR	449,367	109,699	341,865	265,662	540,812	309,709	379,531	1,593,697	498,255	501,105	547,213	741,732
Cumulative LBE Billing	2,798,532	2,908,231	3,250,096	3,515,758	4,056,570	4,366,279	4,745,810	6,339,508	6,837,763	7,338,868	7,886,081	8,627,813
HerreroBoldt Billing	2,727,567	3,520,719	3,342,561	3,561,918	2,730,609	3,262,358	3,445,317	6,570,570	4,806,040	4,599,962	6,102,701	5,134,192
Cumulative HB Hosp + MR Billing	21,213,915	24,734,634	28,077,195	31,639,113	34,369,722	37,632,080	41,077,397	47,647,967	52,454,007	57,053,969	63,156,670	68,290,862
% LBE Monthly	16.5%	3.1%	10.2%	7.5%	19.8%	9.5%	11.0%	24.3%	10.4%	10.9%	9.0%	14.4%
% LBE Total - HB Hosp + MR	13.2%	11.8%	11.6%	11.1%	11.8%	11.6%	11.6%	13.3%	13.0%	12.9%	12.5%	12.6%







Van Ness and Geary Campus MOB Project LBE Reporting 2015



				LBE	Report						
Month	Year	Garage Billing	MOB Billing	EBI	Pankow	Cu	ıpertino	Total Billing	1	otal LBE \$'s	% LBE \$'s
	2015 \$	5,524,025.00	\$ 12,197.25	\$ 74,748.83	\$ 66,496.07	\$	-	\$ 5,536,222.25	\$	141,244.90	2.55%







Exhibit







CMD Certified LBEs on CPMC Hosp	ital Construction Projects
DLD Lumber	Lumber Supplier
The Supply Closet	Construction Material
SF Paint Company	Paint Supplier
City Source Rental & Supply	Construction Material
TBC Safety	Safety Supplier
Mike O'Brien Trucking	Trucking
Ark Sign	Sign Supplier
LiquiDyn	Plumbing Contractor
Modulus Consulting	Consulting Supplier
Muller Construction Supply	Construction Material
JRM Equipment	Equipment Supplier
Everyday Janitorial	Janitorial Supplier
Giron Construction	General Contractor
David Schmitt	Fire stopping Contractor
YCAT-C	Traffic Control
CMC Traffic Control	Traffic Supplier
Baylight	Electrical Contractor
Martin Ron	Surveying Contractor
Merriweather & Williams	Human Resources
BergDavis Public Affairs	Public Affairs
Borden Decal	Decal Supplier
Center Hardware	Hardware Supplier
The M-Line	Media and Website Services
Wireless Voice & Data	Construction Material
Black Bear	Security
Linoleum Larry's, Inc.	Flooring Contractor
United CA Glass & Door	Glazing Contractor
AJS Painting	Painting Contractor
Phoenix (M&H Sub)	Electrical Contractor
Reliance Engineering	Electrical Contractor
H & M Fire Protection	Fire Sprinkler Contractor
Municon	Monitoring Services
Front Line	Structural Contractor
Harrison Drywall	Metal Framing Contractor
Team North	Trucking







Clipper International	Operator Contractor
Eco Bay Environmental	Abatement Contractor
Vibro Acoustic	Monitoring Services
A R Sanchez Corea & Assoc Inc	Regulatory Compliance
A1 Protective Services	Security
Level Construction	Material Supplier
NTK Construction	General Engineering
Fluid Gauge	Material Supplier



ATTACHMENT 5 Transportation Demand Management Summary



Transportation Demand Management 2015 Program Summary

- Hired a full-time TDM Manager
- Conducted employee/physician commute survey resulting in a 70% return rate
- Reintroduced the San Francisco Emergency Ride Home Program (ERH)
- Collaborated with Human Resources and Communications to enhance educational TDM outreach through CPMC intranet, weekly Take 5 updates, Hands@Work newsletter and new employee orientation (NEO)
- Dedicated TDM information bulletin boards at each campus
- Review of current shuttle operations for both last mile solutions and intercampus to improve operation efficiencies, service standards and meet increasing BART ridership demands
- Improved white zone at Pacific Campus (Clay/Buchanan) to better accommodate CPMC shuttles and San Francisco Paratransit services
- Increased the number of bike racks in and around the campuses
- Installed a bicycle security cage at Pacific campus
- Evaluation of all employee parking both onsite/offsite to recommend rate increases that will support SOV trip and parking demand reduction goals
- Inventory of all employee onsite/offsite parking and current utilization
- Vanpool Pilot Program approved with \$100/mo. per rider incentive to launch January 2016
- Assessment of all vanpool/carpool parking spaces at each campus
- Review of current carshare services and preparing to expand carshare footprint at each campus
- Evaluation of current courtesy ride home program including its service limitations and opportunities to expand the service and partner with a TNC provider
- Forged stronger working relationship with SFMTA traffic enforcement to mitigate pedestrian and vehicle congestion at Pacific campus



2015 Employee/Physician Commute Survey Results Summary

A major component of the TDM Plan and a requirement of the DA is the annual employee/physician commute survey. The survey provides baselines for CPMC relative to reporting data to the SFMTA.

CPMC conducted an employee/physician commute survey of approximately 6,250 who work at our campuses, July 1-September 1, 2015. The survey was administered through our intranet Healthstream platform.

Survey return rate was 70% or 4,375 completed the online survey. CPMC was required to have at a 30% return rate at each of the four campuses.

- CPMC SOV (drive alone) baseline for 2015 is 48%
- CPMC public transit utilization baseline for 2015 is 24%
- CPMC bicycle/walk to work baseline for 2015 is 9%
- CPMC carpooling to work baseline for 2015 is 7% (includes drop-offs estimated to be approximately 3%)

CPMC employees/physicians reside throughout the greater Bay Area with the greatest concentration being in the East Bay (Oakland, Berkeley, Hayward, Richmond, San Pablo, Vallejo, Hercules, American Canyon, Fairfield) at 38%

CPMC has almost 30% of their workforce living in San Francisco and living within 1-5 miles from their workplace.

Rounding out the greater Bay Area commuting origins are:

Daly City/South Bay	20%
North Bay	11%
Other	1%

2015 CPMC ON-SITE PARKING, CARPOOL AND BICYCLE FACILITIES								
CAMPUS ON-SITE PARKING SPACES		EMPLOYEES REGISTERED CARPOOL	BIKE PARKING SPOTS					
PAC	477	2	30					
CAL	282	22	34					
DAV	431	1	38					
STL	212	3	18					
VISITORS PARKING RATE		\$ 5.00	PER HOUR (w/increment of \$2 per 1/2 hr) Up to a maximum of \$30.00 per day					
PATIENT PARKING RATE		\$ 12.00	FLAT RATE - ALL DAY (Requires coupon issued by Department)					
EMPLOYEE DAILY RATE		\$ 20.00	FLAT RATE - ALL DAY					
EMPLOYEE MONTHLY RATE		\$ 120.00	MONTHLY					
The on-site parking rate	The on-site parking rate structure is the same for Visitors/Patients/Employees across all CPMC owned facilities.							

2015 CPMC OFF-SITE PARKING SUBSIDIES

CAMPUS	OFF-SITE PARKING LOCATION	OFF-SITE CONTRACTED SPACES	EMPLOYEES WITH PARKING SPOTS		
PAC	Japan Center 1610 Geary Boulevard San Francisco 94114	400	395		
CAL	Geary Mall Garage 5200 Geary Blvd. San Francisco 94114	80	67		
F	777 Harrison St. San Francisco 94107	16	16		
0 L	350 2nd Street San Francisco 94107	7	7		
s O	75 Hawthorne St. San Francisco 94105	7	7		
М	24 Hrs Fitness San Francisco 94107	6	6		
1825 Sac	Staples Garage San Francisco 94109	50	45		
DAV	No current employee parking leases	N/A	N/A		
STL	No current employee parking leases	N/A	N/A		
1375 Sutter	No current employee parking leases	N/A	N/A		

Off-Site parking rates are not under CPMC's control.

CPMC employees who park at off-site facilities pay subsidized rates that vary by facility.

ANNUAL CITY REPORT

(JANUARY 1 - DECEMBER 31, 2015)

on the

CALIFORNIA PACIFIC MEDICAL CENTER LONG RANGE DEVELOPMENT PLAN DEVELOPMENT AGREEMENT

PUBLISHED: AUGUST 8, 2016

REVISED: NOVEMBER 7, 2016





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Introduction - Annual City Report

California Pacific Medical Center (CPMC) is made up of four campuses throughout San Francisco: California Campus, Pacific Campus, Davies Campus, and St. Luke's Campus. Through its operations of these medical facilities, CPMC provides substantial direct and indirect economic benefits to the City. It also provides essential health services to people of all ages from diverse ethnic, cultural, geographic, educational and socioeconomic backgrounds. Approximately two-thirds of CPMC's patients live in San Francisco, and CPMC provides healthcare services in connection to approximately 30 percent of the hospitalizations in San Francisco. CPMC is San Francisco's second largest non-public employer and fourth largest employer overall, with over 60,000 employees.

State law (SB 1953) requires that all acute-care hospitals be seismically upgraded so that they are operational after a major earthquake. Three of CPMC's four acute-care hospitals must be rebuilt in order to comply with this law, including the hospitals at the California, Pacific, and St. Luke's Campus. The Davies Campus was retrofitted in 2008, enabling this campus to accommodate acute-care hospital services until 2030.

To meet state law, CPMC will consolidate acute-care services from the Pacific and California Campuses into a new Cathedral Hill Campus at Geary and Van Ness. The project will also provide a new, seismically safe hospital at the St. Luke's Campus in the Mission and a medical office building on the Davies Campus. These construction projects will increase the number of earthquake safe hospital beds in San Francisco, create 1,500 construction jobs, require the expenditure of over \$2 billion in total development, and improve healthcare access for San Franciscans.

The CPMC Project will also provide additional Community Benefits, including a commitment to rebuild St. Luke's Hospital, a community health care program, a transportation and transit program, a workforce development program, a public improvement program, and cash payments to provide for specific services, programs, and infrastructure.

To memorialize these Community Benefits, CPMC and the City entered into a Development Agreement (DA), which was approved by the Board of Supervisors in July 2013 and became effective on August 10, 2013. The approvals for the DA were finally granted two months later, on November 8, 2013.

Annual Review Process. The DA requires an annual review process to ensure that both the City and CPMC are in compliance with their respective obligations and that Community Benefits are being delivered.¹ The annual review requires that CPMC submit an Annual Compliance Statement to the City no later than 150 days after the end of their fiscal year (currently, the calendar year). The City is then required to post CPMC's statement and receive public comment for 30 days. At the conclusion of the public comment period, the City has 45

1 CPMC DA Section 8.

days to publish a report on whether CPMC is in compliance with the Development Agreement. Both the Health and Planning Commissions will then hold public hearings on CPMC's compliance with 60 days' notice to the public. After these hearings, the Commissions will forward their findings onto an independent third party monitor. The monitor will have 30 days to review the findings and evidence of CPMC's compliance with the DA before sending a letter to the Board of Supervisors stating whether or not he or she concurs with the Commissions' findings.

The timeline for this year's review of the Annual Compliance Statement is as follows:

May 19, 2016	City receives copy of CPMC's 2015 Compliance Statement
May 23, 2016	Compliance Statement posted on Planning and Public Health
	Departments' websites
May 23, 2016	Planning Department sends notice to interested parties
	soliciting public comment
June 24, 2016	Public comment period closes
August 9, 2016	City's Annual Report Published
** Futur	e Dates Projected, Subject to Change**
On or after	Planning Department sends Notice of Public Hearing to
August 11, 2016	interested parties
On or after	Joint Health Commission and Planning Commission Hearing
October 13, 2016	
October/November 2016	Commissions' findings forwarded to third party monitor
November/December 2016	Third party monitor issues letter to Board of Supervisors

City Report. This document is the City's third Annual Report on CPMC's compliance; it contains findings of compliance on each of CPMC and the City's obligations contained in the DA. Each obligation that is due under the DA is included in this report as a separate table that includes:

- **Lead Department:** Identifies the department within the City that has taken the lead on implementing or overseeing the obligation.
- **Staff Contact:** The name and contact information for the member of City staff overseeing the implementation of the obligation.
- **Completion Date:** The date on which CPMC's obligation under the DA was completed.
- **Obligation Status:** Indicates whether the obligation is complete, or still in progress. Many of the obligations are multi-year commitments which are still in process of being completed. This section also indicates whether CPMC is "in" or "not in" compliance with the obligation.
- **Description of Obligation:** A summary of the obligation defined in the DA or related document, such as the Transportation Demand Management program (TDM).
- **Current Status:** A description of the progress made on implementing the obligation to date.

- **Next Steps:** Upcoming steps that will be taken either by CPMC or the City in implementing the obligation.
- **Opportunities for Community Engagement:** Provides information on additional public meetings or opportunities for the public to engage in the implementation of the obligation.
- Funding (If Applicable): If the obligation requires funding to the City or San Francisco Foundation, information regarding the amount of funding received to date, and amount of funding required under the obligation, is provided.

Additional Information. Both the Planning and Public Health Departments maintain websites dedicated to the CPMC Long Range Development Plan and Development Agreement.

- Planning Department: http://cpmc.sf-planning.org
- Department of Public Health: http://www.sfdph.org

The Planning Department's website includes a "Document Downloads" page, which includes a comprehensive library of documents relating to the project, including the Development Agreement, Environmental Review, Transportation Demand Management Program, and Milestone Notices. Documents relating to the annual review are also located on the project site.

Sutter Health, the parent company of CPMC, also maintains a website with an overview of the construction program for each campus, as well as construction updates and schedules, at http://cpmc2020.org.

CPMC DEVELOPMENT AGREEMENT - (COMPLIANCE OVERVIEW		
COMMUNITY BENEFIT	DA SECTION	COMPLIANCE	REPORT PAGE NUMBERS
Annual Review Process	DA Section 8.2	In Compliance	7
CONSTRUCTION SCHEDULE	DA Section 4.2.3	In Compliance	8
MILESTONE COMPLETION NOTICE	DA Section 4.2.3	In Compliance	9
VISIONING PLANS	Exhibit I	In Compliance	10
WORKFORCE COMMITMENTS			
LOCAL BUSINESS ENTERPRISES	Exhibit E Section B	In Compliance	12
CITY BUILD/CONSTRUCTION JOBS	Exhibit E Section A	In Compliance	13
FIRST SOURCE/END USE JOBS	Exhibit E Section C	In Compliance	17
WORKFORCE FUND	Exhibit E Section D	In Compliance	20
HEALTHCARE COMMITMENTS			
BASELINE HEALTHCARE	Exhibit F Section 1	In Compliance	22
MEDI-CAL COMMITMENT	Exhibit F Section 2	In Compliance	27
HEALTHCARE INNOVATION FUND	Exhibit F Section 3	In Compliance	30
HEALTH SERVICE SYSTEMS	Exhibit F Section 11	In Compliance	32
OTHER HEALTHCARE COMMITMENTS	Exhibit F	In Compliance	33
HOUSING PROGRAM	Exhibit G	In Compliance	38
PUBLIC IMPROVEMENTS	Exhibit H	In Compliance	41
Transportation	Exhibit K	In Compliance	44

CPMC Payment Schedule BOS Final Approval: 8/10/2013

		Effective Date ¹	CPMC Payments	First Installment ²	CPMC Payments	Second Installment	CPMC Payments	Third Installment	CPMC Payments	Fourth Installment	Fifth Installment		
Public Funding Recipient	Agency	9/9/2013	9/4/2013	12/7/2013	11/25/2013	12/7/2014	11/25/2014	12/7/2015	11/25/2015	12/7/2016	12/7/2017	Total Payments	Payee
Workforce Agreement - Exhibit E													
Workforce Training Payment	OEWD	\$ 1,000,000	Completed	\$ -		\$ -		\$ -		\$ -	\$ -	\$ 1,000,000	City & County of San Francisco
	SF Foundation	-		2,000,000	Completed	1,000,000	Completed	-		-	-	3,000,000	SF Foundation
Subtotal Workforce Agreement		1,000,000	-	2,000,000	-	1,000,000	-	-	-	-	-	4,000,000	
Community Healthcare program - Exhibit F													
Innovation Fund	SF Foundation	2,000,000	Completed	1,500,000	Completed	1,125,000	Completed	1,125,000	Completed	1,725,000	1,125,000	8,600,000	SF Foundation
Public Improvements - Exhibit H													
CH Pedestrian & Traffic Safety	SFMTA	200,000	Completed	200,000	Completed	-		575,000	Completed	575,000	-	1,550,000	City & County of San Francisco
Tenderloin Safe Passage Grant	OEWD	200,000	Completed	-		-		-		-	-	200,000	City & County of San Francisco
Tenderloin Lighting & Traffic Safety	OEWD	400,000	Completed	400,000	Completed	-		-		-	-	800,000	City & County of San Francisco
	PUC	-		800,000	Completed	1,275,000	Completed	1,275,000	Completed	100,000	1	3,450,000	
Pac/Cal Enforcement & Traffic Safety	SFMTA	300,000	Completed	300,000	Completed	700,000	Completed	700,000	Completed	1,000,000	-	3,000,000	City & County of San Francisco
Duboce Park Grant	RPD	-		25,000	Completed	-		-		-	-	25,000	City & County of San Francisco
Subtotal Public Improvements		1,100,000		1,725,000		1,975,000		2,550,000		1,675,000	-	9,025,000	
Housing Program - Exhibit G													
Residential Hotel Unit Replacement	MOHCD	2,684,800	Completed	-		-		-		-	-	2,684,800	City & County of San Francisco
Residential Unit Replacement	MOHCD	1,453,820	Completed	-		-		-		-	1	1,453,820	City & County of San Francisco
Affordable Housing Payment	MOHCD	,,	Completed	6,700,000	Completed	7,000,000	Completed	8,825,000	Completed	8,100,000	3,475,000	36,500,000	City & County of San Francisco
Subtotal Housing Program		6,538,620		6,700,000		7,000,000		8,825,000		8,100,000	3,475,000	40,638,620	
Transportation Program - Exhibit K													
Transit Fee	SFMTA	-		-		-		1,500,000	Completed	2,500,000	2,500,000	6,500,000	City & County of San Francisco
BRT Funding	SFMTA	-		2,100,000	Completed	2,900,000	Completed	-		-	-	5,000,000	City & County of San Francisco
Bicycle Studies	SFMTA	400,000	Completed	-		-		-		-	-	400,000	City & County of San Francisco
Subtotal Transportation Program		400,000		2,100,000		2,900,000		1,500,000		2,500,000	2,500,000	11,900,000	

Total - all Public payments \$ 11,038,620 \$ 11,038,620 \$ 14,025,000 \$ 14,025,000 \$ 14,000,000 \$ 14,000,000 \$ 14,000,000 \$ 14,000,000 \$ 7,100,000 \$ 73,163,620

PLANNING

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Annual Compliance			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:	
	Statement & City Annual Report	DA § 8.2.1		
LEAD DEPARTMENT:	Planning	COMPLETION DATE:		
STAFF CONTACT NAME:	Elizabeth Purl		COMPLETE	
STAFF CONTACT TITLE:	Development Performance Coordinator	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	elizabeth.purl@sfgov.org		IN COMPLIANCE	~
PHONE:	(415) 575-9028	1	NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
Department website and the Health's website. The Planni the Compliance Statement.	e. Promptly upon receipt, the Planning Dire PDPH Director shall post the Healthcare Co- ng Department and the Public Health Depa After the 30 day comment period the Plann nce with this Agreement based upon all of t	mpliance Report portion ther rtment shall receive public co ing Director shall within 45 da	eof on the Department of Pumment for 30 days after pos	ıblic ting of
CURRENT STATUS:	ed CPMC's 2015 Development Agreement (
Statement was posted on th interested parties soliciting p	e Planning Department's website by May 2- public comment on the Compliance Statemo ation: the University of California Hastings	4, 2016. On May 23, 2016, the ent through June 23 2016. Th	e Department mailed a notic e Department received publi	С
NEXT STEPS:				
The City will schedule a joint interested parties prior to th	hearing of the Planning Commission and Heescheduled hearing.	ealth Commission. The City w	vill provide 60 days' notice to	
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:			
CPMC, the City, and membe implementation of its obliga	rs of the public will continue to participate tions under the DA.	in visioning meetings that also	o contribute feedback on CP	MC's
CPMC'S FULL FUNDING AMOU	NT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CDMC's ELINDRIC COLLEGE	I DENGAINING.			
CPMC's FUNDING OBLIGATION \$0.00	N REIVIAINING:			
·	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
ADDITIONAL FUNDS REQUIRED	:			

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Construction Schedule			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SE	ECTION:	
Construction Schedule		DA § 4.2.3		
LEAD DEPARTMENT:	Planning	COMPLETION DATE:		
STAFF CONTACT NAME:	Elizabeth Purl		COMPLETE	
		1	IN DROCRESS	7
STAFF CONTACT TITLE:	Development Performance Coordinator	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	elizabeth.purl@sfgov.org		IN COMPLIANCE	✓
PHONE:	(415) 575-9028		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
to the City on the timing and shall provide the City with re	sonably informed of CPMC's progress in said progress of the construction of the St. Luke asonably detailed project schedules for the ion and shall update such project schedu	e's Campus Hospital and Cath e St. Luke's Campus Hospital a	nedral Hill Campus Hospitalond Cathedral Hill Campus Ho	СРМС
CURRENT STATUS:				
frequent communication with Hill and St. Luke's. NEXT STEPS:	oth St. Luke's and Cathedral Hill on the CPM th the Planning Department about various s the Planning Department about various s ep the Department abreast of any changes	stages of construction or cons	truction planning at both Cat	hedral
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:			
includes project updates and construction, allowing the proceed the continue the protice in English and Spanish of the project and upcoming	020 website (http://cpmc2020.org/), which is schedules. This website includes live website includes live website includes live website includes live website in construction progress. It is advance on the construction of St. Luke's inviting them to see construction schedule). CPMC should conting the Van Ness and Geary (Caller Campus and Campus an	ams showing construction actives a community meeting on Ma inue to provide updates to the	tivity at each of the campuses vities (example: CPMC provider rch 19th regarding the curren	s under ed nt status
CPMC'S FULL FUNDING AMOU	NT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
CDMC's FUNDANC COMO	I Bengalaunic.			
CPMC's FUNDING OBLIGATION \$0.00	N REIVIAINING:			
• • • • • • • • • • • • • • • • • • • •	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
ADDITIONAL FUNDS REQUIRED	:			

CPMC CITY AGENCY COM				
SUBJECT:	Milestone Completion			
DEVELOPMENT AGREEMENT		DEVELOPMENT AGREEMENT S	ECTION:	
Milestone Completion an	d Notice	DA § 4.2.3		
LEAD DEPARTMENT:	Planning	COMPLETION DATE:		
STAFF CONTACT NAME:	Elizabeth Purl		COMPLETE	
STAFF CONTACT TITLE:	Development Performance Coordinator	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	elizabeth.purl@sfgov.org		IN COMPLIANCE	<
PHONE:	(415) 575-9028		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION Within 30 days following t (the "Milestone Completion	he completion of each milestone listed in the	Schedule and Phasing Plan, (CPMC shall provide notice to	the City
CURRENT STATUS:				
No milestones were due ir and the 2014 City Report.	2015. CPMC has completed all the of milest	ones due to date, as describe	d in its 2014 Compliance Stat	ement
NEXT STEPS:				
	et the milestones outlined in Exhibit C and pr e. The next milestone (completion of exterior	· ·	'	
OPPORTUNITIES FOR COMM	UNITY ENGAGEMENT:			
	engage the Community in the construction provide updates to the Community about con			ents.
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00	O. I. DADTIALLY LIST OTHER ADDUCABLE SOURCE			
FOLLY ON PARTIALLY PONDE); IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	3.		
ADDITIONAL FUNDS REQUIRE	ED:			

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Visioning Plans			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SI	ECTION:	
California Campus		Exhibit I-3.2.a		
LEAD DEPARTMENT:	Planning	COMPLETION DATE:		
STAFF CONTACT NAME:	Elizabeth Purl		COMPLETE	
STAFF CONTACT TITLE:	Development Performance Coordinator	OBLIGATION STATUS:	IN PROGRESS	v
EMAIL:	elizabeth.purl@sfgov.org		IN COMPLIANCE	v
PHONE:	(415) 575-9028		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
Davies Campus Community Davies Campus, CPMC is required to the Pacific Campus Community Campus, CPMC is required to the Pacific Campus to discuss (6) months after Approvals at promptly thereafter, apportant California Campus. On the community outreach, information California Campus.	Advisory Committee (VAC): The California nation dissemination and public education date that is the later of (i) six (6) months aftually Granted; and (ii) completion of the Pha	unity Advisory Group within sinally Granted. Iput regarding planning for the have previously expressed in cific Campus Community Adv. Near-Term Projects have been with the community advise the community advise the community regarding the visioniner Approvals and any Subsequents.	ne Long-Term Projects at the neterest in the planning processory Group ("Pac CAG") with in Finally Granted. CPMC is a cory group that will assist CP g process for eventual reusquent Approvals for CPMC's	e Pacific less for thin six required MC with e of the Near-
Subsequent Approvals for Cl received their Approvals and	uired, as the obligation timeframe is trigge PMC's Near-Term Projects have been Finall d/or Subsequent Approvals and thus they a mpuses. However, CPMC has commenced t	y Granted. Several of CPMC's re not obligated to begin the	Near-Term Projects have n Community Visioning Plans	for the
process for other Campuses OPPORTUNITIES FOR COMMUN	imunity Visioning Plan process for the Californ in later than the time that Approvals/Subsite Interest in the Engagement: In this process sooner than required for the	sequent Approvals have bee		an
CPMC'S FULL FUNDING AMOU	NT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
CPMC's FUNDING OBLIGATION	REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED;	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
ADDITIONAL FUNDS REQUIRED	:			

WORKFORCE

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Workforce (LBE Requirement) - CY2015			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SI	ECTION:	
14% Local Business Enterpri	se Goal	Exhibit E § B.4		
LEAD DEPARTMENT:	Contract Monitoring Division	COMPLETION DATE:		
STAFF CONTACT NAME:	Romulus Asenloo		COMPLETE	
STAFF CONTACT TITLE:	Contract Compliance Officer II	<u> </u>	IN PROGRESS	7
EMAIL:	romulus.asenloo@sfgov.org	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 581-2320		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
(14%) of the cost of all Conti under this Agreement. CPM0	emains in full force and effect, CPMC shall m racts for the Workforce Projects are awarde C and City acknowledge and agree that CPM hall have the sole discretion to confirm certif	ed to Contractors or Subcontr IC's efforts to award Contract	ractors that qualify as certified ts to LBE's are voluntary, and	d LBE's
\$28,870,941 of the \$255,22: project include the following Construction, NTK Construct Merriweather and Williams,	Campus the project has an 11.1% utilization 1,942 spent on construction to date. San Fr. g: Team North, Kwan Wo Ironwork, CMC Tracion, De Haro Construction, Municon and DL The M Line and BergDavis Public Affairs. Fooresents \$8,627,818 of the \$68,290,862 spe	ancisco-based business that a affic Control, Phoenix Electric D Lumber. CPMC continues or the St. Luke's Campus the p	are working or have worked o , Martin Ron Associates, Giron to utilize other LBEs such as	
NEXT STEPS: During this reporting period	HerreroBOLDT have started working direct	ly with 2 LBEst Yolanda's Cor	nstruction Administration & T	raffic
Control and Clipper Internat program. After an extensive Engineering. A formal MOU	ional. In addition, the HerreroBOLDT team e review of prospective LBE proteges' application is pending. Moreover, HerreroBOLDT continued oject areas where they can increase LBE sub	has taken the initiative to par ations, HerreroBOLDT has de inues to meet with the Contr	rticipate in the LBE Mentor-Pr cided to focus on mentoring E	rotege Empire
OPPORTUNITIES FOR COMMUN	IITY ENGAGEMENT:			
include in all RFPs the LBE go 3rd tier subcontracts. Herre	need for contractors to perform scope they coals which will be in all contracts. HerreroBouroBOLDT has a web site that provides local reroBOLDT will continue to purchase supplicantify vendors.	OLDT will work with all subco	ontractors to extend goals to 2 y to provide qualifications for	2nd and
CPMC'S FULL FUNDING AMOU	NT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
CDMCIa FUNDING ORUGATION	I DESCRIPTION			
\$0.00	I REMAINING:			
•	IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:		
,	,			
ADDITIONAL FUNDS REQUIRED				

CPMC CITY AGENCY COMPLIANCE REPORT Workforce (CityBuild) SUBJECT: DEVELOPMENT AGREEMENT OBLIGATION: **DEVELOPMENT AGREEMENT SECTION:** Exhibit E § A.5.b 50% Non-union Entry Level Admin/Engineering Positions LEAD DEPARTMENT: OEWD - Workforce COMPLETION DATE: STAFF CONTACT NAME: Amabel Akwa-Asare COMPLETE STAFF CONTACT TITLE: Strategic Partnerships Manager IN PROGRESS ✓ OBLIGATION STATUS: EMAIL: IN COMPLIANCE $\overline{}$ amabel.akwa-asare@sfgov.org PHONE: (415) 701-4867 NOT IN COMPLIANCE **DESCRIPTION OF OBLIGATION:** So long as this Agreement remains in full force and effect, CPMC's Contractors shall make good faith efforts in accordance with Section 9 to ensure the following hiring goals with respect to each Contract....With respect to new Entry-Level Positions for non-union administrative and engineering candidates, a Contractor and its Subcontractors will work to fill a minimum of fifty percent (50%) of such new Entry-Level Positions with San Francisco resident System Referrals....OEWD, through its network of Community Based Organizations and the City's One-Stop System, shall be designated as the referral source for San Francisco residents. As of July 15, 2016, CPMC's Contractors have filled twenty-two (22) of the twenty-six (26) new Entry Level Positions for non-union administrative and engineering candidates with System Referrals. This represents 85% of new Entry-Level positions being filled with San Francisco resident System Referrals, above the minimum 50% hiring goal. The twenty-two System Referrals were participants of OEWD's Construction Administrative and Professional Services Academy (CAPSA). The program is administered by Mission Hiring Hall in collaboration with City College of San Francisco and a network of workforce service providers. The following positions were filled by Workforce System Referrals: • Document Coordinator - LEED Front Desk Administrator Accounting Clerk • Administrative Assistant • BIM Administrator & Support Project Administrator • Business and Risk Management Assistant • Safety Coordinator (St. Luke's Campus) • Parking Coordinator (St. Luke's Campus) • Front Desk Coordinator (St. Luke's Campus) **NEXT STEPS:** CPMC's Contractors will continue to engage with OEWD's CityBuild program and continue to: • Submit CityBuild Workforce Projection Forms and coordinate meetings to review hiring goals. · Notify CityBuild of any non-union Entry Level administrative and engineering positions and work through the referral process. · Consider System Referrals for positions and provide constructive feedback on all System Referrals. • Track, monitor, and report the progress of System Referrals through the application, hiring and employment process. CityBuild will continue to closely monitor the performance of CPMC contractors. CityBuild will also continue to leverage the CATP and CAPSA programs and work with its network of Community Based Organizations (CBOs) and Access Points for qualified candidates. **OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:** OEWD continues to hold regular community events in partnership with CPMC and OEWD's Neighborhood Access Points. In addition, OEWD will continue to engage Community Based Organizations for outreach and recruitment, and sharing hiring data as it becomes available. CPMC'S FULL FUNDING AMOUNT: **FUNDING RECEIVED FROM CPMC TO DATE:** CPMC's FUNDING OBLIGATION REMAINING: FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:

ADDITIONAL FUNDS REQUIRED:

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Workforce (CityBuild)			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SI	ECTION:	
50% Entry Level Admin/Eng	ineering Internship Positions	Exhibit E § A.5.b		
LEAD DEPARTMENT:	OEWD - Workforce	COMPLETION DATE:		
STAFF CONTACT NAME:	Amabel Akwa-Asare		COMPLETE	
STAFF CONTACT TITLE:	Strategic Partnerships Manager	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	amabel.akwa-asare@sfgov.org		IN COMPLIANCE	V
PHONE:	(415) 701-4867		NOT IN COMPLIANCE	

So long as this Agreement remains in full force and effect, CPMC's Contractors shall make good faith efforts in accordance with Section 9 to ensure the following hiring goals with respect to each Contract:...With respect to new Entry-Level Positions for administrative and engineering internship candidates, a Contractor and its Subcontractors will work to fill a minimum of fifty percent (50%) of such new Entry-Level Positions with San Francisco resident System Referrals....OEWD, through its network of Community Based Organizations and the City's One-Stop System, shall be designated as the referral source for San Francisco residents.

CURRENT STATUS:

As of July 15, 2016, CPMC's Contractors have filled twenty-two (22) of the thirty-seven (37) new Entry Level Positions for administrative and engineering internship candidates with System Referrals. This represents 60% of new Entry Level positions being filled with San Francisco resident System Referrals, above the minimum 50% hiring goal. The System Referrals include students from San Francisco Unified School District High School Seniors and San Francisco State University civil engineering majors partnering with the MESA (mathematics engineering science achievement) program focusing on economically disadvantaged students.

Of the twenty-two interns, five were hired on as full-time employees with a contractor on the project.

NEXT STEPS:

CPMC's Contractors will continue to engage with OEWD's CityBuild program and continue to:

- Submit CityBuild Workforce Projection Forms and coordinate meetings to review hiring goals.
- · Notify CityBuild of any Entry Level Positions for administrative and engineering internships and work through the referral process.
- Consider System Referrals for positions and provide constructive feedback on all System Referrals.
- Track, monitor, and report the progress of System Referrals through the application, hiring and employment process.

CityBuild will continue to closely monitor the performance of CPMC contractors. CityBuild will also continue to engage with the San Francisco Unified School District, City College of San Francisco, and San Francisco State University to reach out to students who may be interested in internships as well as work with its network of Community Based Organizations (CBOs) and Access Points for qualified candidates.

- Notify CityBuild of any Entry Level Positions for administrative and engineering internships and work through the referral process.
- · Consider System Referrals for positions and provide constructive feedback on all System Referrals.
- Track, monitor, and report the progress of System Referrals through the application, hiring and employment process.

CityBuild will continue to closely monitor the performance of CPMC contractors. CityBuild will also continue to engage with the San Francisco Unified School District, City College of San Francisco, and San Francisco State University to reach out to students who may be interested in internships as well as work with its network of Community Based Organizations (CBOs) and Access Points for qualified candidates.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

OEWD continues to hold regular community events in partnership with CPMC and OEWD's Neighborhood Access Points. In addition, OEWD will continue to engage Community Based Organizations for outreach and recruitment, and sharing hiring data as it becomes available.

FUNDING RECEIVED FROM CPMC TO DATE:
S:

	LIANCE REPORT			
SUBJECT:	Workforce (CityBuild)			
DEVELOPMENT AGREEMENT 50% Entry Level Apprentic		DEVELOPMENT AGREEMEN Exhibit E § A.5.c	T SECTION:	
50% Entry Level Apprentic	e rositions	EXHIBIT E 9 A.S.C		
LEAD DEPARTMENT:	OEWD - Workforce	COMPLETION DATE:		
STAFF CONTACT NAME:	Amabel Akwa-Asare		COMPLETE	
STAFF CONTACT TITLE:	Strategic Partnerships Manager	OBLIGATION STATUS:	IN PROGRESS	~
EMAIL:	amabel.akwa-asare@sfgov.org	OBLIGATION STATES.	IN COMPLIANCE	7
PHONE:	(415) 701-4867		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	:			
•	of that demand throughout the course of all be 21% of the projected number of app		gy to be used to estimate the	number o
Referrals which is below th Ironworker, Roofer, and Ce	Contractors have filled 30% of new Entry e 50% new Entry-level union apprentice h ment Masons Apprentices. Contractors of available local apprentice Ironworkers, Sh	niring goal. The System Referra ontinue to notify CityBuild of	als were hired as Laborer, Ca new hire opportunities, but t	rpenter,
Referrals which is below th Ironworker, Roofer, and Ce	e 50% new Entry-level union apprentice h ment Masons Apprentices. Contractors co	niring goal. The System Referra ontinue to notify CityBuild of	als were hired as Laborer, Ca new hire opportunities, but t	rpenter,
Referrals which is below th Ironworker, Roofer, and Cebeen ongoing shortages in NEXT STEPS: CityBuild expanded its trainindustry. CityBuild will conavailable local apprentices available construction wor In addition, CPMC's Contraes Submit CityBuild Workfore Notify CityBuild of any Ereconsider System Referrale Track, monitor, and repo	e 50% new Entry-level union apprentice h ment Masons Apprentices. Contractors co	airing goal. The System Referrationtinue to notify CityBuild of the Metal Workers, and other with training Cycle in October to trades for special recruitment develop additional modular the Acoustical Ceiling. Is CityBuild program and contictings to review hiring goals, work through the referral properties on all System Referration, hiring and contractors. CityBuild will also contractors. CityBuild will also	als were hired as Laborer, Canew hire opportunities, but the trades. address the needs of the coret and training to address the training to increase the pipelicinue to: cess. als. employment process.	nstruction shortage

CPMC'S FULL FUNDING AMOUNT:

CPMC'S FUNDING OBLIGATION REMAINING:

\$0.00

FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:

ADDITIONAL FUNDS REQUIRED:

CPMC CITY AGENCY COM	MPLIANCE REPORT				
SUBJECT:	Workforce (CityBuild)	Norkforce (CityBuild)			
DEVELOPMENT AGREEMEN	IT OBLIGATION:	DEVELOPMENT AGREEME	NT SECTION:		
30% of Trade Hours for J	Journeymen and Apprentices	Exhibit E § A.5.d			
LEAD DEPARTMENT:	OEWD - Workforce	COMPLETION DATE:			
STAFF CONTACT NAME:	Amabel Akwa-Asare		COMPLETE		
STAFF CONTACT TITLE:	Strategic Partnerships Manager	OBLIGATION STATUS:	IN PROGRESS	V	
EMAIL:	amabel.akwa-asare@sfgov.org	OBLIGATION STATUS:	IN COMPLIANCE	7	
PHONE:	(415) 701-4867		NOT IN COMPLIANCE		

With respect to new and core opportunities for union journeymen and apprentices, so long as this Agreement remains in full force and effect, CPMC's Contractors shall make good faith efforts in accordance with Section 9 to ensure the following hiring goals with respect to each Contract:...Contractor and its Subcontractors will work to achieve a minimum of thirty percent (30%) of trade hours (i.e., 30% of journeymen and apprentice trade hours combined, and not 30% in each category) to be performed by San Francisco residents. This goal will be measured based upon (1) trade hours for the overall Contract, (2) trade partners, regardless of tier, and (3) hours by craft. A Contractor's obligation to hire new union entry-level apprentice candidates set forth in Section 5(c) above shall be credited towards the Contractor's obligation to hire San Francisco residents under this Section 5(d).

CURRENT STATUS:

With the increase in MEP (mechanical electrical plumbing) work hours, the local hiring percentage was impacted due to the lack of available local residents. As of July 15, 2016, CPMC's Contractors have reported 347,402 trade hours performed by San Francisco residents in new and core opportunities for union journeymen and apprentices out of 1,188,644 total work hours reported. This represents 29% of work hours performed by San Francisco residents, which is below the 30% overall hiring goal. These data are collected through an electronic certified payroll system, Elations Systems. It represents the total aggregate reported workhours for the Van Ness and Geary Hospital Campus, the St. Luke's Hospital Campus, and the Van Ness Garage and Medical Office Building project.

NEXT STEPS:

CityBuild will meet with the general contractor teams to address the decline in local hiring and develop corrective actions. CPMC's Contractors will continue to engage with OEWD's CityBuild program and continue to:

- Submit CityBuild Workforce Projection Forms and coordinate meetings to review hiring goals.
- Notify CityBuild of all required positions and work through the referral process.
- Consider System Referrals for positions and provide constructive feedback on all System Referrals.
- Track, monitor, and report the progress of System Referrals through the application, hiring and employment process.

CityBuild will continue to closely monitor the performance of CPMC contractors. CityBuild will also continue to leverage the CityBuild Academy and work with its network of Community Based Organizations (CBOs) and Access Points for qualified candidates.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

OEWD continues to hold regular community events in partnership with CPMC and OEWD's Neighborhood Access Points. In addition, OEWD will continue to engage Community Based Organizations for outreach and recruitment, and sharing hiring data as it becomes available.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:	
CPMC's FUNDING OBLIGATION REMAINING:		
\$0.00		
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:		
ADDITIONAL FUNDS REQUIRED:		

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	Workforce (First Source)	/orkforce (First Source)			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:					
40% Entry Level System Referra	ntry Level System Referrals Exhibit E § C.3				
LEAD DEPARTMENT:	OEWD - Workforce	COMPLETION DATE:			
STAFF CONTACT NAME:	Amabel Akwa-Asare		COMPLETE		
STAFF CONTACT TITLE:	Strategic Partnerships Manager	OBLIGATION STATUS:	IN PROGRESS	v	
EMAIL:	amabel.akwa-asare@sfgov.org	OBLIGATION STATUS.	IN COMPLIANCE	J	
PHONE:	(415) 701-4867		NOT IN COMPLIANCE		

As long as this Agreement remains in full force and effect, CPMC's hiring goals shall be to fill at least forty percent (40%) of Available Entry Level Positions with System Referrals ("Annual Hiring Target") in each consecutive 12-month period following the Effective Date (each, a "Hiring Year"). Notwithstanding the foregoing, if CPMC does not meet its Annual Hiring Target in any Hiring Year (a "Hiring Deficiency"), the number of Entry Level Positions constituting the Hiring Deficiency will roll over and be added to the Annual Hiring Target for the following Hiring Year....If a Hiring Deficiency exists at the end of the term of this Agreement, then the term will be automatically extended ("Automatic Extension") until such time as CPMC achieves the full Annual Hiring Target for each Hiring Year.

CURRENT STATUS:

For the 2015-16 Project Year (August 2015 - July 2016), CPMC made 118 hires through the workforce system. This represents 69% of total entry-level hires during the Project Year which exceeds the 40% requirement per the Development Agreement. Additionally, since CPMC exceeded their hiring goal by 29% so far this project year they no longer have a hiring deficit that will roll over into future years.

# Hired from Workforce System	# Hired from outside Workforce System	Total # of Hires	% of hires from Workforce system
118	52	170	69%
For the 2015-16 Project Year, the follo	owing requisitions have been filled by Workfo	orce System referrals:	
Requisition		Zip Code	Start Date
Aide, Food Service -PD		94117	8/10/2015
Rep, Patient Service		94124	8/10/2015
Clerk, Ward -PD		94134	8/10/2015
Attendant, Hospital - Cert		94102	8/24/2015
Medical Assistant		94103	8/24/2015
Aide, Rehabilitation -PD		94116	9/8/2015
Coord, Unit		94118	9/8/2015
Cook - Hospice		94112	9/21/2015
Attendant, Hospital - Cert		94116	9/21/2015
Rep. Client Service		94132	9/21/2015
Attendant, Hospital - Cert		94109	10/5/2015
Attendant, Hospital - PD		94109	10/5/2015
Attendant, Hospital - Cert		94112	10/5/2015
Attendant, Hospital - PD		94118	10/5/2015
Attendant, Hospital - PD		94121	10/5/2015
Attendant, Hospital - Cert		94121	10/5/2015
Attendant, Hospital - PD		94132	10/5/2015
Aide, Housekeeping/Linen - PD		94102	10/18/2015
Aide, Food Service -PD		94102	10/18/2015
Aide, Housekeeping/Linen - PD		94124	10/18/2015
Aide, Housekeeping/Linen - PD PBX Operator		94134 94110	10/18/2015 10/19/2015
Clerk, Ward -PD		94112	10/19/2015
Rep, Patient Access		94112	10/19/2015
Tech, Emergency Department		94117	10/19/2015
Coord, Unit		94121	10/19/2015
Certified Nursing Assistant		94124	10/19/2015
Attendant, Hospital - Cert		94132	10/19/2015
Aide, Food Service -PD		94134	10/19/2015
PBX Operator		94134	10/19/2015
Attendant, Hospital - Cert -PD		94105	11/2/2015
Aide, Housekeeping/Linen -PD		94110	11/2/2015
Coord, Unit		94112	11/2/2015
Coord, Unit		94114	11/2/2015
Tech, Emergency Department		94116	11/2/2015
Accessioner, Pathology		94116	11/2/2015
Certified Nursing Assistant		94122	11/2/2015
Aide, Specimen Handling Lab I		94124	11/2/2015

Certified Nursing Assistant	94124	11/2/2015
Attendant, Hospital - Cert -PD	94131	11/2/2015
Aide, Specimen Handling Lab I	94134	11/2/2015
Attendant, Hospital - Cert -PD	94102	11/16/2015
Attendant, Hospital - Cert	94102	11/16/2015
Coord, Unit	94107	11/16/2015
Certified Nurse Assistant -PD	94108	11/16/2015
Rep, Patient Access	94109	11/16/2015
Attendant, Hospital - Cert	94112	11/16/2015
Cook -PD	94115	11/16/2015
Attendant, Hospital - PD	94118	11/16/2015
Certified Nursing Assistant	94132	11/16/2015
Attendant, Hospital - Cert	94133	11/16/2015
Coord, Unit	94134	11/16/2015
Attendant, Hospital - Cert	94109	11/30/2015
Aide, Specimen Handling Lab I	94110	11/30/2015
Attendant, Hospital - PD	94110	11/30/2015
Rep, Patient Access	94110	11/30/2015
Attendant, Hospital - Cert -PD	94112	11/30/2015
Rep, Patient Access	94112	11/30/2015
Coord, Unit	94114	11/30/2015
Rep, Patient Access	94117	11/30/2015
Rep, Patient Access	94130	11/30/2015
Attendant, Hospital - Cert -PD	94131	11/30/2015
Medical Assistant	94133	11/30/2015
Rep, Patient Access	94134	11/30/2015
Rep, Patient Access	94112	12/14/2015
Tech, Emergency Department	94115	12/14/2015
Attendant, Hospital - Cert -PD	94132	12/14/2015
Attendant, Hospital - Cert -PD	94107	1/11/2016
Aide, Housekeeping/Linen -PD	94112	1/11/2016
Certified Nursing Assistant	94112	1/11/2016
Aide, Specimen Handling Lab I	94112	1/11/2016
Coord, Unit	94117	1/11/2016
Coord, Unit	94117	1/11/2016
Aide, Food Service -PD	94121	1/11/2016
Aide, Housekeeping/Linen -PD	94102	2/8/2016
Aide, Food Service -PD		
Attendant, Hospital - Cert -PD	94103 94109	2/8/2016
		2/8/2016
Coord, Unit	94112	2/8/2016
Aide, Hskpng Surgical Svs -PD	94115	2/8/2016
Aide, Food Service -PD Aide, Hskpng Surgical Svs -PD	94117	2/8/2016
	94118 94124	2/8/2016 2/8/2016
Coord, Unit Rep, Patient Access	94124	2/8/2016
Attendant, Hospital - Cert	94124	2/8/2016
Certified Nurse Assistant -PD	94110	2/22/2016
Attendant, Hospital - Cert	94110	2/22/2016
Security Officer	94112	2/22/2016
Coord, Unit	94124	2/22/2016
Attendant, Hospital - Cert	94112	3/7/2016
Attendant, Hospital - Cert	94115	3/7/2016
Medical Assistant	94121	3/7/2016
Aide, Food Service -PD	94109	3/21/2016
Security Officer	94134	3/21/2016
Coord, Unit	94116	4/4/2016
Coord, Unit	94118	4/4/2016
Certified Nursing Assistant	94102	4/18/2016
Attendant, Hospital - Cert -PD	94105	4/18/2016
Attendant, Hospital - Cert	94112	4/18/2016
Rep, Patient Access	94112	4/18/2016
Medical Assistant	94115	4/18/2016
Medical Assistant	94116	4/18/2016
Aide, Food Service -PD	94124	4/18/2016
Aide, Food Service -PD	94112	5/31/2016
Attendant, Hospital - Cert	94109	5/16/2016
Aide, Specimen Handling Lab I	94102	5/2/2016
Coord, Unit	94107	5/2/2016
Aide, Food Service -PD	94112	5/2/2016
Coord, Unit	94112	5/31/2016
Attendant, Hospital - Cert -PD	94102	5/2/2016
Attendant, Hospital - Cert -PD	94124	5/16/2016
Attendant, Hospital - Cert -PD	94110	5/16/2016

Attendant, Hospital - Cert -PD	94112	5/31/2016
Security Officer	94102	5/2/2016
Aide, Food Service -PD	94132	5/31/2016
Security Officer	94110	5/16/2016
Medical Assistant	94134	6/13/2016
Attendant, Hospital - Cert	94108	6/13/2016
Aide, Housekeeping/Linen -PD	94124	6/13/2016

Of the 118 system referral hires made during the Project Year, 86 (73%) were from impacted communities specified in the Development Agreement; specifically, Outer Mission/Excelsior, Mission/SOMA, Western Addition, Tenderloin, Chinatown, and Southeastern neighborhoods.

Administrative Coordinator Aquatic Instructor Central Distribution Aide Certified Home Health Aide Certified Hospital Attendant	0 0 0 4 43
Central Distribution Aide Certified Home Health Aide	0 4
Certified Home Health Aide	4
Certified Hospital Attendant	43
ecranica nospital ratenaant	43
Certified Nursing Assistant	15
Clerk/Receptionist	4
Client Services Representative	3
Cook	4
Dietary Clerk-Nutrition Services	0
EKG Technician	0
Emergency Department Technician	8
Food Service Aide-Food and Nutrition	31
Hospital Attendant*	42
Housekeeping Aide	25
Laboratory Assistant-Clinical Laboratory	0
Medical Assistant	24
Pathology Accessioner-Clinical Laboratory	8
Pathology Lab Accessioner	0
Patient Access Representative-Patient Registration Services	23
Patient Registration Representative	1
Patient Service Representative	2
Patient Support Representative	0
PBX Operator	4
Point of Service Specialist	0
Rehabilitation Aide	1
Sales Gift Shop	0
Security Officer Security Officer	34
Specimen Handling Lab Aide/Phlebotomy-Clinical Laboratory	14
Speech Therapy Aide	0
Transporter/Transport Aide	3
Unit Coordinator	49
Total	342

NEXT STEPS

OEWD will continue to work closely with CPMC, community partners, and the San Francisco Foundation to build upon positive gains made in the 2015-16 Program Year to ensure CPMC meets or exceeds it's 40% hiring goal. Strategies identified in the prior annual report have been put in to place and will continue, including:

Employer spotlight events in priority neighborhoods to increase awareness of CPMC employment opportunities and how to apply for the positions

Group interviews in partnership with OEWD's Neighborhood Access Points in priority neighborhoods; prior to each event, Neighborhood Access Points conduct prescreening events in order to ensure a match with CPMC employment opportunities

·Citywide distribution of CPMC job announcements

·Early involvement of CPMC hiring managers

·Monthly check-ins between OEWD & CPMC

Quarterly meetings of OEWD, CPMC, and Neighborhood Access Points and San Francisco Foundation grantees

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

CPMC'S FULL FUNDING AMOUNT:

ADDITIONAL FUNDS REQUIRED:

As described above, OEWD continues to hold regular community events in partnership with CPMC and OEWD's Neighborhood Access Points. In addition, OEWD communicates monthly with representatives of San Franciscans for Healthcare, Housing, Jobs and Justice (SFHHJJ), sharing hiring data as it becomes available.

FUNDING RECEIVED FROM CPMC TO DATE:

CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:	

CPMC CITY AGENCY COMPI	LIANCE REPORT			
SUBJECT:	Workforce (Workforce Fund)			
DEVELOPMENT AGREEMENT C	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:	
Workforce Fund Agreemen	t	Exhibit E § D		
LEAD DEPARTMENT:	OEWD - Workforce	COMPLETION DATE:		
STAFF CONTACT NAME:	Amabel Akwa-Asare		COMPLETE	
STAFF CONTACT TITLE:	Strategic Partnerships Manager	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	amabel.akwa-asare@sfgov.org	OBLIGATION STATUS.	IN COMPLIANCE	
PHONE:	(415) 701-4867		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:	1			
	llion shall be paid to the San Francisco Foun			
managed by the San Francis	sco Foundation in accordance with the Work	force Fund Agreement The	funds paid by CPMC shall be used for	
workforce training purpose	s only			
CURRENT STATUS:				
	on received \$2,000,000 of the Workforce Fu	nd in December 2013 and sno	ent the rest of 2014 planning writing and	
	In March 2015, four grantees received grant			
			ning in April 2015. The Workforce Committee	
	on April 14, 2015 to discuss each of the prog	-		
			tions for a second RFP, which was released on	
August 17, with proposals d		July to discuss recommend	tions for a second first, which was released on	
- ' '	met with grantees again on October 22, 201	5 followed by its quarterly co	ammittee meeting. At that committee	
			ung Community Developers. The Workforce	
	es again on January 20, 2016 and reviewed			
	renew the four grantees for a second year at			
			016, which included the two new grantees plus	
			eeting, and began planning for a next round of	
			ming of its RFP with OEWD's next Workforce	
	nd coordination of services could be aligned			
grant start date.		, , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
NEXT STEPS:			11.	
' '	ngs with the Workforce Committee and with	grantees in October 2016 an	d January 2017.	
Conduct new grantee sele	ection process in fall 2016/winter 2017.			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
		Franciscans for Healthcare, H	ousing, Jobs and Justice (SFHHJJ) to discuss the	
goals and direction of the W		,	3 ,	
		1		
CPMC'S FULL FUNDING AMOU	UNT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
	_			
CPMC's FUNDING OBLIGATIO	N REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED;	F PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
ADDITIONAL FUNDS REQUIRED	D:			
TOTAL I DIADS RECORET	•			

HEALTH CARE

CPMC CITY AGENCY COMPL				
SUBJECT:	Healthcare (Baseline Commitment)			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:	
Unduplicated Patient Comm	nitment	Exhibit F § 1.a		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	√
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
31]care for a total of not le Commitment")"Unduplica calendar year as a Medi-Cal	e Approvals are Finally Granted [11/8/2013 ess than 30,445 Unduplicated Patients in Sated Patient" means a patient who receives or Charity Care patient, who has not previous Francisco during that calendar year.	n Francisco (the "Unduplicate a service from any CPMC faci	ed Patient lity or clinic in the City durin	g the
CURRENT STATUS:				
primarily to: the increase in	MC to make up for the 1,849 shortfall in 201 enrollment into CPMC's existing Medi-Cal the provision of diagnostic services for DPH	managed care partnership wit	th NEMS; the provision of ar	ncillary
NEXT STEPS:				
This annual obligation conti				
OPPORTUNITIES FOR COMMUI				
1	ealth meets quarterly with the coalition Sar MC's compliance with the Development Agr		Housing, Jobs and Justice to	provide
CPMC'S FULL FUNDING AMOL	JNT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00	In Department Land Online Appropriate Courses			
FULLY OR PARTIALLY FUNDED;	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	:5:		
ADDITIONAL FUNDS REQUIRED):			

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	Healthcare (Baseline Commitment)			
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT S	ECTION:	
Baseline Expenditure Comm	nitment	Exhibit F § 1.b		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	√
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
Commitment, CPMC shall pr residents of the Bayview are	r Benefits in San Francisco (the "Baseline Ex rovide financial and other services or opera ra through the Bayview Child Health Center Child Health Center in fiscal year 2011-12, in	tional support for comprehen in a manner and amount gen	sive primary pediatric care to erally consistent with CPMC's	s level
CURRENT STATUS:				
CPMC exceeded this requirement by providing \$14,518,511 in Community Benefits. CPMC's compliance with this provision was verified by a third party audit performed by Deloitte & Touche. The audit methodology, which was established at the time the DA was negotiated, included: review of the contractual requirements and the eligible expense definitions; review of the list of expenses CPMC included in their calculation; from that list, a selection of projects totaling more than \$8 million; and evaluation of a random sample of 45 transactions. A copy of this audit was included in CPMC's 2015 Compliance Statement, which is posted on both the Department of Public Health and Planning Department websites.				
This annual obligation contin	nues until 11/8/2023.			
OPPORTUNITIES FOR COMMUN	NITY FNGAGEMENT:			
OPPORTUNITIES FOR COMMUNITY ENGAGEMENT: The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.				
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
CPMC's FUNDING OBLIGATION REMAINING:				
\$0.00	In December 1 to 1 t			
FULLY OR PARTIALLY FUNDED;	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	5:		
ADDITIONAL FUNDS REQUIRED	:			

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT: Healthcare (Baseline Commitment)				
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT S	ECTION:	
Hiring 3rd Party Auditor		Exhibit F § 1.a; DA § 8.2.2		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
	Deputy Director of Health, Director of			
STAFF CONTACT TITLE:	Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	7
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
	ne Planning Director and Director of Public logical for and the confidence of the co			d party
CURRENT STATUS:				
determine the number of un sample of 25 patients identif	understand their process for calculating the duplicated patients; direct data analysis on fied in the analysis. A copy of this audit was Public Health and Planning Department web	the unduplicated patients id s included in CPMC's 2015 Co	entified; and evaluation of a	random
NEXT STEPS:				
This annual obligation contir	nues until 11/8/2023.			
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:			
· ·	ealth meets quarterly with the coalition San		Housing, Jobs and Justice to	provide
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CPMC's FUNDING OBLIGATION \$0.00	N REMAINING:			
•	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE			
	· · · · · · · · · · · · · · · · · · ·	•		
ADDITIONAL FUNDS REQUIRED	:			

CPMC CITY AGENCY COMP	PLIANCE REPORT			
SUBJECT:	Healthcare (Baseline Commitment)			
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEME	NT SECTION:	
Charity Care Policies and A	Affordable Care Act	Exhibit F § 1.d		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:	12/31/2015	
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	V
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	✓
PHONE:	(415) 554-2769	7	NOT IN COMPLIANCE	
policies set forth in the CPI	h the end of calendar year 2015 Charity Car MC Fiscal Year 2011 Charity Report.	e policies that are no mor	e restrictive than current Char	rity Care
CURRENT STATUS:				
CPMC has maintained char	ity care policies that are no more restrictive	than the charity care poli	cies in place in fiscal year 201	1.
NEXT STEPS:				
This obligation is complete				
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:			
· ·	Health meets quarterly with the coalition Sa PMC's compliance with the Development Ag		are, Housing, Jobs and Justice	to provide
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM	I CPMC TO DATE:	
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOURC	ES:		
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COMPLIANCE REPORT Healthcare (Baseline Commitment) SUBJECT: **DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION: Bayview Child Health Center** Exhibit F § 1.e Department of Public Health LEAD DEPARTMENT: **COMPLETION DATE:** STAFF CONTACT NAME: Colleen Chawla COMPLETE Deputy Director of Health, Director of 4 **STAFF CONTACT TITLE:** IN PROGRESS Policy & Planning **OBLIGATION STATUS:** 1 EMAIL: colleen.chawla@sfdph.org IN COMPLIANCE PHONE: (415) 554-2769 NOT IN COMPLIANCE П

DESCRIPTION OF OBLIGATION:

CPMC shall provide financial and other services or operational support for comprehensive primary pediatric care to residents of the Bayview area through the Bayview Child Health Center...

CURRENT STATUS:

In November 2013, South of Market Health Center (SMHC), in collaboration with CPMC and the Sutter Pacific Medical Foundation, received funding from the federal Health and Human Services Agency to transfer ownership of the Bayview Child Health Center to SMHC. The transfer was effective 9/1/14. The Development Agreement provides that CPMC may "sell, lease or transfer programs, services or service lines to meet evolving community needs, operational cost-effectiveness, or quality standards." CPMC provided the following support to the SMHC and the clinic as part of the Baseline Commitment in the Development Agreement:

- Financial support through a \$325,000 operations grant (to be provided annually for five years as the clinic becomes sustainable under the Federally Qualified Health Center model);
- Leased the former BCHC Medical Director to SMHC through the end of 2015 to promote continuity of care;
- Transferred all assets, valued at \$91,786.22, to SMHC at no cost;
- Invested over \$1,000,000 in tenant improvements to bring the clinic to OSHPD 3 compliance; and
- Remains the clinic's specialty and hospital partner-- providing Bayview children with comprehensive services across the care continuum.

NEXT STEPS:

As noted above, CPMC has committed to financial support through an operations grant each year for five years as the clinic becomes sustainable under the Federally Qualified Health Center model; leased the former BCHC Medical Director to SMHC through the end of 2015 to promote continuity of care; and remains the clinic's specialty and hospital partner-- providing Bayview children with comprehensive services across the care continuum.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:
ADDITIONAL FUNDS REQUIRED:	

CPMC CITY AGENCY COM				
SUBJECT:	Healthcare (New Medi-Cal Beneficiaries)		
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMEN	NT SECTION:	
San Francisco Health Plan	Medi-Cal Managed Care Program	Exhibit F § 2.a		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	V
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	4.			
CPMC shall continue to pa	rticipate with a standard services agreemer with the provisions below.	nt in the San Francisco Heal	th Plan Medi-Cal managed car	re program
CURRENT STATUS:				
NEXT STEPS:				
This annual obligation con	tinues until 8/10/2023.			
, , , , , , , , , , , , , , , , , , ,				
OPPORTUNITIES FOR COMM	UNITY ENGAGEMENT:			
	Health meets quarterly with the coalition Si PMC's compliance with the Development A		re, Housing, Jobs and Justice	to provide
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
CDA 4 CL T				
\$0.00	ON REMAINING:			
,); IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CFS:		
	,			
ADDITIONAL FUNDS REQUIRE	ED:			

CPMC CITY AGENCY COMP	PLIANCE REPORT			
SUBJECT:	Healthcare (New Medi-Cal Beneficiaries)			
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMEN	NT SECTION:	
New Medi-Cal Beneficiarie	es Commitment	Exhibit F § 2.b		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	7
PHONE:	(415) 554-2769	7	NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	: :			
Commencing on the Effect	ive Date, and annually thereafter, CPMC shair- i-Cal managed care beneficiaries	all accept responsibility for	providing hospital services	for no less
CURRENT STATUS:				
	CPMC had responsibility for 33,372 Medi-Ca	Il managed care enrollees.	The DA provides that CPMC	must care
	ees. CPMC notes and SFDPH agrees that the	-		
	nted and, thus, the cumulative total number			
	ase, CPMC has significantly exceeded its obl		re semendanes and, are con-	,atou to
	,	0		
NEXT STEPS:				
This annual obligation cont	zinues until 8/10/2023.			
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:			
The Department of Public I	Health meets quarterly with the coalition Sa	n Franciscans for Healthca	are, Housing, Jobs and Justice	to provide
updates on the status of CI	PMC's compliance with the Development Ag	greement where possible.		
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOURC	ES:		
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Healthcare (New Medi-Cal Beneficiaries)			
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT SECTION:		
Contracting with MSO Prov	riders	Exhibit F § 2.f		

LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
ISTAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning		IN PROGRESS	S
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	<
PHONE:	(415) 554-2769	1	NOT IN COMPLIANCE	

CPMC shall contract with an existing Management Services Organizations (MSO) to care for New Enrollees, and, when available with a new MSO where the primary care provider base is located in the Tenderloin to care for 1,500 New Enrollees if and when available from the Effective Date through December 31, 2015.

CURRENT STATUS:

In 2015, North East Medical Services (NEMS), CPMC's existing Medi-Cal managed care partner, and St. Anthony's signed a contract to enable St. Anthony's to participate in Medi-Cal managed care as part of NEMS's existing partnership with CPMC. CPMC will be in compliance as long as it remains open to the partnership until it reaches 1,500 enrollees. There is no deadline by which enrollment of 1,500 must occur. Medi-Cal beneficiaries have a choice of providers and cannot be automatically shifted into this new partnership, thus membership will grow as patients choose this option. As of July 2016, enrollment in this partnership was 80 Medi-Cal beneficiaries.

In 2015, the Community Health Innovation Fund supported infrastructure enhancements at St. Anthony's to enable them to be a strong partner to NEMS and CPMC to serve Medi-Cal beneficiaries in the Tenderloin. In addition, to promote this new Medi-Cal partnership, the fund supported outreach and education activities, which included:

- direct outreach to 250 St Anthony's Foundation Dining Room guests and brochures provided to 700 guests each week;
- initiated discussions with St. Francis to create a formalized referral process that would allow the St Francis Discharge Care Coordinator to refer patients that are being seen in the ED and have no medical home;
- quarterly outreach & enrollment events at Hamilton Family Center and Compass Family Services to target families that have recently arrived into the shelter program;
- obtained access for St. Anthony's eligibility workers to the Medi-Cal eligibility system from the Human Services Agency;
- direct application and enrollment assistance; and
- signed up to participate in future Project Homeless Connect events.

NEXT STEPS

Continued outreach and enrollment activities, including a potential event in the Tenderloin in partnership with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.

CPINIC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:
Applitional Funds Decuments	
ADDITIONAL FUNDS REQUIRED:	

CPMC CITY AGENCY COMP	Healthcare (Innovation Fund)			
SUBJECT:				
DEVELOPMENT AGREEMENT C		DEVELOPMENT AGREEMENT S	ECTION:	
Innovation Fund Agreemen	t	Exhibit F § 3.c		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	7
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
•	its provided under the Innovation Fund Agr d implement the provisions applicable to th			
CURRENT STATUS:				
	vation Fund Agreement with The San Franc million since the inception of the fund.	cisco Foundation. In 2015, CP	MC paid \$1.125 million into	o the
NEXT STEPS:				
The final installment from C	PMC on this annual obligation is 10/7/2017	7.		
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
	ealth meets quarterly with the coalition Sa MC's compliance with the Development Ag		Housing, Jobs and Justice t	o provide
CPMC'S FULL FUNDING AMOU	JNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
CPMC's FUNDING OBLIGATIO	N REMAINING:			
\$0.00	IF DADTIALLY LICT OTHER ADDITIONS COLORS			
FOLLY OR PARTIALLY FUNDED,	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE			
ADDITIONAL FUNDS REQUIRED):			

CPMC CITY AGENCY COMPLIANCE REPORT Healthcare (Innovation Fund) SUBJECT: **DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:** Innovation Fund Funding & Disbursements Exhibit F § 3.c Department of Public Health COMPLETION DATE: **LEAD DEPARTMENT: STAFF CONTACT NAME:** Colleen Chawla COMPLETE Deputy Director of Health, Director of 1 STAFF CONTACT TITLE: **IN PROGRESS** Policy & Planning **OBLIGATION STATUS:** EMAIL: IN COMPLIANCE $\overline{\mathcal{A}}$ colleen.chawla@sfdph.org PHONE: (415) 554-2769 NOT IN COMPLIANCE

DESCRIPTION OF OBLIGATION:

The Innovation Fund Foundation shall annually distribute a portion of the principal balance of the Innovation Fund to third-party recipients under a grant application process approved by CPMC and the DPH Director....Prior to any disbursements or commitments for distribution of the Innovation Fund, the Innovation Fund Foundation shall consult with, obtain disbursement advice from the Committee and, if possible, obtain a consensus for distributions with the Committee, as provided in Section 3.a(iii) above, provided that final determinations shall be made by the Innovation Fund Foundation.

CURRENT STATUS:

In 2015, the Innovation Fund Foundation awarded \$1,132,000. In addition, Glide Foundation completed the transfer of \$210,588 from a grant awarded in 2014 to HealthRIGHT 360, which brings the overall total grant amount in 2015 to \$1,342,588. Following is a list of the new grants that were awarded in 2015:

- Bayview Hunter's Point Multipurpose Senior Services: to build operational capacity for the Senior Ex-Offender Program to provide expanded services (\$100,000); and, in partnership with Stepping Stone Senior Services, to increase access to mental health services for vulnerable seniors and adults with disabilities and. (\$150,000)
- Stepping Stone Senior Services: in partnership with Bayview Hunter's Point Foundation, to increase access to mental health services for vulnerable seniors and adults with disabilities. (\$150,000)
- Central City Hospitality House: To support the Community Building Program to ameliorate the negative impact of trauma exposure on community and staff members. (\$150,000)
- Westside Mental Health Services: To provide low and moderate-income African American children, youth, and families with culturally based mental health services. (\$90,000)
- St. Anthony Foundation: To support infrastructure needs to increase the delivery of healthcare services to low-income Tenderloin residents. (\$420,000)
- Progress Foundation: To sustain their 24-hour clinical services and to align their billing system to capture Medi-Cal reimbursement for mental health services. (\$72,000)

NEXT STEPS:	

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$8,600,000.00	\$3,500,000.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$5,100,000.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:
ADDITIONAL FUNDS REQUIRED:	

CPMC CITY AGENCY COMPL	LIANCE REPORT			
SUBJECT:	Health Service Systems			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:	
CPMC Rate Increase Limitat	tions	Exhibit F § 11.c		
LEAD DEPARTMENT:	Health Service Systems	COMPLETION DATE:		
STAFF CONTACT NAME:	Catherine Dodd		COMPLETE	
STAFF CONTACT TITLE:	Director	ODLICATION STATUS	IN PROGRESS	7
EMAIL:	catherine.dodd@sfgov.org	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 554-1727		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
	1, 2014 to December 31, 2016, the negotia e prior calendar year fee for service rates	ted fee for service increase f	or CPMC shall not exceed 5%	
CURRENT STATUS:				
-	or for these obligations. HSS and CPMC are rary will evaluate fee increases based on the			5
	gage an agreed-upon actuary, and as of Aug ning will provide an interim update on com 5 compliance status.		·	nmission
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
Not applicable.				
CPMC'S FULL FUNDING AMOU	JNT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00	IF DADTIALLY LICT OTHER ADDITIONE COLDER	r.		
Not applicable.	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	5:		
ADDITIONAL FUNDS REQUIRED):			
None.				

CDNAC CITY A CENICY CONADI	LANCE REPORT			
CPMC CITY AGENCY COMPL	Healthcare (Sub-Acute Services)			
SUBJECT:		I		
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT SECTION: Exhibit F § 4		
Sub-Acute Services		EXHIBIT F 9 4	<u> </u>	
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:	2/16/2016	
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	7
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	7
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
resources, to develop specif	Hand other hospital operators in good faith ic proposals for providing sub-acute care se 30, 2014, or such date as the participating h	rvices in San Francisco, and t	o present such proposals to t	
CURRENT STATUS:				
the trends in post-acute card other San Francisco hospital more broadly. The report, t	ner San Francisco hospitals and consistent we e in general, CPMC agreed to expand the sco s to assess the availability of post-acute car itled Framing San Francisco's Post-Acute Ca .6. A copy of the report can be found here:	ope of this obligation to work e services (which include skill re Challenge, was finalized in	in partnership with SFDPH a led nursing care and sub-acu 2015 and presented to the H	and te care)
NEXT STEPS:				
This obligation is complete. implementing recommenda	CPMC, DPH and other partners have agreed tions outlined in the report.	d to support a Post-Acute Car	e Collaborative to work tow	ards
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:			
· ·	ealth meets quarterly with the coalition San MC's compliance with the Development Agr		Housing, Jobs and Justice to	provide
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPI	MC TO DATE:	
CPMC's FUNDING OBLIGATION	REMAINING:			
\$0.00	1- D	_		
FULLY OR PARTIALLY FUNDED;	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
ADDITIONAL FUNDS REQUIRED	:			

CPMC CITY AGENCY COMP	LIANCE REPORT					
SUBJECT:	Healthcare (Staff Integration)					
DEVELOPMENT AGREEMENT C		DEVELOPMENT AGREEMENT SECTION:				
Staff Integration		Exhibit F § 7				
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:				
STAFF CONTACT NAME:	Colleen Chawla	OBLIGATION STATUS:	COMPLETE			
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning		IN PROGRESS	<u> </u>		
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	V		
PHONE:	(415) 554-2769		NOT IN COMPLIANCE			
DESCRIPTION OF OBLIGATION						
CURRENT STATUS:	y improvement initiatives for the purpose of	or improving patient quanty	of care at all of the Crivic Ca	impuses.		
	ntegrate the medical staff across its four c	ampuses. In 2015, Critical C	Care, Cardiology, Surgery, and	Diabetes		
	list of physician groups that are the same alists, Emergency Medicine, Radiology, Pa			Medicine		
NEXT STEPS:						
This obligation continues ur	ntil 10/8/2023.					
Ü						
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:					
· ·	lealth meets quarterly with the coalition Some MC's compliance with the Development A		re, Housing, Jobs and Justice	to provide		
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM	CPMC TO DATE:			
CPMC's FUNDING OBLIGATIO	N REMAINING:					
\$0.00						
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:						
ADDITIONAL FUNDS REQUIRED	D:					

CPMC CITY AGENCY COMP	LIANCE REPORT					
SUBJECT:	Healthcare (Community Benefits Partnership)					
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT SECTION:				
CPMC participation in Community Benefits Partnership		Exhibit F § 8				
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:				
STAFF CONTACT NAME:	Colleen Chawla	OBLIGATION STATUS:	COMPLETE			
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning		IN PROGRESS	7		
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	7		
PHONE:	(415) 554-2769		NOT IN COMPLIANCE			
DESCRIPTION OF OBLIGATION	:					
	ty clinics, health plans, non-profit providers cy Code Section 127355, for submittal to O		nepare a community benefit p	nan, as		
CPMC has continued to par Community Benefits Partne	ticipate in the San Francisco Health Improvership.	rement Partnership (SFHIP)	, the successor coalition to the	e		
NEXT STEPS:						
This obligation continues u	ntil 10/8/2023.					
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:					
The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.						
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM	CPMC TO DATE:			
CPMC's FUNDING OBLIGATION	ON REMAINING:					
\$0.00 FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:						
TOLLY ON PANTIALLY TONDED	, IF FARTIALLY, LIST OTHER AFFEICABLE SOUN					
ADDITIONAL FUNDS REQUIRE	D:					

CPMC CITY AGENCY COMPI	LIANCE REPORT			
SUBJECT:	Healthcare (Chinese Hospital)			
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT SECTION:		
Chinese Hospital Service Ag	reement	Exhibit F § 9		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla	OBLIGATION STATUS:	COMPLETE	
STAFF CONTACT TITLE:	Deputy Director of Health, Director of Policy & Planning		IN PROGRESS	V
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	V
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
· ·	of the Effective Date. Notwithstanding the y needs and quality standards, as may be r		•	
	vide services to Chinese Hospital patients i	n a manner consistent with	existing service agreements.	. CPMC
maintained its agreement w	rith Chinese Community Health Plan (CCHF difornia population. CPMC also maintained) for their Commercial HM	O population and added a ne	w contract
NEXT STEPS:				
This obligation continues un	ntil 10/8/2023.			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
· ·	ealth meets quarterly with the coalition Sa MC's compliance with the Development Ap		re, Housing, Jobs and Justice	to provide
CPMC'S FULL FUNDING AMOU	JNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	FC.		
TOLLY ON PANIALLY TONDLO,	TARRIALLY, EST OTHER APPECABLE SOOR			
ADDITIONAL FUNDS REQUIRED):			

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT: Healthcare (CLAS)				
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SE	ECTION:	
Culturally and Linguistically		Exhibit F § 10		
LEAD DEPARTMENT:	Department of Public Health	COMPLETION DATE:		
STAFF CONTACT NAME:	Colleen Chawla		COMPLETE	
STAFF CONTACT NAIVIE.	Deputy Director of Health, Director of		COMPLETE	
STAFF CONTACT TITLE:	Policy & Planning	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	colleen.chawla@sfdph.org		IN COMPLIANCE	~
PHONE:	(415) 554-2769		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
	ordance with the mandates, guidelines and rvices (CLAS), as issued by the U.S. Departmatly updated.			•
It is CPMC policy to deliver culturally and linguistically appropriate services in accordance with the mandates, guidelines and recommendations of the National Standards on Culturally and Linguistically Appropriate Services (CLAS). CPMC provided a copy of their policy implementing these standards. Though CPMC is in compliance with national standards, the Health and Planning Commissions expressed as part of both the 2013 and 2014 Annual Compliance Report reviews that they continued to have questions as to the cultural and linguistic appropriateness of CPMC services. Additionally, the coalition San Franciscans for Healthcare, Housing, Jobs and Justice expressed concerns specifically about the cultural competence of the services offered in the St. Luke's Diabetes Clinic. In response, CPMC formed an internal task force to review their current compliance status and opportunities for improvement, and secured an outside expert to advise them. On September 30, 2015, CPMC shared with DPH their CLAS Standards Assessment, prepared by Inclusive Performance Strategies. DPH experts reviewed this assessment and called attention to several areas that could benefit from additional focus and requested that CPMC address these issues in the 2015 annual compliance report. In April 2016, DPH and CPMC staff met in person to discuss the St. Luke's Diabetes Clinic. That meeting resulted in specific clarifications and recommendations related to the St. Luke's Diabetes Clinic. Agreements included: additional Spanish language capacity is warranted; Spanish language classes should be offered; adding reception staff would improve the patient experience; and the HealthFirst Program provides positive connections for SLDC patients. CPMC agreed to report on their progress towards meeting these agreements as part of future annual compliance reports.				
NEXT STEPS:				
This obligation continues until 10/8/2023. Future annual compliance reports will include additional information as requested by DPH.				
OPPORTUNITIES FOR COMMUN		_		
The Department of Public Health meets quarterly with the coalition San Franciscans for Healthcare, Housing, Jobs and Justice to provide updates on the status of CPMC's compliance with the Development Agreement where possible.				
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
CPMC's FUNDING OBLIGATION	I REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:				
ADDITIONAL FUNDS REQUIRED	:			

HOUSING PROGRAM

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Housing			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:				
Replacement Housing Obligation Exhibit G § 1.c				
LEAD DEPARTMENT:	Mayor's Office of Housing and Community Development	COMPLETION DATE:	9/6/2013	
STAFF CONTACT NAME:	Mara Blitzer		COMPLETE	V
STAFF CONTACT TITLE:	Director of Housing Development	OBLIGATION STATUS: IN PROGRESS IN COMPLIANCE	IN PROGRESS	
EMAIL:	mara.blitzer@sfgov.org		✓	
PHONE:	(415) 701-5544		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
MOHCD shall deposit the Residential Hotel Unit Replacement Fee payment into the Affordable Housing Fund and use the funds for affordable housingMOH shall confirm to DBI receipt of the Residential Hotel Unit Replacement Fee.				

CURRENT STATUS:

CPMC has paid this obligation in full. The Mayor's Office of Housing and Community Development (MOHCD) has provided notice to DBI regarding the receipt of the Residential Housing Unit Replacement Fee. MOHCD has awarded the funds to the developer of the affordable apartments located at 1036 Mission. 1036 Mission includes 83 units, 40 of which are set aside for formerly homeless families. The expected close for the loan is August 2016.

IEXT STEPS:
I/A

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$4,138,620.00	\$4,138,620.00

CPMC's FUNDING OBLIGATION REMAINING:

\$0.00

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Housing			
DEVELOPMENT AGREEMENT OBLIGATION: Affordable Housing Obligation DEVELOPMENT AGREEMENT AGREEMEN		DEVELOPMENT AGREEMENT SE Exhibit G § 2	ECTION:	
LFAD DFPARTMENT:	Mayor's Office of Housing and Community Development	COMPLETION DATE:		
STAFF CONTACT NAME:	Mara Blitzer		COMPLETE	
STAFF CONTACT TITLE:	Director of Housing Development	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	mara.blitzer@sfgov.org		IN COMPLIANCE	7
PHONE:	(415) 701-5544		NOT IN COMPLIANCE	

MOHCD shall deposit the payment into the Affordable Housing Fund and use the funds for affordable housing. CPMC shall provide evidence of payment to DBI upon request, and MOHCD shall confirm to DBI receipt of the Residential Unit Replacement Fee.

CURRENT STATUS:

CPMC provided the first four payments to the Affordable Housing Fund. The first payment was received 9/4/2013, totaling \$2,400,000. The second payment was received on 12/7/2013, totaling \$6,700,000. The third payment was received on 11/24/14, totaling \$7,000,000. The fourth payment was received on 12/8/15, totaling \$8,825,000. Combined, MOHCD has received \$24,925,000. MOHCD has begun utilizing the Affordable Housing Payment received to date toward rehabilitating public housing in conjunction with HUD's Rental Assistance Demonstration (RAD) program. In FY 16-17, MOHCD will continue utilizing CPMC funds to invest in RAD as well as multifamily pipeline projects located at 17th and Folsom and 1950 Mission.

NEXT STEPS:

CPMC will provide annual payments to the Affordable Housing Fund in late 2016 and late 2017, after which the Housing obligation will be fulfilled.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

N/A

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:	
\$36,500,000.00	\$24,925,000.00	
CPMC's Funding Obligation Remaining:		
\$11,575,000.00		

PUBLIC IMPROVEMENTS

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	Public Improvements				
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:					
Tenderloin Public Improvements - Pedestrian Safety & Lighting Exhibit H § 2.a					
LEAD DEPARTMENT:	OEWD - Econ	COMPLETION DATE:			
STAFF CONTACT NAME:	Amy Cohen		COMPLETE		
STAFF CONTACT TITLE: Director, Neighborhood Business Dev. OBLIGATION STATUS:		IN PROGRESS	7		
EMAIL:	amy.b.cohen@sfgov.org	OBLIGATION STATUS.	IN COMPLIANCE	7	
PHONE:	(415) 554-6649		NOT IN COMPLIANCE		

CPMC shall make the following payments (the "CCHAP Improvement Funds") to City for the purposes identified below...\$4,250,000 to OEWD, DPW or PUC, including at least \$3,450,000 for sidewalk widening and pedestrian improvements and up to \$800,000 for economic development activities in the Tenderloin, as determined by the Director of OEWD following consultation with the PUC General Manager and the Director of DPW.

CURRENT STATUS:

The lighting project design was underway as of the end of 2015 and completed in early 2016. A minimum of 25 blocks will be improved with new, decorative pedestrian-scale street light poles (approximately 100 poles) to match the historic-style poles on Taylor and Golden Gate Avenue. Additionally, all Tenderloin blocks with cobra head lights will be converted to LED light fixtures.

NEXT STEPS:

The project is expected to go out to bid in July 2016 and will take approximately 3 months to get into contract, and another 9 months for construction. The project should be complete in Summer 2017.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

There could potentially be a groundbreaking or ribbon-cutting event.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:		
\$4,250,000.00	\$4,150,000.00		
CPMC's Funding Obligation Remaining:			
\$100,000.00			

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	Public Improvements	Public Improvements			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:					
Safe Passage Grant Exhibit H § 2.a					
LEAD DEPARTMENT:	OEWD - Econ	COMPLETION DATE:	12/7/2013		
STAFF CONTACT NAME:	Amy Cohen		COMPLETE	V	
STAFF CONTACT TITLE:	Director, Neighborhood Business Dev.		IN PROGRESS		
EMAIL:	amy.b.cohen@sfgov.org		IN COMPLIANCE	√	
PHONE:	(415) 554-6649		NOT IN COMPLIANCE		

CPMC shall pay the total sum of Two Hundred Thousand Dollars (\$200,000) to OEWD (the "Safe Passage Grant") as described in Schedule A (Section I), in accordance with Exhibit N (Payment Schedule).

CURRENT STATUS:

The capital project has been tabled to allow the organization to focus on building organizational capacity with the \$200,000 in seed funding. OEWD engaged the Saint Francis Foundation's Tenderloin Health Improvement Project in becoming a key funder of the effort. They have more than matched the contribution and helped Safe Passage make the determination to transition their organizational infrastructure to the Tenderloin Community Benefit District (CBD).

NEXT STEPS:

Safe Passage will transition formally to be housed under the Tenderloin CBD. OEWD plans to make General Funds available to the CBD in FY16-17 in order to help continue to build both Safe Passage's and the CBD's capacity.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

Many opportunities, ongoing, given that the program is a collaboration of Community-based Organizations in the Tenderloin and relies on volunteer recruitment to ensure safety of the path.

CPMC'S FULL FUNDING AMOUNT: FUNDING RECEIVED FROM CPMC TO DATE:		
\$200,000.00	\$200,000.00	
CPMC's Funding Obligation Remaining:		
\$0.00		

TRANSPORTATION

CDNAC CITY A CENICY CONA	DUANCE DEDOOT			
CPMC CITY AGENCY COM	_			
SUBJECT:	Transportation (MMRP)			
DEVELOPMENT ACREEMENT	ODUCATION	DEVELOPMENT ACREEMEN	IT SECTION.	
DEVELOPMENT AGREEMENT OBLIGATION: Transit/Traffic related MMRP Measures		DEVELOPMENT AGREEMEN	IT SECTION:	
Transit/Traffic related IVII	vike ivieasures	4.5.2; Exhibit D		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	COMPLETION DATE.	COMPLETE	
STAFF CONTACT NAME.	Senior Transportation Planner		IN PROGRESS	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
PHONE.	(413) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	M+			
		cable to each Draiget company	ant avent for any Mitigation	
	Il Mitigation Measures imposed as applic			
	sly identified as the responsibility of a di			
be responsible for the con	npletion of all Mitigation Measures iden	tified as the responsibility of C	CPMC or the "project sponsor."	
CURRENT STATUS:				
See the subsequent pages	for transportation-related mitigation m	easures and implementation:	status.	
1 10	,	·		
NEXT STEPS:				
	or completion on 10/8/2017. See the su	nsequent pages for specific ne	ext stens	
These measures are ade to	or completion on 10, 0, 2017. See the 3al	osequent puges for specime ne	ske steps.	
OPPORTUNITIES FOR COMM	UNITY ENGAGEMENT:			
CPMC'S FULL FUNDING AM	OUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
CPMC's FUNDING OBLIGATI	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:				
ADDITIONAL FUNDS REQUIR	ED:			

CPMC CITY AGENCY COMP					
SUBJECT:	MMRP: Transportation and Circulation				
DEVELOPMENT AGREEMENT C	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:		
Mitigation Measure 49 Var	Ness/Mission	Exhibit D - MM-TR-29 (Cath	edral Hill)		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner	1	IN PROGRESS	7	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	\ \	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION	(Mitigation Measure): transit delay impact related to the Cathedra				
project at proposed levels of SFMTA cost/scheduling models.	y financially compensating the SFMTA for the of service. The financial contribution shall be del. The amount and schedule for payment ement between CPMC and SFMTA.	calculated and applied in a n	nanner that is consistent wi	ith the	
CURRENT STATUS:					
_	ed by the Transit Fee (Development Agreem he Payment Schedule (10/8/2015) and alloo			,500,000	
NEXT STEPS:					
	ansit Fee are due as follows: In Installment of the Payment Schedule (10/8/2) Installment of the Payment Schedule (10/8/2)				
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:				
The SFMTA will report throu	ugh annual compliance report and its Citizer	ns Advisory Council how funds	s are being applied, starting	in 2016.	
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CPI	MC TO DATE:		
\$6,500,000.00		\$1,500,000.00			
CPMC's FUNDING OBLIGATIO	N REMAINING:				
	\$5,000,000.00				
	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:			
Fully funded					
ADDITIONAL FUNDS REQUIRED):				
None					

CPMC CITY AGENCY COMPL	IANCE REPORT				
SUBJECT:	MMRP: Transportation and Circulation				
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT S	ECTION:		
Mitigation Measure - 38/38	L Geary	Exhibit D MM-TR-30 (Cathedral Hill)			
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	7	
EMAIL:	Frank.Markowitz@sfmta.com		IN COMPLIANCE	V	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION (Mitigation Measure): CPMC shall ensure that the transit delay impact related to the Cathedral Hill Campus project on the 38/38L-Geary is reduced to a less-than-significant level by financially compensating the SFMTA for the cost of providing the service needed to accommodate the project at proposed levels of service. The financial contribution shall be calculated and applied in a manner that is consistent with the SFMTA cost/scheduling model. The amount and schedule for payment and commitment to application of service needs shall be set forth in a Transit Mitigation Agreement between CPMC and SFMTA. CURRENT STATUS:					
_	ed by the Transit Fee (Development Agreem he Payment Schedule (10/8/2015) and alloc			00,000	
NEXT STEPS:					
	nsit Fee are due as follows: Installment of the Payment Schedule (10/8, Istallment of the Payment Schedule (10/8/2				
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:				
The SFMTA will report throu	gh annual compliance report and its Citizen	s Advisory Council how funds	s are being applied, starting in	າ 2016.	
CPMC'S FULL FUNDING AMOU	JNT:	FUNDING RECEIVED FROM CPN	MC TO DATE:		
\$6,500,000.00		\$1,500,000.00			
CPMC's FUNDING OBLIGATION	REMAINING:				
\$5,000,000.00					
	IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:			
Fully funded					
ADDITIONAL FUNDS REQUIRED):				
None					

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	MMRP: Transportation and Circulation				
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SECTION:			
Mitigation Measure - 19 Po	lk	Exhibit D - MM-TR-31 (Cath	edral Hill)		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	~	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	V	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION (Mitigation Measure): cransit delay impact related to the Cathedra				
proposed levels of service. T cost/scheduling model. The	y compensating the SFMTA for the cost of point in an interest of point in a contribution shall be calculated amount and schedule for payment and comet between CPMC and SFMTA.	I and applied in a manner tha	t is consistent with the SFM	TA	
CURRENT STATUS:					
This obligation will be fulfille	ed by the Transit Fee (Development Agreem	ent, Exhibit K, item 3): \$6.5 r	million.		
NEXT STEPS:					
Future payments for the Tra					
	Installment of the Payment Schedule (10/8/stallment of the Payment Schedule (10/8/2				
OPPORTUNITIES FOR COMMUN	NITY FNGAGEMENT:				
	gh annual compliance report and its Citizen	s Advisory Council how funds	s are being applied, starting	in 2016.	
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPI	MC TO DATE:		
\$6,500,000.00		\$0.00			
CPMC's FUNDING OBLIGATION	REMAINING:				
\$6,500,000.00					
	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:			
Fully funded					
ADDITIONAL FUNDS REQUIRED	:				
None					

CPMC CITY AGENCY COMPL	IANCE REPORT			
SUBJECT:	MMRP: Transportation and Circulation			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SECTION:		
	ruction Transportation Management	Exhibit D - MM-TR-55 (Cath		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION ((Balainaina Bannana)			
circulation is maintained to	respect to coordinating construction activiti the extent possible, with particular focus or and expand, rather than modify or superse departments and agencies.	n ensuring pedestrian, transit,	and bicycle connectivity. The	
CURRENT STATUS:				
	ctor Transportation and Parking Manageme CPMC submitted a revised TMP on July 22 Subject to updating in 2015.	•		
NEXT STEPS:				
	ractor in fulfilling this TMP. CPMC will revis mographics and travel patterns.	e the Plan in 2015 when addi	tional information is available	e on
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:			
Community engagement no construction impacts.	t needed. CPMC will provide contact inforn	nation to neighbors who have	e concerns about the project'	S
CPMC'S FULL FUNDING AMOU	JNT:	FUNDING RECEIVED FROM CPN	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED;	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:		
NA				
ADDITIONAL FUNDS REQUIRED):			
NA				

CPMC CITY AGENCY COMPL	IANCE REPORT					
SUBJECT:	MMRP: Transportation and Circulation					
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SI	ECTION:			
Mitigation Measure - 47 Va	n Ness	Exhibit D - MM-TR-134 (Cat	hedral Hill)			
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:				
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE			
STAFF CONTACT TITLE:	Senior Transportation Planner	İ	IN PROGRESS	~		
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	<		
PHONE:	(415) 701-4442		NOT IN COMPLIANCE			
CPMC shall ensure that the t significant level by financiall project at proposed levels or SFMTA cost/scheduling mod in a Transit Mitigation Agree	DESCRIPTION OF OBLIGATION (Mitigation Measure): CPMC shall ensure that the transit delay impact related to the Cathedral Hill Campus project on the 47-Van Ness is reduced to a less-than-significant level by financially compensating the SFMTA for the cost of providing the additional service needed to accommodate the project at proposed levels of service. The financial contribution shall be calculated and applied in a manner that is consistent with the SFMTA cost/scheduling model. The amount and schedule for payment and commitment to application of service needs shall be set forth in a Transit Mitigation Agreement between CPMC and SFMTA. CURRENT STATUS: This obligation will be fulfilled by the Transit Fee (Development Agreement, Exhibit K, item 3): \$6.5 million.					
	nsit Fee are due as follows: Installment of the Payment Schedule (10/8) stallment of the Payment Schedule (10/8/2					
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:					
	gh annual compliance report and its Citizen	s Advisory Council how funds	are being applied, starting in	2016.		
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPN	MC TO DATE:			
\$6,500,000.00		\$0.00				
\$6,500,000.00	N REMAINING:					
	IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:				
Fully funded	······································	·				
ADDITIONAL FUNDS REQUIRED	:					
None						

CPMC CITY AGENCY COMPL	IANCE REPORT				
SUBJECT:	MMRP: Transportation and Circulation				
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SECTION:			
Mitigation Measure - 3 Jack	son	Exhibit D - MM-TR-137 (Cat	hedral Hill)		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	~	
EMAIL:	Frank.Markowitz@sfmta.com		IN COMPLIANCE	✓	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION	Mitigation Measure):				
proposed levels of service. T cost/scheduling model. The	y compensating the SFMTA for the cost of point in the cost of point in the financial contribution shall be calculated amount and schedule for payment and combit between CPMC and SFMTA.	I and applied in a manner tha	t is consistent with the SFMT	'A	
CURRENT STATUS:					
_	ed by the Transit Fee (Development Agreem ne Payment Schedule (10/8/2015) and alloc			J0,000	
NEXT STEPS:					
	nsit Fee are due as follows: Installment of the Payment Schedule (10/8 stallment of the Payment Schedule (10/8/2				
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:				
The SFMTA will report through annual compliance report and its Citizens Advisory Council how funds are being applied, starting in 2016.					
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPN	MC TO DATE:		
\$6,500,000.00		\$1,500,000.00			
CPMC's FUNDING OBLIGATION	REMAINING:				
\$5,000,000.00					
,	IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:			
Fully funded					
ADDITIONAL FUNDS REQUIRED	:				
None					

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Transportation			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:				
Cathedral Hill Transit and Safety Improvements Exhibit H § 2.b				
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	10/8/2016	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com		IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	

\$1,550,000 to DPW or MTA for transit and safety improvements and work as part of the CCHAP Improvements... in the neighborhoods around the Cathedral Hill Campus.

CURRENT STATUS:

Partial funding has been received, consistent with the payment schedule outlined in the Development Agreement. SFMTA and DPW have agreed on proposal to use funds to improve transit travel times and reliability near the campuses. Funding has been approved by Transit Capital Committee and allocated for Transit Signal Priority on 1 California, 2 Clement, 3 Jackson, 19 Polk, and 27 Bryant. Funding is currently being expended.

NEXT STEPS:

Installation has begun as of mid-2016. Remaining funding will be allocated to Transit Signal Priority when received.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

SFMTA invited suggestions from key Supervisors' offices. The proposal was also presented to the SFMTA Citizens Advisory Council on August 7, 2014.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$1,550,000.00	\$975,000.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$575,000.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLI	CABLE SOURCES:
Fully funded.	
ADDITIONAL FUNDS REQUIRED:	
NA	

CPMC CITY AGENCY COMPLIANCE REPORT						
SUBJECT:	Transportation	ransportation				
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:						
California Campus Enforcement and Traffic Safety Measures		Exhibit H § 2.c				
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	10/8/2016			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE			
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	<		
EMAIL:	Frank.Markowitz@sfmta.com		IN COMPLIANCE	<		
PHONE:	(415) 701-4442		NOT IN COMPLIANCE			

CPMC shall make the following payments (the "CCHAP Improvement Funds") to City for the purposes identified below....\$3,000,000 to DPW or MTA, as applicable, for Public Improvement Costs for enforcement and traffic safety measures as part of the CCHAP Improvements (shown in Schedule A Section I), around the CPMC Pacific Campus and California Campus.

CURRENT STATUS:

Partial funding has been received. The City has agreed on the proposal to use some of the funds to improve pedestrian safety by way of the following initial enforcement and traffic safety measures near the California and Pacific campuses:

- 1. Up to \$800,000 for a 2-year Enhanced Parking Enforcement Pilot that will focus on loading zones and crosswalks within one block of campus, currently focused on Pacific campus. Progress evaluations are provided on a regular basis. This pilot will sunset in mid-2017.
- 2. \$80,000 for rectangular rapid flash beacons at California/Commonwealth intersection, with added pedestrian improvements possible (based on detailed field work and collision analysis). This project is currently in design phase; construction is expected in 2017.
- 3. About \$100,000 for continental crosswalk restriping and other visibility improvements for WalkFirst intersections within 2,000 feet of campuses and all unsignalized crosswalks immediately adjacent to campuses. (Webster intersections including Clay will receive continental crosswalks in the second half of 2016 under a funded repaying project.) This project is complete as of Spring 2016.
- 4: Remaining funding will be allocated for pedestrian safety improvements around Pacific Campus.

NEXT STEPS:

SFMTA will continue to implement and adjust as needed the enhanced parking enforcement program. CPMC will review proposals for use of remaining funds. Parking Enforcement Pilot will continue to operate through 2016. Rapid flash beacons expected to be constructed in 2017. SFMTA beginning planning and design for additional pedestrian safety improvements at Pacific Campus.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

SFMTA invited suggestions from key Supervisors' offices. The proposal was presented to the SFMTA Citizens Advisory Council on August 7, 2014.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$3,000,000.00	\$2,000,000.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$1,000,000.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:
Fully funded.	
ADDITIONAL FUNDS REQUIRED:	
NA	

CPMC CITY AGENCY COMPL	IANCE REPORT				
SUBJECT:	Transportation				
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMENT SE	ECTION:		
	t and Traffic Safety Measures	Exhibit H § 2.c			
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	10/8/2016		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	V	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	<u> </u>	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION:	1.007.00				
DPW or MTA, as applicable,	ing payments (the "CCHAP Improvement Fu for Public Improvement Costs for enforcem hedule A Section I), around the CPMC Pacifi	ent and traffic safety measure	es as part of the CCHAP	00 to	
CURRENT STATUS:					
Partial funding has been received. The City has agreed on the proposal to use some of the funds to improve pedestrian safety by way of the following initial enforcement and traffic safety measures near the California and Pacific campuses: 1. Up to \$800,000 for a 2-year Enhanced Parking Enforcement Pilot that will focus on loading zones and crosswalks within one block of campus, currently focused on Pacific campus. Progress evaluations are provided on a regular basis. This pilot will sunset in mid-2017. 2. \$80,000 for rectangular rapid flash beacons at California/Commonwealth intersection, with added pedestrian improvements possible (based on detailed field work and collision analysis). This project is currently in design phase; construction is expected in 2017. 3. About \$100,000 for continental crosswalk restriping and other visibility improvements for WalkFirst intersections within 2000 feet of campuses and all unsignalized crosswalks immediately adjacent to campuses. (Webster intersections including Clay will receive continental crosswalks in the second half of 2016 under a funded repaving project.) This project is complete as of Spring 2016. 4: Remaining funding will be allocated for pedestrian safety improvements around Pacific Campus.					
use of remaining funds. Par	ement and adjust as needed the enhanced king Enforcement Pilot will continue to oper beginning planning and design for addition	rate through 2016. Rapid flash	h beacons expected to be	als for	
OPPORTUNITIES FOR COMMUN	NITY ENGAGEMENT:				
SFMTA invited suggestions from key Supervisors' offices. The proposal was presented to the SFMTA Citizens Advisory Council on August 7, 2014.					
CPMC'S FULL FUNDING AMOU	INT:	FUNDING RECEIVED FROM CPN	MC TO DATE:		
\$3,000,000.00		\$2,000,000.00			
CPMC's FUNDING OBLIGATION	N REMAINING:				
\$1,000,000.00 FULLY OR PARTIALLY FUNDED:	IF PARTIALLY, LIST OTHER APPLICABLE SOURCES	S:			
Fully funded.	The state of the s				
ADDITIONAL FUNDS REQUIRED NA	:				

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Public Improvements			
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEME	NT SECTION:	
St. Luke's Campus Public II	mprovements Final Design Submission	Exhibit H § 6.a		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	7/31/2024	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS.	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	1:			
	esign, specifications and construction plans le authority to review and approve improve			
CURRENT STATUS:				
Final design for these impr	ovements has yet to be completed.			
NEXT STEPS:				
CPMC will complete the de	sign and determine whether to construct in	mprovements directly or to	o fund City construction.	
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:			
The design concepts were reviewed during the public and Board of Supervisors review of the CPMC development project.				
CPMC'S FULL FUNDING AMO	OUNT:	FUNDING RECEIVED FROM	I CPMC TO DATE:	

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$ <mark>3,300,000.0</mark> 0	\$0.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APP	PLICABLE SOURCES:
Funding estimates to be finalized.	
ADDITIONAL FUNDS REQUIRED:	
Funding estimates to be finalized.	

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Public Improvements			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:				
Davies Campus Public Impr	ovements Final Design Submission	Exhibit H § 6.a		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	7/31/2024	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS.	IN COMPLIANCE	V
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	

CPMC shall prepare final design, specifications and construction plans for the St. Luke's and Davies (STLD) Improvements for submittal to City, and City shall have sole authority to review and approve improvement plans for the STLD Improvements consistent with the descriptions in Schedule A.

CURRENT STATUS:

Final design for these improvements has yet to be completed.

NEXT STEPS:

CPMC will complete the design and determine whether to construct improvements directly or to fund City construction.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The design concepts were reviewed during the public and Board of Supervisors review of the CPMC development project.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:		
\$475,000.00	\$0.00		
CPMC's FUNDING OBLIGATION REMAINING:			
\$0.00			
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:			
Funding estimates to be finalized.			
ADDITIONAL FUNDS REQUIRED:			
Funding estimates to be finalized.			

CPMC CITY AGENCY COMPLIANCE REPORT Transportation SUBJECT: **DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION: BRT Contribution** § 4.2.4(e); Exhibit K § 1; Exhibit N LEAD DEPARTMENT: **SFMTA COMPLETION DATE:** 12/1/2018 STAFF CONTACT NAME: Frank Markowitz COMPLETE П STAFF CONTACT TITLE: Senior Transportation Planner **IN PROGRESS** 1 **OBLIGATION STATUS:** 4 EMAIL: Frank.Markowitz@sfmta.com IN COMPLIANCE PHONE: NOT IN COMPLIANCE (415) 701-4442

DESCRIPTION OF OBLIGATION:

SFMTA shall use the BRT contributions for hard and soft costs of planning, administration and construction association with the BRT improvements to be constructed or installed in the Geary/Van Ness public rights of way adjacent to the Cathedral Hill Campus.

CURRENT STATUS:

Funding has been received in full by SFMTA. A portion of funds were utilized for design of the Van Ness BRT; the remaining funds are to be utilized for future construction.

NEXT STEPS:

Remaining funds are to be used for construction of the Van Ness BRT project. The project is expected to be completed and operating by 2019.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The Van Ness BRT project has extensive community involvement opportunities, including its own Citizens Advisory Committee.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$5,000,000.00	\$5,000,000.00
\$5,000,000.00	\$5,000,000.00

CPMC's FUNDING OBLIGATION REMAINING:

\$0.00

FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:

The project is virtually fully funded. Funding has been identified, but not all funding is committed.

ADDITIONAL FUNDS REQUIRED:

There is a full funding plan, and SFMTA grants staff are obtaining commitments for all needed funding.

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	Transportation (Bicycle Studies)			
DEVELOPMENT AGREEMENT O	BLIGATION:	DEVELOPMENT AGREEMEN	IT SECTION:	
Bicycle Studies § 4.2.4(e); Exhibit K.4				
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	7/31/2015	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	

CPMC shall pay to SFMTA the total sum of \$400,000. SFMTA shall use the Bicycle Studies Contribution, in its discretion to:

- a. Develop preferred bicycle routes between CPMC's campuses...
- b. Develop design alternatives for improved bicycle facilities on Polk Street...
- c. Develop traffic calming proposals along the Wiggle...
- d. Design traffic calming measures along 26th Street between Valencia Street and Potrero Avenue...

CURRENT STATUS:

Funding has been received in full by SFMTA. Funds are being used to improve bicycle safety and access near (1) Cathedral Hill for Wiggle Improvements; (2) California Campus for completed Euclid Avenue Bike Lanes; (3) Presidio to Arguello sharrows near California Campus, (4) St. Luke's for Mission/Valencia Raised Cycletrack, (5) Polk Street Safety Improvements, and (6) Turk Street Bicycle Improvements.

NEXT STEPS:

Implementation is continuing and projects are expected to be constructed between 2016-2018.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

SFMTA invited suggestions from key Supervisors' offices. The proposal was presented to the SFMTA Citizens Advisory Council. The SFMTA has a Bicycle Advisory Committee that can also review.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$400,000.00	\$400,000.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	S:
Fully funded.	
ADDITIONAL FUNDS REQUIRED:	
NA	

CPMC CITY AGENCY COM	1PLIANCE REPORT		
SUBJECT:	Transportation (TDM)		
DEVELOPMENT AGREEMENT	r Obligation:	DEVELOPMENT AGREEMEN	NT SECTION:
TDM Implementation		§ 4.2.4(e); Exhibit K	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE
PHONE:	(415) 701-4442		NOT IN COMPLIANCE
		•	<u> </u>
DESCRIPTION OF OBLIGATION	on:		
CPMC shall implement th	e Transportation Demand Management P	lans dated March 24, 2011, a	as amended dated April 1, 2013 (each a
"TDMP") for each of the S	St. Luke's, Cathedral Hill, Pacific and David	es Campuses, respectively.	
CURRENT STATUS:			
See the subsequent page	es for specific TDM measures and status.		
NEXT STEPS:			
TELXI STEISI			
OPPORTUNITIES FOR COMM	JUNITY ENGAGEMENT:		
CPMC'S FULL FUNDING AM	IOUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:
CPMC's FUNDING OBLIGAT	ION REMAINING:		
\$0.00			
FULLY OR PARTIALLY FUNDE	ED; IF PARTIALLY, LIST OTHER APPLICABLE SO	URCES:	
	,		
ADDITIONAL FUNDS REQUIR	RED:		

CDMC CITY AGENCY COM	DI IANCE BEDORT		
CPMC CITY AGENCY COMI SUBJECT:	TDM: Bicycle Parking		
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMENT S	SECTION:
Bicycle Parking		4.2.4 (e); Exhibit K § 5; TDN	ΛP Page 7-9
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	
STAFF CONTACT NAME:	Frank Markowitz	IN P	COMPLETE
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS ☑
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE
PHONE:	(415) 701-4442		NOT IN COMPLIANCE
DESCRIPTION OF OBLIGATION	N: of bicycle racks shall be monitored annually		
	. Both secure long-term parking as well as s		
	access only bicycle cage at Pacific Campus cle parking stalls/racks and report and/or in conitored.		
determine whether there a	upply audit in last quarter 2016. Fulfill obligate a sufficient number of parking spaces for itoring and determination to the SFMTA. Playpuses.	bicycles; increase bicycle pa	rking as necessary. Provide
OPPORTUNITIES FOR COMM	UNITY ENGAGEMENT:		
	presented to the SFMTA Citizens Advisory (tation commitments in the Development Ag		s part of a larger outreach effort
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM CP	MC TO DATE:
\$0.00		\$0.00	
CPMC's FUNDING OBLIGATION	ON REMAINING:		
\$0.00			
FULLY OR PARTIALLY FUNDER	D; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:	
ADDITIONAL FUNDS REQUIRE	ED:		

CPMC CITY AGENCY COMP	PLIANCE REPORT			
SUBJECT:	TDM: Outreach, Marketing, and Infor	mation		
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMENT SECTION:		
Design TDM Operations and Maintenance Budget		4.2.4 (e); Exhibit K § 5; T	TDMP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	ORLICATION STATUS	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	√
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	N:			
CPMC shall establish a full	ly funded budget for the TDM program a	nd report the results on an an	nual basis.	
CURRENT STATUS: The TDM budget has been	n established for 2016-2017.			
NEXT STEPS: CPMC will fulfill its obligation and results to the community of the community	on by establishing TDM budget and regunity.	llarly reporting results, as des	scribed above, and report TDM I	budget
OPPORTUNITIES FOR COMM	UNITY ENGAGEMENT:			
The TDM Plan was briefly	presented to the SFMTA Citizens Advisor tation commitments in the Development		as part of a larger outreach ef	ffort
CPMC'S FULL FUNDING AMO	OUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDER	D; IF PARTIALLY, LIST OTHER APPLICABLE SO	OURCES:		
ADDITIONAL FUNDS REQUIRE	ED:			

CPMC CITY AGENCY COM	ADLIANCE DEDORT			
SUBJECT:	TDM: Carsharing			
DEVELOPMENT AGREEMENT OBLIGATION: Car sharing		DEVELOPMENT AGREEMENT SECTION: 4.2.4 (e); Exhibit K § 5; TDMP Page 7-9		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION CPMC shall allot addition	NC: al parking spaces to car sharing service	s in both new and existing buil	dings based on demand.	
CURRENT STATUS:				
No on-site car share space	ces at CPMC campuses.			
	alled in fall 2016 to have 2 vehicles at P xpand the Zipcar footprint to Davies car			
	MUNITY ENGAGEMENT: / presented to the SFMTA Citizens Adviortation commitments in the Developme		4 as part of a larger outreach	effort
CPMC'S FULL FUNDING AN	10UNT:	FUNDING RECEIVED FROM	1 CPMC TO DATF:	
\$0.00		\$0.00	i di ilile 10 D/IIII.	
CPMC's FUNDING OBLIGAT	TION REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUND	ED; IF PARTIALLY, LIST OTHER APPLICABLE	Sources:		
ADDITIONAL FUNDS REQUI	RED:			

CPMC CITY AGENCY COMP SUBJECT:	TDM: Carpool and Vanpool Parking			
DEVELOPMENT AGREEMENT (DEVELOPMENT AGREEMENT S	SECTION:	
Carpool and Vanpool Parki		4.2.4 (e); Exhibit K § 5; TDN		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442	1	NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	:			
	reserved carpool and vanpool parking sha er of parking spaces for carpools and vanpo		increased as necessary to	ensure
CURRENT STATUS:				
	the near future. 22 carpools in operation, rolers get free monthly parking in the garage		ourierity no dodicated earp	3001
parking spaces for carpools monitoring and determination qualify for the free carpool p	n of reserved carpool and vanpool parking and vanpools; increase carpool and vanpo on to the SFMTA. CPMC is requiring all cur parking, as part of the Commute Benefits E	ool parking as necessary. Pr rent registered carpools to re	ovide documentation of this	3
• •	INITY ENGAGEMENT: presented to the SFMTA Citizens Advisory (ation commitments in the Development Ag	•	s part of a larger outreach	effort
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:		
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COM	DI IANCE DEDORT			
SUBJECT:	Transportation Demand Managemen	nt Program		
DEVELOPMENT AGREEMENT		DEVELOPMENT AGREEME	NT SECTION:	
Clipper Card Transit Subs		4.2.4 (e); Exhibit K § 5;		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	•	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	V
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
•	N: id-Term (2-5 years) Transit Subsidy. CP the monthly subsidy to be up to the equi	•		•
CURRENT STATUS:				
	MC is planning to provide a \$36.50/mont nsit fare media through Sutter Health's \			
	sit subsidy as part of the Sutter Health C	Open Enrollment Employee Er	ngagement beginning October	r 2016.
OPPORTUNITIES FOR COMM	IUNITY ENGAGEMENT:			
	presented to the SFMTA Citizens Advis rtation commitments in the Developmen		4 as part of a larger outreach લ	effort
CPMC'S FULL FUNDING AM	OUNT:	FUNDING RECEIVED FROM	I CPMC TO DATE:	
\$0.00		\$0.00		
\$0.00	ION REMAINING:			
•	D; IF PARTIALLY, LIST OTHER APPLICABLE S	OURCES.		
TOLL ON PANIALLY TONDE	b, it i annater, tist office arracable s	OUNCES.		
ADDITIONAL FUNDS REQUIR	ED:			

CPMC CITY AGENCY COMP				
SUBJECT:	TDM: Outreach, Marketing, and Informat			
DEVELOPMENT AGREEMENT OBLIGATION: TDM Communication Boards - Campus Cafeterias		DEVELOPMENT AGREEMENT S		
TDIVI Communication Board	ds - Campus Careterias	4.2.4 (e); Exhibit K § 5; TDN	71P Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	OBLIGATION STATUS:	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	V
EMAIL:	Frank.Markowitz@sfmta.com	Obligation States.	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION				
Information on TDM program periodically updated in each	ms, transit schedules and maps, bicycle rou n cafeteria.	utes, as well as upcoming eve	ents shall be posted on boa	rds and
CURRENT STATUS:				
employee weekly e-news ar	Health marketing/communication guideline nd Take 5 e-sheets. TDM Manager is worki be posting 18x24 poster boards announcin	ing with Sutter Health Comm	unications to support onsite	
NEXT STEPS:				
	als at each campus, although most TDM co tation Options. The SFMTA will monitor imp			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
The TDM Plan was briefly p covering all of the transports	resented to the SFMTA Citizens Advisory Cation commitments in the Development Agr arding carpooling, rides home, bike trains, a	reement. CPMC could invite	community participation and	b
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00	; IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	rec•		
		ccs.		
ADDITIONAL FUNDS REQUIRE	υ:			

CPMC CITY AGENCY COM				
SUBJECT:	TDM: Coordinator			
DEVELOPMENT AGREEMENT	r Obligation:	DEVELOPMENT AGREEME	NT SECTION:	
TDM Coordinator		4.2.4 (e); Exhibit K § 5;	TDMP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	3/31/2015	
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	V
STAFF CONTACT TITLE:	Senior Transportation Planner	ODUCATION STATUS	IN PROGRESS	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	V
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	DN:			
such as free transit fast pa Plan; Track participation r	ning; Promote attendance at the Transp asses; Maintain and update the TDM co ates in TDM programs (monthly & annu gement and the shuttle program; Creat	ommunication boards; Monitor ually); Conduct employee trave	and update, as appropriate, th I surveys on an annual basis;	ne TDM
CURRENT STATUS:				
A TDM Coordinator was heriods.	ired and started work in April 2015. The	e coordinator increased BART	shuttle service frequency durii	ng peak
NEXT STEPS:				
The TDM Coordinator will	continue managing and implementing	the TDM Program.		
OPPORTUNITIES FOR COMM	JUNITY ENGAGEMENT:			
The TDM Plan was briefly	presented to the SFMTA Citizens Advirtation commitments in the Developme		4 as part of a larger outreach	effort
CPMC'S FULL FUNDING AM	OUNT:	FUNDING RECEIVED FROM	1 CPMC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGAT	ION REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDE	ED; IF PARTIALLY, LIST OTHER APPLICABLE	SOURCES:		
ADDITIONAL FUNDS REQUIR	RED:			

CPMC CITY AGENCY CON				
SUBJECT:	TDM: Courtesy Ride Home Program			
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEME		
Courtesy Ride Home Pro	gram	4.2.4 (e); Exhibit K § 5;	TDIMP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	V
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS.	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
	DN: boundaries of the program to cover maj Courtesy Ride Home (CRH) program.	or transit stops within a reasor	nable distance of each campu	s and also
633 Folsom employees w	partnership with LYFT to handle the CRI when the Folsom shuttle line is eliminate			ons for the
	peing reviewed by Sutter Health legal co			
OPPORTUNITIES FOR COMM	MUNITY ENGAGEMENT:			
The TDM Plan was briefly covering all of the transpo	y presented to the SFMTA Citizens Advi ortation commitments in the Developme uld like the program to go.			
CPMC'S FULL FUNDING AN	MOUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGAT	TION REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUND	ED; IF PARTIALLY, LIST OTHER APPLICABLE	SOURCES:		
ADDITIONAL FUNDS REQUI	RED:			

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	TDM: Outreach, Marketing, and Informa	tion			
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT S	SECTION:		
Increase Marketing of Eme	rgency Ride Home Program	4.2.4 (e); Exhibit K § 5; TDN	/IP Page 7-9		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz	OBLIGATION STATUS:	COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7	
EMAIL:	Frank.Markowitz@sfmta.com		IN COMPLIANCE	7	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION Increase marketing of the C	: ity of San Francisco's Emergency Ride Ho	me (ERH) program.			
	13 Final TDM Plan, CPMC already participa munications; ERH posters are posted in all			•	
NEXT STEPS:					
Effective January 2017, the	LYFT service area will expand to include the	ne ERH Program.			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:				
The TDM Plan was briefly p	The TDM Plan was briefly presented to the SFMTA Citizens Advisory Council on August 7, 2014 as part of a larger outreach effort covering all of the transportation commitments in the Development Agreement.				
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:		
\$0.00		\$0.00			
CPMC's FUNDING OBLIGATION	N REMAINING:				
\$0.00					
	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:			
NA					
ADDITIONAL FUNDS REQUIRE	D:				
NA					

CPMC CITY AGENCY COMPLIANCE REPORT					
SUBJECT:	TDM: Outreach, Marketing, and Information				
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEME	DEVELOPMENT AGREEMENT SECTION:		
Enhance TDM Site on Intranet		4.2.4 (e); Exhibit K § 5;	4.2.4 (e); Exhibit K § 5; TDMP Page 7-9		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	7	
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	V	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION	ON:				
CPMC shall update its employee intranet to emphasize TDM programs as well as provide enrollment forms for commuter checks, shuttle schedules and maps, links to WageWorks, Clipper, BART, MUNI, 511.org, and parking and car sharing information.					

CURRENT STATUS:

Implementation delayed due to Sutter Health requiring standardization for all marketing and communication system-wide. CPMC continues to market the TDM program via NEO, town hall meetings, employee weekly e-news, and Take 5 e-sheets.

NEXT STEPS:

CPMC is working to create the full TDM employee engagement on its intranet for launch in late fall 2016 for open enrollment. The SFMTA will monitor progress on this measure, meeting roughly quarterly with CPMC.

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

The TDM Plan was briefly presented to the SFMTA Citizens Advisory Council on August 7, 2014 as part of a larger outreach effort covering all of the transportation commitments in the Development Agreement. CPMC could invite employee coordination regarding carpooling, rides home, bike trains, and other TDM-related items on the intranet site.

CPMC'S FULL FUNDING AMOUNT:	FUNDING RECEIVED FROM CPMC TO DATE:
\$0.00	\$0.00
CPMC's FUNDING OBLIGATION REMAINING:	
\$0.00	
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:
ADDITIONAL FUNDS REQUIRED:	
ADDITIONAL FUNDS REQUIRED:	

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	TDM: Outreach, Marketing, and Information			
DEVELOPMENT AGREEMENT (DBLIGATION:	DEVELOPMENT AGREEMENT S	SECTION:	
Reinstate Transportation S	ervices Newsletter	4.2.4 (e); Exhibit K § 5; TDN	/IP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	ODLICATION STATUS	IN PROGRESS	7
EMAIL:	Frank. Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	V
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION				
Reintroduce the Parking Se available.	rvices Newsletter and rebrand it as a transp	portation newsletter that mari	kets the various TDM progra	ıms
CURRENT STATUS:				
Transportation information i	s provided via weekly PDF fliers and the m	onthly employee newsletter.		
NEXT STEPS:				
	ed to be PDF-type fliers in the DA is anticipne SFMTA will monitor progress on this mea			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
	resented to the SFMTA Citizens Advisory Cation commitments in the Development Agr		part of a larger outreach ef	fort
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATIO	N REMAINING:			
\$0.00	In Department Lies Online Applicable Course			
NA	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:		
ADDITIONAL FUNDS REQUIRE	D:	_	_	_
NA				

CPMC CITY AGENCY COMP				
SUBJECT:	TDM: Outreach, Marketing, and Informa	tion 		
DEVELOPMENT AGREEMENT OBLIGATION:		DEVELOPMENT AGREEMENT S		
Design an Outreach Progra	m	4.2.4 (e); Exhibit K § 5; TDN	AP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	OBLIGATION STATUS:	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank. Markowitz@sfmta.com		IN COMPLIANCE	✓
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
	: be designed emphasizing the time savings adopting alternative transportation modes.	, reduction in greenhouse ga	s emissions, health benefits	s, and
CURRENT STATUS:				
·	events in late October-November 2016.			
NEXT STEPS:				
2016 and will continue to co	October 2016 timeline to launch the new Tonduct onsite outreach events in 2017 inclu CPMC have been meeting roughly quarterly A.	ding town hall meetings with	its CEO for "On the Road V	Vith
OPPORTUNITIES FOR COMMU	INITY ENGAGEMENT:			
covering all of the transport	resented to the SFMTA Citizens Advisory of ation commitments in the Development Ag conduct outreach to the community when the	reement. CPMC could engag	e the community when des	
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00	1-2			
FULLY OR PARTIALLY FUNDED; IF PARTIALLY, LIST OTHER APPLICABLE SOURCES:				
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COM				
SUBJECT:	TDM: Parking Pricing			
DEVELOPMENT AGREEMEN	T OBLIGATION:	DEVELOPMENT AGREEME		
Parking Pricing	_	4.2.4 (e); Exhibit K § 5;	I DIVIP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS ☑	
EMAIL:	Frank.Markowitz@sfmta.com	Obligation States.	IN COMPLIANCE ☑	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	DN:			
CPMC shall evaluate and	then increase employee parking prices	as needed to achieve the trip	and parking reduction goals.	
CURRENT STATUS:				
CPMC is evaluating the c	urrent parking management, operation,	demand, and pricing for both of	on-site and off-site locations.	
NEXT STEPS:				
CPMC will have a final re- expected in January 2017	commendation to Sutter Health senior I	eadership in August 2016. Imp	plementation of recommendations is	
expected in dandary 2017				
OPPORTUNITIES FOR COMM	ALINITY ENGAGEMENT:			
	presented to the SFMTA Citizens Advi	isory Council on August 7, 2014	4 as part of a larger outreach effort	
	rtation commitments in the Developme			
CPMC'S FULL FUNDING AM	OUNT:		FUNDING RECEIVED FROM CPMC TO DATE:	
\$0.00	CON DENANDING	\$0.00		
CPMC's FUNDING OBLIGAT \$0.00	ION REWAINING:			
	ED; IF PARTIALLY, LIST OTHER APPLICABLE	SOURCES:		
	,			
ADDITIONAL FUNDS REQUIR	RED:			

CPMC CITY AGENCY COMP SUBJECT:	LIANCE REPORT TDM: Outreach, Marketing, and Informa	tion		
DEVELOPMENT AGREEMENT (, 3,	DEVELOPMENT AGREEMENT S	SECTION:	
Enhance TDM Information		4.2.4 (e); Exhibit K § 5; TDN		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	COMPLETE IN PROGRESS	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	V
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION				
	ing public website and modify it to better pu on of the website shall be updated to provid			
CURRENT STATUS:				
The website is under develo	opment.			
which will include alternative	ion by updating the public website as descret ransportation information regarding BAR d private services. The SFMTA will monitor to go live in 2017.	T shuttles, bicycle parking an	nd maps, MUNI, BART, ferrie	es,
OPPORTUNITIES FOR COMMU	INITY ENGAGEMENT:			
covering all of the transport	resented to the SFMTA Citizens Advisory (ation commitments in the Development Agr te comment (via online or in-person survey	reement. CPMC could public	ize transportation information	n on
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00	-	\$0.00		
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:		
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COMP	DITANCE DEDORT			
SUBJECT:	TDM: Real Time Transit Information			
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMENT S	SECTION:	
Real Time Transit Informa		4.2.4 (e); Exhibit K § 5; TDN	/IP Page 7-9	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	ORLICATION STATUS	IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	N:			
	e transit information signs in the lobbies of i as well as the public website.	ts existing facilities and shall	provide links to real time tra	ansit
CURRENT STATUS:				
This TDM element would b	e provided via a fully-integrated commute b	enefit platform. Such platforn	ns are currently being resea	arched.
NEXT STEPS:				
CPMC will continue to work wide implementation.	with Sutter Health to introduce a fully integ	rated TDM/parking software	platform for support and en	terprise
OPPORTUNITIES FOR COMMI	JNITY ENGAGEMENT:			
The TDM Plan was briefly presented to the SFMTA Citizens Advisory Council on August 7, 2014 as part of a larger outreach effort covering all of the transportation commitments in the Development Agreement.				
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM CPMC TO DATE:		
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00	O. I. DADTIALLY LIST OTHER ADDUCABLE COUR	CEC.		
FULLY OR PARTIALLY FUNDEL	o; IF Partially, List Other Applicable Sour	CES:		
ADDITIONAL FUNDS REQUIRE	ED:			

CPMC CITY AGENCY COMP	LIANCE REPORT			
SUBJECT:	TDM: Rideshare Program			
DEVELOPMENT AGREEMENT (DBLIGATION:	DEVELOPMENT AGREEMENT S	SECTION:	
Rideshare Program 4.2.4 (e); Exhibit K § 5; TDMP Page 7-9				
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	COMPLETE IN PROGRESS	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	:			
	nal rideshare program (e.g. RideSpring or a ogram with other large institutions in order to			lity of
	n of 511 Employer Services, CPMC is not came including SCOOP and Google Waze.	currently marketing the progra	am. CPMC is considering a	variety
NEXT STEPS:				
	uct a pilot with SCOOP with selected emplo ot Waze. The SFMTA will monitor how ride:			
OPPORTUNITIES FOR COMMU	NITY ENGAGEMENT:			
	resented to the SFMTA Citizens Advisory Cation commitments in the Development Agr	<u> </u>	part of a larger outreach et	ifort
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	N REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOURCE	CES:		
ADDITIONAL FUNDS REQUIRE	D:			

SUBJECT:	TDM: Shower Facilities			
DEVELOPMENT AGREEMEN	IT ORLIGATION:	DEVELOPMENT AGREEME	NT SECTION:	
Shower Facilities	II OBLIGATION.	4.2.4 (e); Exhibit K § 5;		
	I	1	1	
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS	✓
EMAIL:	Frank.Markowitz@sfmta.com	Obligation States.	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION Shower and changing fac	ON: cilities shall be included in all new buildi	ngs and facilities for employee	s who bike or walk to work.	
CURRENT STATUS:				
	cilities are under construction as part of	the Cathedral Hill Campus.		
Shower and changing face NEXT STEPS:	·			
Shower and changing face NEXT STEPS:	cilities are under construction as part of			
NEXT STEPS:	nower and changing facilities are expect			
Shower and changing factors NEXT STEPS: Cathedral Hill campus shopportunities for Comit The TDM Plan was briefly	nower and changing facilities are expect MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Adv	ed to be open in 2019.	4 as part of a larger outreach e	ffort
Shower and changing factors NEXT STEPS: Cathedral Hill campus shopportunities for Comit The TDM Plan was briefly	nower and changing facilities are expect	ed to be open in 2019.	4 as part of a larger outreach e	ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport	nower and changing facilities are expect MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme	ed to be open in 2019.		ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport	nower and changing facilities are expect MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme	ed to be open in 2019. isory Council on August 7, 201		ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport CPMC'S FULL FUNDING AN \$0.00 CPMC'S FUNDING OBLIGATION	MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme	ed to be open in 2019. isory Council on August 7, 201 int Agreement. FUNDING RECEIVED FROM		ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport CPMC's FULL FUNDING AN \$0.00 CPMC's FUNDING OBLIGATION	MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme MOUNT: TION REMAINING:	ed to be open in 2019. isory Council on August 7, 201 int Agreement. FUNDING RECEIVED FROM \$0.00		ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport CPMC's FULL FUNDING AN \$0.00 CPMC's FUNDING OBLIGATION	MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme	ed to be open in 2019. isory Council on August 7, 201 int Agreement. FUNDING RECEIVED FROM \$0.00		ffort
NEXT STEPS: Cathedral Hill campus sh OPPORTUNITIES FOR COMI The TDM Plan was briefl covering all of the transport CPMC's FULL FUNDING AN \$0.00 CPMC's FUNDING OBLIGATION SOLUTION SO	MUNITY ENGAGEMENT: y presented to the SFMTA Citizens Advortation commitments in the Developme MOUNT: TION REMAINING:	ed to be open in 2019. isory Council on August 7, 201 int Agreement. FUNDING RECEIVED FROM \$0.00		ffort

CDMC CITY A CENCY COM	AND DEPORT				
CPMC CITY AGENCY COM					
SUBJECT:	TDM: Outreach, Marketing, and Information				
DEVELOPMENT AGREEMENT		DEVELOPMENT AGREEME			
Reinstate and Expand An	nual Transportation Fair	4.2.4 (e); Exhibit K § 5;	TDMP Page 7-9		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:			
STAFF CONTACT NAME:	Frank Markowitz		COMPLETE		
STAFF CONTACT TITLE:	Senior Transportation Planner	OBLIGATION STATUS:	IN PROGRESS ☑		
EMAIL:	Frank.Markowitz@sfmta.com	UBLIGATION STATUS.	IN COMPLIANCE ☑		
PHONE:	(415) 701-4442		NOT IN COMPLIANCE		
DESCRIPTION OF OBLIGATION	ON:				
	resentatives from local and regional tran nformation about transit, ridesharing and		cle Coalition, 511.org, and car share		
CURRENT STATUS:					
CPMC is scheduled to co	nduct an annual Commute Benefits Eve	nts at each campus in Octobe	r-November 2016.		
NEXT STEPS:					
•	ation by conducting the Transportation F r and annually at all campuses. The SFN		nduct onsite commute benefits events at this measure, meeting with CPMC		
OPPORTUNITIES FOR COMM	JUNITY ENGAGEMENT:				
The TDM Plan was briefly	r presented to the SFMTA Citizens Advisortation commitments in the Developmer		4 as part of a larger outreach effort vite members of the community to attend		
CPMC'S FULL FUNDING AM	IOUNT:	FUNDING RECEIVED FROM	CPMC TO DATE:		
\$0.00		\$0.00	\$0.00		
CPMC's FUNDING OBLIGAT	ION REMAINING:				
\$0.00					
FULLY OR PARTIALLY FUNDE	ED; IF PARTIALLY, LIST OTHER APPLICABLE S	SOURCES:			
ADDITIONAL FUNDS REQUIR	RED:				

CPMC CITY AGENCY COMP SUBJECT:	LIANCE REPORT TDM: Transportation Surveys			
DEVELOPMENT AGREEMENT		DEVELOPMENT AGREEMENT S	SECTION:	
Transportation Surveys		4.2.4 (e); Exhibit K § 5; TDN		
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	COMPLETE IN PROGRESS	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS	7
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE	7
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION	:			
The commuter survey shall	be collected from at least 200 patients and be conducted annually, and the visitor surv Cathedral Hill campus is meeting mode sha	ey shall be conducted every	three years. The survey wi	ill be
CURRENT STATUS:				
survey period from July 18-	byee survey in August 2015 with a 70 perce 22, 2016. A consultant has been hired to a II) employee commute survey October 1, 20	nalyze the data and create th		
NEXT STEPS:				
CPMC will complete the 2016 employee commute survey in October 2016. A TDM consultant will conduct the data analysis and write the technical report.				
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:			
	oresented to the SFMTA Citizens Advisory of ation commitments in the Development Ag		s part of a larger outreach e	ffort
CPMC'S FULL FUNDING AMO	UNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CEC.		
TOLET ON ANTALLIT TONDED	, II TAKINALLI, LIST OTTLEKAT LICADLE SOOK	CLU.		
ADDITIONAL FUNDS REQUIRE	D:			

CPMC CITY AGENCY COMP			
SUBJECT:	TDM: Vanpool Program		
DEVELOPMENT AGREEMENT	OBLIGATION:	DEVELOPMENT AGREEMENT	
Vanpool Program		4.2.4 (e); Exhibit K § 5; TDN	VIP Page 7-9
LEAD DEPARTMENT:	SFMTA	COMPLETION DATE:	
STAFF CONTACT NAME:	Frank Markowitz	IN	COMPLETE
STAFF CONTACT TITLE:	Senior Transportation Planner		IN PROGRESS
EMAIL:	Frank.Markowitz@sfmta.com	OBLIGATION STATUS:	IN COMPLIANCE
PHONE:	(415) 701-4442		NOT IN COMPLIANCE
DESCRIPTION OF OBLIGATION			
	vanpool program with a \$2,500 subsidy per newsletter, website, and other appropriate		ely market the vanpool program to
CURRENT STATUS:			
	oject through 2017. One vanpool currently, to launch several more vanpools before the vanpool.		
also continue to offer the \$	ket and provide personalized vanpooling as 100/monthly vanpool subsidy through the e nentation of this measure, and SFMTA and	nd of 2017, and will monitor a	and assess the pilot every 90 days.
OPPORTUNITIES FOR COMMI	UNITY ENGAGEMENT:		
	presented to the SFMTA Citizens Advisory tation commitments in the Development Ag		s part of a larger outreach effort
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM CP	MC TO DATE:
\$0.00	00 \$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:		
\$0.00			
FULLY OR PARTIALLY FUNDER	D; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:	
ADDITIONAL FUNDS REQUIRE	ED:		

CPMC CITY AGENCY COMP	DIANCE REPORT			
SUBJECT:	TDM: Wayfinding & Signage			
DEVELOPMENT AGREEMENT		DEVELOPMENT AGREEMENT	SECTION:	
Wayfinding and Signage	OBLIGATION.	4.2.4 (e); Exhibit K § 5; TDN		
LEAD DEPARTMENT:	SEMTA	COMPLETION DATE:		
STAFF CONTACT NAME:	Frank Markowitz	COMPLETE IN PROGRESS	COMPLETE	
STAFF CONTACT TITLE:	Senior Transportation Planner			
	<u>'</u>		IN COMPLIANCE	
EMAIL:	Frank.Markowitz@sfmta.com	_		
PHONE:	(415) 701-4442		NOT IN COMPLIANCE	
•	e signage for patients and visitors identifying schedules with maps in the lobby of each h		king, vehicular parking, and shuttle	
CURRENT STATUS:				
CPMC is developing a sma	art phone app, parking signage, and real tim	ne transit information.		
NEXT STEPS:				
and/or a smart phone app v	I real-time directional signage for vehicle pa with real-time information and additional tra real-time information across transit modes.			
OPPORTUNITIES FOR COMMU	JNITY ENGAGEMENT:			
covering all of the transport	oresented to the SFMTA Citizens Advisory of tation commitments in the Development Ago SFMTA Citizens Advisory Council	<u> </u>		
CPMC'S FULL FUNDING AMO	DUNT:	FUNDING RECEIVED FROM CP	MC TO DATE:	
\$0.00		\$0.00		
CPMC's FUNDING OBLIGATION	ON REMAINING:			
\$0.00				
FULLY OR PARTIALLY FUNDED	; IF PARTIALLY, LIST OTHER APPLICABLE SOUR	CES:		
ADDITIONAL FUNDS REQUIRE	D:			

OTHER OBLIGATIONS

CPMC CITY AGENCY COMPLIANCE REPORT				
SUBJECT:	San Jose Ave Project			
DEVELOPMENT AGREEMENT OBLIGATION: DEVELOPMENT AGREEMENT SECTION:				
Vacation and Transfer of Sa	n Jose Ave to CPMC	§ 3.2		
LEAD DEPARTMENT:	Real Estate Division	COMPLETION DATE:	10/29/2014	
STAFF CONTACT NAME:	John Updike		COMPLETE	\
STAFF CONTACT TITLE:	Director	OBLIGATION STATUS:	IN PROGRESS	
EMAIL:	john.updike@sfgov.org	Obligation Status.	IN COMPLIANCE	△
PHONE:	(415) 554-9850		NOT IN COMPLIANCE	
DESCRIPTION OF OBLIGATION:				
with the completion of the S	ect, the City shall vacate and abandon all pu San Jose Avenue CPMC Project and the San ance with the San Jose Avenue Transfer Agr	Jose Avenue City Project. The		
CURRENT STATUS:				
The land transfer has been completed. Two McEnerney actions are required to quiet title; one of these has been recorded and the remaining action is in process.				
NEXT STEPS:				
None.				
OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:				

N/A

CPMC CITY AGENCY COMP	LIANCE REPORT			
SUBJECT:	San Jose Ave			
DEVELOPMENT AGREEMENT	DBLIGATION:	DEVELOPMENT AGREEME	NT SECTION:	
San Jose Avenue City Proje	ect	§ 3.3		
LEAD DEPARTMENT:	San Francisco Public Works	COMPLETION DATE:	1/29/2014	
STAFF CONTACT NAME:	Patrick Rivera		COMPLETE	V
STAFF CONTACT TITLE:	Division Manager, Infrastructure Design & Construction		IN PROGRESS	
EMAIL:	patrick.rivera@sfdpw.org	1	IN COMPLIANCE	~
PHONE:	(415) 554-8221		NOT IN COMPLIANCE	
set forth in Section 10.6.2.				
CURRENT STATUS:				
are complete. The pedestr crossing distance; widened raised crosswalks at two in Other upgrades include nev	z Street Sewer Improvement Project and 100 ian enhancements include three dozen bulb-medians where people can wait safely to cretersections to increase driver awareness. w bike lanes, left-turn pockets for motorists, fer and smoother for all users. Traffic lanes were supported to the content of the conte	outs that widen the sider oss the street if they can' new and rehabilitated se	walk at intersections to shorte t make it in one traffic-signal o wers and new paving along th	en the cycle; and

NEXT STEPS: None.

N/A

OPPORTUNITIES FOR COMMUNITY ENGAGEMENT:

EXHIBIT **A**

Coblentz Patch Duffy & Bass LLP

One Ferry Building, Suite 200 San Francisco, CA 94111-4213

415 391 4800

coblentzlaw.com

November 19, 2013

John Rahaim
Director of Planning
San Francisco Planning Department
1650 Mission Street
San Francisco, CA 94103

Re:

Confirmation of "Effective Date" and "Finally Granted" Date as Defined in the California Pacific Medical Center Development Agreement

Dear Mr. Rahaim:

We are submitting this letter on behalf of our client, Sutter West Bay Hospitals, doing business as California Pacific Medical Center ("CPMC"), to confirm and memorialize the "Effective Date" and the date upon which the Approvals were "Finally Granted", as those terms are defined in the Development Agreement Relating to the Construction and Reconstruction of Healthcare Facilities in Furtherance of the California Pacific Medical Center Long Range Development Plan by and between the City and County of San Francisco and Sutter West Bay Hospitals dated August 8, 2013, and recorded in the Official Records of the City and County of San Francisco on August 12, 2013, as Instrument No. 2013J728647 (the "DA").

For purposes of the DA, the parties agree that the "Effective Date", as defined in Section 2.1 of the DA, is August 10, 2013, and the date upon which the Approvals were "Finally Granted", as defined in Section 1.55 of the DA, is November 8, 2013.

Please countersign below to confirm the City's concurrence that the "Effective Date" and "Finally Granted" date are the dates stated above.

a Stulmen

Very truly yours,

Joshua R. Steinhauer

cc: Ken Rich

Charles Sullivan Audrey Pearson

Coblentz Patch Duffy & Bass LLP

Joshua R. Steinhauer November 19, 2013 Page 2

AGREED AND ACCEPTED:

CITY AND COUNTY OF SAN FRANCISCO

By: John Rahaim

Its: Director of Planning

Dated: 11. 72-13

EXHIBIT B

Workforce Fund Grant Agreement

This Workforce Fund Grant Agreement ("Workforce Fund Agreement") is entered into between Sutter West Bay Hospitals, a California nonprofit public benefit corporation, doing business as California Pacific Medical Center ("CPMC") and San Francisco Foundation ("Grantee"), and is further agreed to and accepted by the City and County of San Francisco. Capitalized terms have the meaning set forth in paragraph 1 or as otherwise indicated in this Workforce Fund Agreement.

1. Definitions.

- (a) Allowable Costs: The costs of Grantee allocable to the Workforce Fund, as set forth in paragraph 9.
- (b) City: The City and County of San Francisco, California, a municipal corporation organized and existing under the laws of the State of California.
- (c) Committee: The committee of fund advisers described in paragraph 5 of this Workforce Fund Agreement.
- (d) Workforce Fund: The amount contributed by CPMC pursuant to paragraph 3.
- (e) Workforce Fund Balance: The amount equal to the Workforce Fund adjusted to reflect (i) increases by investment earnings, and (ii) decreases by investment losses, disbursements to recipients pursuant to this Workforce Fund Agreement ("Disbursements"), and Allowable Costs.
- (f) Development Agreement: That certain Development Agreement Relating to the Construction and Reconstruction of Health Facilities in Furtherance of the California Pacific Medical Center Long Range Development Plan By and Between the City and Sutter West Bay Hospitals dated August 8, 2013.
- (g) Workforce Projects: The Workforce Projects as described in the Workforce Agreement, Exhibit E to the Development Agreement.
- 2. Purpose. The contributions made to Grantee pursuant to this Workforce Fund Agreement shall be used as a designated fund for workforce training purposes and such funds shall be targeted to educational institutions and non-profit organizations with an existing track record of working in the impacted communities (such as Western Addition, Tenderloin, Mission/SOMA, Outer Mission/Excelsior, Chinatown and Southeastern neighborhoods) and in providing barrier removal and job training for the employment opportunities created by the Project in accordance with the terms set forth in this Workforce Fund Agreement.
- 3. Workforce Fund. Subject to the conditions set forth below and provided that the Development Agreement has not previously been terminated, CPMC shall contribute to the Grantee the total amount of Three Million Dollars (\$3,000,000) in installments to be held as a

designated fund by Grantee. The Workforce Fund contributions shall be made as follows: Two Million Dollars (\$2,000,000) within thirty (30) days of the earlier of the date Approvals are Finally Granted or the date the Cathedral Hill Hospital Commences Construction, both as defined in the Development Agreement, and the remainder on the first anniversary of the first payment, in accordance with Exhibit N (Payment Schedule) to the Development Agreement. Notwithstanding the foregoing, nothing in this Workforce Fund Agreement shall be construed as a binding pledge to Grantee enforceable by Grantee.

4. Investment Instructions. The Workforce Fund and Workforce Fund Balance shall be invested with a five (5) year horizon for Disbursements as described in paragraph 6(b). Grantee shall exercise final control of the investment of the Workforce Fund Balance pursuant to Grantee's investment policy and the provisions of this paragraph 4.

5. Committee of Fund Advisors.

- There shall be a committee of Workforce Fund advisors (the "Committee"). The Committee shall consist of three members: (i) one representative of OEWD on behalf of the City, (ii) one representative of CPMC, and (iii) one representative of Grantee. The Committee shall have the duties specified in this Workforce Fund Agreement and shall provide advice regarding the Disbursements to be made from the Workforce Fund, including the rate, schedule and allocation of Disbursements and the terms, goals and purposes thereof, without liability of any kind or character to any person on account of such advice. Every effort will be made to reach a consensus on any such advice from the members of the Committee. If a consensus is not reached, the City and CPMC shall, through the Committee, provide a single report to Grantee conveying their views, and Grantee shall have the authority to make final Disbursement decisions after considering such report. Subject to the foregoing right of the Committee to provide advice regarding Disbursements, Grantee shall exercise final control of the Disbursement of the Workforce Fund Balance pursuant to the terms of this Workforce Fund Agreement. Except where in this Workforce Fund Agreement notice is specified to be provided by a specific party, Grantee may rely on a written instruction or notice from City or CPMC, as members of the Committee, and shall have no obligation to investigate whether any such written instruction or notice is agreed to by any other member of the Committee, or is consistent with the obligations of CPMC or the City to any party other than Grantee. All Disbursements must be approved by the Board of Trustees of the San Francisco Foundation.
- (b) Each year, no later than ninety (90) days after the close of Grantee's annual accounting period, Grantee shall prepare and provide to each member of the Committee, a written accounting of the Workforce Fund Balance, principal and earnings of the Workforce Fund for the preceding year, and Workforce Fund Disbursements.
- (c) Grantee shall maintain records as part of its accounting system to account for all Disbursements, costs and expenses for a period of not less than four (4) years following the date of such Disbursements, costs or other expenditures, and annually make records available to City and CPMC as provided herein and upon request.

6. Annual Disbursements.

- (a) Grantee shall annually distribute a portion of the Designated Fund Balance to third-party educational institutions and non-profit recipients and others through a grant application process approved by the Committee, in an amount and for such purposes as are consistent with the purposes of the Workforce Fund as described herein.
- (b) The annual grant Disbursements shall be scheduled and allocated in such manner so as to maintain sufficient Workforce Fund Balance so that Disbursements may be provided for five (5) years. The first Disbursements shall be made within one (1) year of the first contribution to the Workforce Fund, as determined by the Committee and Grantee as provided above.
- (c) Grantee shall confer with the Committee and obtain Disbursement advice from CPMC and City through the Committee prior to making a Disbursement commitment in accordance with Section 5(a) above. Grantee shall impose restrictions and/or conditions on grant Disbursements as necessary to ensure accountability for use of funds and to monitor effectiveness.
- (d) City and CPMC shall have no right to challenge the appropriateness or the amount of any Disbursement provided it is consistent with the procedures and purposes identified herein.
- 7. Initial Program Goals and Allocation. In implementation of the program purposes described in Section 2 above, the Committee shall consult with third-party subject matter experts, in workforce training delivery, as necessary, to evaluate the feasibility, cost-effectiveness, and sustainability of grant proposals. The program purposes and allocations may be adjusted as determined in accordance with Section 5 above.

8. Termination of This Workforce Fund Agreement.

- (a) Termination by Grantee. If at any time Grantee (i) fails to qualify as an organization described in Internal Revenue Code Section 501(c)(3), (ii) ceases to exist, or (iii) determines, in its sole judgment, that any restriction or condition in this Workforce Fund Agreement has become unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community served, then Grantee shall provide notice to CPMC and City and then transfer the entire Workforce Fund Balance within forty-five (45) days to a successor nonprofit charitable trust, fund, foundation or corporation which has established its tax-exempt status under Internal Revenue Code Section 501(c)(3) and that meets with the approval of CPMC and City.
- (b) Termination of Development Agreement. CPMC or City shall notify Grantee no later than ten (10) days after any termination of the Development Agreement between CPMC and City prior to the expiration of its Term. In such event, CPMC shall cease to be a member of the advising Committee, and Grantee shall continue to administer the Workforce Fund Balance in accordance with this Agreement.

9. Allowable Costs. The costs of establishing the Workforce Fund, investment expenses, management fees for professional managers and advisors (whether the Workforce Fund Balance is separately managed or co-mingled with an endowment pool containing other funds) plus 7% for overhead costs of Grantee, shall be charged against the Workforce Fund. If co-mingled, the Workforce Fund Balance shall bear not more than its proportionate share of the fees and costs.

10. Notice.

(a) Procedure. All formal notices to a party shall be in writing and given by delivering the same to such party in person or by sending the same by registered or certified mail, or Express Mail, return receipt requested, with postage prepaid, or by overnight courier delivery, to such party's mailing address. The respective mailing addresses of the parties are, until changed as hereinafter provided, the following:

GRANTOR:

Grant Davies Executive Vice President California Pacific Medical Center 2351 Clay Street, 7th Floor San Francisco, CA 94115

with a copy to:

Michael Duncheon VP & Regional Counsel West Bay Region Office of the General Counsel Sutter Health 633 Folsom Street, Seventh Floor San Francisco, CA 94107

GRANTEE:

San Francisco Foundation 1 Embarcadero Center, Suite 1400 San Francisco, CA 94111 Attention: James W. Head

CITY:

Director
Office of Economic and Workforce Development
Workforce Development Division
One South Van Ness Avenue, Fifth Floor
San Francisco, CA 94102

- (b) Notices and communications to members of the Committee shall be given in the manner provided herein at the addresses above, unless otherwise provided by each such member.
- (c) Notices and communications with respect to technical matters in the routine performance and administration of this Workforce Fund Agreement shall be given by or to the appropriate representative of a party by such means as may be appropriate to ensure adequate communication of the information, including written confirmation of such communication where necessary or appropriate. All formal notices under this Workforce Fund Agreement shall be deemed given, received, made or communicated on the date personal delivery is effected or, if mailed or sent by courier, on the delivery date or attempted delivery date shown on the return receipt or courier records. Any notice which a party desires to be a formal notice hereunder and binding as such on the other party must be given in writing and served in accordance with this paragraph.
- (d) Change of Notice Address. A party or member of the Committee may change its, his or her mailing address at any time by giving formal written notice of such change to the other party (or both parties in the case of a member of the Committee) and each member of the Committee in the manner provided in this paragraph at least ten (10) days prior to the date such change is effected.

11. Obligations of Grantee.

- (a) In addition to any other reports or notices required by this Workforce Fund Agreement, and until otherwise notified by CPMC or City that the requirement has or will be satisfied by the accounting provided pursuant to Section 5(b) above, Grantee shall submit to CPMC and City full and complete annual reports on the manner in which the principal and income (if any) arising from the Workforce Fund Balance have been allocated or Disbursed, and such annual reports shall be due no later than ninety (90) days after the close of Grantee's annual accounting period.
- (b) Grantee shall maintain records of receipts and expenditures and shall make its books and records relating to this Workforce Fund available to CPMC and City at reasonable times.
 - (c) Grantee shall not use any portion or proceeds from the Workforce Fund:
- (1) to carry on propaganda, or otherwise to attempt to influence legislation (within the meaning of Internal Revenue Code Section 4945(d)(1)),
- (2) to influence the outcome of any specific public election of any candidate for public office, or to carry on, directly or indirectly, any voter registration drive (within the meaning of Internal Revenue Code Section 4945(d)(2)),
- (3) to make any grant to an individual or to another organization unless such grant shall be specifically described in paragraph 6, 7 or 8 hereof,

- (4) to undertake any activity for any purpose other than one specified in Internal Revenue Code Section 170(c)(2)(B).
- (d) Grantee shall notify CPMC and City of any organizational changes during the term of the grant, including, but not limited to, any changes in the office of President or CEO and Treasurer or CFO, changes in the Grantee's tax-exempt status, and any event that is a disqualification event described in Section 8(a).
- 12. Miscellaneous. This Workforce Fund Agreement shall be governed by and construed in accordance with the laws of the State of California applicable to contracts entered into between California residents and wholly to be performed in California. This Workforce Fund Agreement constitutes the entire agreement between the parties and supersedes any prior agreements between the parties. This Workforce Fund Agreement may not be modified, and no provision waived, without the prior written consent of the party against whom enforcement of the amendment or waiver is sought.
- 13. Time. Time is of the essence of this Workforce Fund Agreement and of each and every term and condition hereof. "Days" shall mean calendar days. In the event that any period of time to perform an obligation or notice period under this Workforce Fund Agreement ends on a Saturday, Sunday or state or national holiday, the applicable time period shall be extended to the next business day.

IN WITNESS WHEREOF, the undersigned have executed this Workforce Fund Agreement on the dates indicated.

CPMC	GRANTEE
Sutter West Bay Hospitals, a California nonprofit public benefit corporation, dba CPMC By: Its: Dated:	San Francisco Foundation, a California nonprofit public benefit corporation By: U.14.13 Dated:
APPROVED AS TO FORM:	
DENNIS J. HERRERA, City Attorney By: Deputy City Attorney City and County of San Francisco	

AGREED AND ACCEPTED:

CITY AND COUNTY OF SAN FRANCISCO

By:

Its: DIRBLTOR OF WORKPORCE DEVELOPMENT

Dated: October Com, 2013

EXHIBIT C

Innovation Fund Grant Agreement

This Innovation Fund Grant Agreement ("Innovation Fund Agreement") is entered into between Sutter West Bay Hospitals, a California nonprofit public benefit corporation, doing business as California Pacific Medical Center ("CPMC") and [San Francisco Foundation] ("Grantee"), and is further agreed to and accepted by the City and County of San Francisco. Capitalized terms have the meaning set forth in paragraph 1 or as otherwise indicated in this Innovation Fund Agreement.

1. Definitions.

- (a) <u>Allowable Costs</u>: The costs of Grantee allocable to the Innovation Fund, as set forth in paragraph 9.
- (b) <u>City</u>: The City and County of San Francisco, California, a municipal corporation organized and existing under the laws of the State of California.
- (c) <u>Committee</u>: The committee of fund advisers described in paragraph 5 of this Innovation Fund Agreement.
- (d) <u>Innovation Fund</u>: The amount contributed by CPMC pursuant to paragraph 3.
- (e) <u>Innovation Fund Balance</u>: The amount equal to the Innovation Fund adjusted to reflect (i) increases by investment earnings, and (ii) decreases by investment losses, disbursements to healthcare providers pursuant to this Innovation Fund Agreement ("Disbursements"), and Allowable Costs.
- (f) <u>Development Agreement</u>: That certain Development Agreement Relating to the Construction and Reconstruction of Health Facilities in Furtherance of the California Pacific Medical Center Long Range Development Plan By and Between the City and Sutter West Bay Hospitals dated August 8, 2013.
- (g) <u>Project</u>: The CPMC project as contemplated by the CPMC Long Range Development Plan and as generally described in Exhibits B-1 to B-5 of the Development Agreement.
- 2. <u>Purpose</u>. The contributions made to Grantee pursuant to this Innovation Fund Agreement shall be used as a designated fund to enhance the performance and improve the sustainability of community based service providers in the City, in accordance with the terms set forth in this Innovation Fund Agreement.
- 3. <u>Innovation Fund.</u> Subject to the conditions set forth below and provided that the Development Agreement has not previously been terminated, CPMC shall contribute to the

Grantee the total amount of Eight Million Six Hundred Thousand Dollars (\$8,600,000) in installments to be held as a designated fund by Grantee. The Innovation Fund contributions shall be made as follows: Two Million Dollars (\$2,000,000), within thirty (30) days of the Effective Date, as defined in the Development Agreement, and the remainder in accordance with Exhibit N (Payment Schedule) to the Development Agreement. Notwithstanding the foregoing, nothing in this Innovation Fund Agreement shall be construed as a binding pledge to Grantee enforceable by Grantee.

4. <u>Investment Instructions</u>. The Innovation Fund and Innovation Fund Balance shall be invested with a five (5) year horizon for Disbursements as described in paragraph 6(b). Grantee shall exercise final control of the investment of the Innovation Fund Balance pursuant to Grantee's investment policy and the provisions of this paragraph 4.

Committee of Fund Advisors.

- There shall be a committee of Innovation Fund advisors (the (a) "Committee"). The Committee shall consist of three members: (i) one representative of the City, (ii) one representative of CPMC, and (iii) one representative of Grantee. The Committee shall have the duties specified in this Innovation Fund Agreement and shall provide to the Grantee advice regarding the Disbursements to be made from the Innovation Fund, including the rate, schedule and allocation of Disbursements and the terms, goals and purposes thereof, without liability of any kind or character to any person on account of such advice. Every effort will be made to reach a consensus on any such advice from the members of the Committee and Grantee. If a consensus is not reached, the City and CPMC shall, through the Committee, nevertheless provide a single report to the Grantee conveying the view of each of the Committee members, and Grantee shall have the authority to make final Disbursement decisions after considering such report. Subject to the foregoing right of the Committee to provide advice regarding Disbursements, Grantee shall exercise final control of the Disbursement of the Innovation Fund Balance pursuant to the terms of this Innovation Fund Agreement. Except where in this Innovation Fund Agreement notice is specified to be provided by a specific party, Grantee may rely on a written notice from City or CPMC, as members of the Committee, and shall have no obligation to investigate whether any such written instruction or notice is agreed to by any other member of the Committee, or is consistent with the obligations of CPMC or the City to any party other than Grantee. All Disbursements must be approved by the Board of Trustees of the San Francisco Foundation.
- (b) Each year, no later than ninety (90) days after the close of Grantee's annual accounting period, Grantee shall prepare and provide to each member of the Committee, a written accounting of the Innovation Fund Balance, principal and earnings of the Innovation Fund for the preceding year, and Innovation Fund Disbursements.
- (c) Grantee shall maintain records as part of its accounting system to account for all Disbursements, costs and expenses for a period of not less than four (4) years following

the date of such Disbursements, costs or other expenditures, and annually make records available to City and CPMC as provided herein and upon request.

6. Annual Disbursements.

- (a) Grantee shall annually distribute a portion of the Designated Fund Balance to third-party health care providers/recipients and others through a grant application process approved by the Committee, in an amount and for such purposes as are consistent with the purposes of the Innovation Fund as described herein.
- (b) The annual grant Disbursements shall be scheduled and allocated in such manner so as to maintain sufficient Innovation Fund Balance so that Disbursements may be provided for five (5) years. The first Disbursements shall be made within one (1) year of the contribution of the Innovation Fund, as determined by the Committee and Grantee as provided above.
- (c) Grantee shall confer with the Committee and obtain Disbursement advice from CPMC and City through the Committee prior to making a Disbursement commitment in accordance with Section 5(a) above. Grantee shall impose restrictions and/or conditions on grant Disbursements as necessary to ensure accountability for use of funds and to monitor effectiveness.
- (d) City and CPMC shall have no right to challenge the appropriateness or the amount of any Disbursement provided it is consistent with the procedures and purposes identified herein.
- 7. <u>Initial Program Goals and Allocation</u>. The initial program goals and Innovation Fund allocation guidelines for Disbursements are as follows:
- (a) Support and improve the capacity of community clinics to increase their participation in managed Medi-Cal programs, including, but not exclusive to, the creation of a new MSO or expansion of current MSOs, development of care management capabilities, implementation and integration of evidence-based chronic disease management and team-based care models, investment in electronic medical records, participation in the San Francisco Health Information Exchange and developing organizational partnerships between CPMC and existing community clinics, and support for provision of specialty medical services;
- (b) Support community-based health, human service and behavioral health service providers, with a specific focus on Tenderloin, Mission, Western Addition, South of Market, Bayview and Chinatown neighborhoods, including providers of community-based alternatives to inpatient psychiatric care that allows patients to receive services in the most appropriate and least restrictive setting and reduce unnecessary hospitalizations.

In implementation of the program goals related to MSOs, the Committee will consult with third-party subject matter experts, in health care delivery in a managed care environment, as necessary, to evaluate the feasibility, cost-effectiveness, and sustainability of grant proposals; and

These initial program goals and allocation guidelines are subject to change as determined in accordance with Section 5 above.

8. Termination of This Innovation Fund Agreement.

- (a) Termination by Grantee. If at any time Grantee (i) fails to qualify as an organization described in Internal Revenue Code Section 501(c)(3), (ii) ceases to exist, or (iii) determines, in its sole judgment, that any restriction or condition in this Innovation Fund Agreement has become unnecessary, incapable of fulfillment, or inconsistent with the charitable needs of the community served, then Grantee shall provide notice to CPMC and City and then transfer the entire Innovation Fund Balance within forty-five (45) days to a successor nonprofit charitable trust, fund, foundation or corporation which has established its tax-exempt status under Internal Revenue Code Section 501(c)(3) and that meets with the approval of CPMC and City.
- (b) <u>Termination of Development Agreement</u>. CPMC or City shall notify Grantee no later than ten (10) days after any termination of the Development Agreement between CPMC and City prior to the expiration of its Term. In such event, CPMC shall cease to be a member of the advising Committee, and Grantee shall continue to administer the Innovation Fund Balance in accordance with this Agreement.
- 9. <u>Allowable Costs</u>. The costs of establishing the Innovation Fund, investment expenses, management fees for professional managers and advisors (whether the Innovation Fund Balance is separately managed or co-mingled with an endowment pool containing other funds) plus 7% for overhead costs of Grantee, shall be charged against the Innovation Fund. If co-mingled, the Innovation Fund Balance shall bear not more than its proportionate share of the fees and costs.

10. Notice.

(a) <u>Procedure</u>. All formal notices to a party shall be in writing and given by delivering the same to such party in person or by sending the same by registered or certified mail, or Express Mail, return receipt requested, with postage prepaid, or by overnight courier delivery, to such party's mailing address. The respective mailing addresses of the parties are, until changed as hereinafter provided, the following:

GRANTOR:

Grant Davies
Executive Vice President
California Pacific Medical Center
2351 Clay Street, 7th Floor
San Francisco, CA 94115

with a copy to:

Michael Duncheon VP & Regional Counsel West Bay Region Office of the General Counsel Sutter Health 633 Folsom Street, Seventh Floor San Francisco, CA 94107

GRANTEE:

San Francisco Foundation 1 Embarcadero Center, Suite 1400 San Francisco, CA 94111 Attention: James W. Head

CITY:

DPH Director 101 Grove Street San Francisco, CA 94102-4593

- (b) Notices and communications to members of the Committee shall be given in the manner provided herein at the addresses above, unless otherwise provided by each such member.
- (c) Notices and communications with respect to technical matters in the routine performance and administration of this Innovation Fund Agreement shall be given by or to the appropriate representative of a party by such means as may be appropriate to ensure adequate communication of the information, including written confirmation of such communication where necessary or appropriate. All formal notices under this Innovation Fund Agreement shall be deemed given, received, made or communicated on the date personal delivery is effected or, if mailed or sent by courier, on the delivery date or attempted delivery date shown on the return receipt or courier records. Any notice which a party desires to be a

formal notice hereunder and binding as such on the other party must be given in writing and served in accordance with this paragraph.

(d) <u>Change of Notice Address</u>. A party or member of the Committee may change its, his or her mailing address at any time by giving formal written notice of such change to the other party (or both parties in the case of a member of the Committee) and each member of the Committee in the manner provided in this paragraph at least ten (10) days prior to the date such change is effected.

11. Obligations of Grantee.

- (a) In addition to any other reports or notices required by this Innovation Fund Agreement, and until otherwise notified by CPMC or City that the requirement has or will be satisfied by the accounting provided pursuant to Section 5(b) above, Grantee shall submit to CPMC and City full and complete annual reports on the manner in which the principal and income (if any) arising from the Innovation Fund Balance have been allocated or Disbursed, and such annual reports shall be due no later than ninety (90) days after the close of Grantee's annual accounting period.
- (b) Grantee shall maintain records of receipts and expenditures and shall make its books and records relating to this Innovation Fund available to CPMC and City at reasonable times.
 - (c) Grantee shall not use any portion or proceeds from the Innovation Fund:
- (1) to carry on propaganda, or otherwise to attempt to influence legislation (within the meaning of Internal Revenue Code Section 4945(d)(1)),
- (2) to influence the outcome of any specific public election of any candidate for public office, or to carry on, directly or indirectly, any voter registration drive (within the meaning of Internal Revenue Code Section 4945(d)(2)),
- (3) to make any grant to an individual or to another organization unless such grant shall be specifically described in paragraph 6, 7 or 8 hereof,
- (4) to undertake any activity for any purpose other than one specified in Internal Revenue Code Section 170(c)(2)(B).
- (d) Grantee shall notify CPMC and City of any organizational changes during the term of the grant, including, but not limited to, any changes in the office of President or CEO and Treasurer or CFO, changes in the Grantee's tax-exempt status, and any event that is a disqualification event described in Section 8(a).



- 12. <u>Miscellaneous</u>. This Innovation Fund Agreement shall be governed by and construed in accordance with the laws of the State of California applicable to contracts entered into between California residents and wholly to be performed in California. This Innovation Fund Agreement constitutes the entire agreement between the parties and supersedes any prior agreements between the parties. This Innovation Fund Agreement may not be modified, and no provision waived, without the prior written consent of the party against whom enforcement of the amendment or waiver is sought.
- 13. <u>Time</u>. Time is of the essence of this Innovation Fund Agreement and of each and every term and condition hereof. "Days" shall mean calendar days. In the event that any period of time to perform an obligation or notice period under this Innovation Fund Agreement ends on a Saturday, Sunday or state or national holiday, the applicable time period shall be extended to the next business day.

GRANTEE

IN WITNESS WHEREOF, the undersigned have executed this Innovation Fund Agreement on the dates indicated.

77.707	GIGHTIEE
Sutter West Bay Hospitals, a California nonprofit public benefit corporation, dba CPMC By: Wesidad Dated: August 7, 2013	San Francisco Foundation, a California nonprofit public benefit corporation By: Its: Dated: \$\frac{30}{30}\$
APPROVED AS TO FORM: DENNIS J. HERRERA, City Attorney	
City Attorney By:	
Deputy City Attorney	
City and County of San Francisco	

CPMC

AGREED AND ACCEPTED:

CITY AND COUNTY OF SAN FRANCISCO

Ву:

Its: Director of Rubiro Health

Dated: 8 6 13

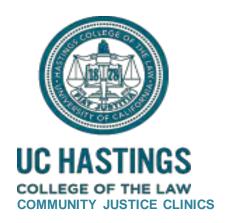
EXHIBIT D

CPMC shall deliver at all campuses culturally and linguistically appropriate services that are representative of San Francisco's diverse communities and are in accordance with the mandates, guidelines and recommendations of the National Standards on Culturally and Linguistically Appropriate Services (CLAS).

CLAS Standards

CLAS Standards			
Principal Standard:		Reference	Internal Monitoring/Metric(s)
languages, health literacy, and other communication needs.	Multilingual health literacy sensitive patient educational materials made available in print and online. Our CME courses include the cultural and linguistic issues as appropriate.	Guideline: address culturally competent care	Regular audits of all patient education materials for consistency, currency and appropriate language translations. Corrections made as needed. Each CME offering has documentation of cultural and linguistic component.
Governance, Leadership and Workforce:			
Advance and sustain organizational governance and leadership that promotes CLAS and health equity through policy, practices, and allocated resources.	Senior leadership roles support and promote CLAS through policies, practices and allocated resources.	Guideline: address culturally competent care	Administrative polices are updated/reviewed every three years and monitored by the Policy & Procedure Committee.
 Recruit, promote, and support a culturally and linguistically diverse governance, leadership, and workforce that are responsive to the population in the service area. 	CPMC is actively engaged in promoting workforce recruitment of population in the service area. Employees are required to participate in online education to remain responsive to our patient as well as service area population.	Guideline: address culturally competent care	Language capacity of staff and voluntary equal employment opportunity metrics collected and tracked through HR system. CPMC engages in affirmative action planning and metrics are tracked annually. 3. HR works with specific departments to recruit and hire staff based on the cultural and linguistic needs of patients. Relevant data is pulled and analyzed from HR and patient care systems to inform these efforts.
4. Educate and train governance, leadership, and workforce in culturally and linguistically appropriate policies and practices on an ongoing basis.	Sutter Health maintains online resources and communications on cultural & linguistic competency. Annual training is given to all Sutter employees to ensure knowledge/adoption of the components of organizational cultural competency, and why it is important to our patients, staff and organization. Additionally, CPMC Certified Interpreters will, on request, provide education/information on cultural beliefs and practices to further personalized care.	Title VI; mandated for agencies that receive federal funding	Completion of annual mandatory training for all employees is tracked and reported to managers; percentage of completed trainings are monitored.
Communication and Language Assistance:			
5. Offer language assistance to individuals who have limited English proficiency and/or other communication needs, at no cost to them, to facilitate timely access to all health care and services.	The Medical Center provides interpreter services at no cost to patients with Limited English Proficiency (LEP) or who are deaf or hard-of-hearing, in order to enhance effective communication and ensure access to health care information and services in accordance with Federal, State and Local regulations.	Title VI; mandated for agencies that receive federal funding	Number of activities on interpreting by language groups & interpreting modalities (in person, telephonic, remote video). LEP census by campus. Accuracy of LEP needs in the Sutter Electronic Health Record. Daily activities of on-site language interpreters taking non pre-scheduled requests
 Inform all individuals of the availability of language assistance services clearly and in their preferred language, verbally and in writing. 	Individuals are informed regarding availability of language assistance services in their preferred language verbally as needed and in print. Print notices include those with our top 4 common languages(Chinese, Spanish, Russian & Tagalog), and Language Identifications instructions are in 20 common languages.	Title VI; mandated for agencies that receive federal funding	Regular review to ensure multi-language signage at key points throughout all campuses notifying patients of the availability of language assistance services.
7. Ensure the competence of individuals providing language assistance, recognizing that the use of untrained individuals and/or minors as interpreters should be avoided.	Individuals providing language assistance include Certified Medical Interpreters & Qualified Bilingual Staff. CPMC's Interpreter Services Department has programs that evaluate and ensure the language competency of our bilingual staff. A Medical interpreter is an individual who is fluent in English and in a second language or National Certified with the Registry of Interpreters for the Deaf (RID) in sign language. Use of minors, family members and untrained individuals are avoided.	Title VI; mandated for agencies that receive federal funding	Current information about Qualified Bilingual Staff (certified at Medical/Basic level by external independent agency) maintained and publicized on institutional intranet. Quality assurance program in place to ensure competency of vendor in person interpreters. Gertified staff interpreters activities, efficiency and competency monitored regularly.
8. Provide easy-to-understand print and multimedia materials and signage in the languages commonly used by the populations in the service area.	Signage provided in our common languages: Chinese, Spanish, Russian and Tagalog (at St Luke's)	Guideline	Staff interpreters round and audit the accuracy and adequacy of multi-lingual signs. Multi-lingual Patient Satisfaction Surveys. Multi-lingual essential communications.

Principal Standard:		Reference	Internal Monitoring/Metric(s)
Engagement, Continuous Improvement, and Accountability:		Guideline	
 Establish culturally and linguistically appropriate goals, policies, and management accountability, and infuse them throughout the organization's planning and operations. 	Appropriate department level goals & policies support management accountability to infuse Cultural & Linguistic elements in planning and operations.	Guideline	Administrative polices are updated/reviewed every three years and monitored by the Policy & Procedure Committee.
10. Conduct ongoing assessments of the organization's CLAS-related activities and integrate CLAS-related measures into measurement and continuous quality improvement activities.	Appropriate department level evaluations and patient surveys of CLAS related activities/measures are performed.	Guideline	Patient Satisfaction surveys are provided in preferred languages. Results of appropriate department level assessments reported to Senior Management.
11. Collect and maintain accurate and reliable demographic data to monitor and evaluate the impact of CLAS on health equity and outcomes and to inform service delivery.	,	Guideline	Sutter Electronic Health Record generated LEP Census Reports made available by campus to all appropriate departments for assessment.
12. Conduct regular assessments of community health assets and needs and use the results to plan and implement services that respond to the cultural and linguistic diversity of populations in the service area.	CPMC conducts a tri-annual community health needs assessment in partnership with community based organizations, San Francisco Hospitals and the San Francisco Department of Public Heath. CPMC works with SFHIP and through an annual implementation plan to respond to needs identified in the assessment. Additionally Interpreter Services periodically evaluate geographic language demographic & needs data as well as CPMC's LEP census reports and plan the provision of language assistance accordingly.	Guideline	The tri-annual community health needs assessment and annual implementation plans are submitted to the IRS and OSHPD and published on the CPMC public website. CPMC participates in SFHIP on an ongoing basis through the Steering Committee. Sutter Electronic Health Record generated LEP Census Reports made available by campus to all appropriate departments for assessment.
13. Partner with the community to design, implement, and evaluate policies, practices, and services to ensure cultural and linguistic appropriateness.	CPMC conducts a tri-annual community health needs assessment in partnership with community based organizations, San Francisco Hospitals and the San Francisco Department of Public Heath. CPMC works with SFHIP and through an annual implementation plan to respond to needs identified in the assessment.	Guideline	The tri-annual community health needs assessment and annual implementation plans are submitted to the IRS and OSHPD and published on the CPMC public website. CPMC participates in SFHIP on an ongoing basis through the Steering Committee.
14. Create conflict and grievance resolution processes that are culturally and linguistically appropriate to identify, prevent, and resolve conflicts or complaints.	CPMC's Patient & Customer Relations Department has processes to handle complaints & grievances of all nature with commitment to service excellence and quality personalized care.	Recommendation	Cultural/diversity complaints tracked as an Event Type in our Online Occurrence Report system. All complaints and grievances are investigated. In compliance with CMS, grievances are acknowledge within 7 days and final response given within 30 days.
15. Communicate the organization's progress in implementing and sustaining CLAS to all stakeholders, constituents, and the general public.	Communicated through website, staff meeting and city- wide partnerships.	Recommendation	Communications works with Senior Management to broadcast updates through internal and external channels.



ASCANIO PIOMELLI

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June 23, 2016

By Electronic Submission to elizabeth.purl@sfgov.org

Elizabeth Purl, Development Performance Coordinator San Francisco Planning Department 1650 Mission Street, Suite 400 San Francisco, CA 94103

Re: Comments of San Franciscans for Healthcare, Housing, Jobs & Justice on Sutter-CPMC's 2015 Compliance Statement

Dear Ms. Purl:

On behalf of San Franciscans for Healthcare, Housing, Jobs & Justice ("SFHHJJ" or "the Coalition"), I submit these comments on Sutter-CPMC's Long Range Development Plan Development Agreement 2015 Compliance Statement (hereafter "2015 Compliance Statement").

San Franciscans for Healthcare, Housing, Jobs & Justice¹ is a community-labor coalition that has worked to ensure that Sutter-CPMC's reconfiguration of its San Francisco campuses serves the interests of patients, workers, neighboring communities, and the City as a whole. Although not a party to the Development Agreement (DA) signed by the City and Sutter-CPMC, the Coalition played a key role in shaping its outline and garnering support on the Board of Supervisors for the community benefits package incorporated in it. The Coalition has closely monitored the City's and Sutter-CPMC's implementation of the DA, submitting written comments and public testimony at each opportunity in the compliance review process over the past two review cycles.²

¹ SFHHJJ is a coalition of coalitions. It is comprised of the Coalition for Health Planning-San Francisco, the Good Neighbors Coalition, and Jobs with Justice (itself a community-labor coalition). These coalitions have more than fifty unduplicated organizational members.

² See Comments of SFHHJJ on CPMC 2013 Compliance Statement, July 2, 2014; Response of SFHHJJ to City Report on CPMC 2013 Compliance, Nov. 24, 2104; SFHHJJ Letter to Board of Supervisors' Public Safety & Neighborhood Services Committee, May 15, 2015; Comments of SFHHJJ on CPMC 2014 Compliance Statement, July 23, 2015; Response of SFHHJJ to City Report on Sutter-CPMC's 2014 Compliance Statement, Nov. 24, 2015.

As detailed below, the Coalition is pleased Sutter-CPMC has improved its performance in meeting its baseline commitment to serve Medi-Cal and Charity Care patients and its aggregate target for filling entry-level operations positions with applicants referred through the City's First Source Hiring process. But the Coalition would like to see more detailed reports and explanations so that this annual compliance review process can facilitate an informed public dialogue on progress and remaining impediments to meeting the full promise of the Development Agreement.

Additionally, this letter details a number of areas in which Sutter-CPMC has not fully met (or shown that it has fully met) its obligations: to provide culturally and linguistically appropriate services, to actively engage and consult with community partners in planning service mix or delivery, and to decrease its employees' automobile use by subsidizing their use of San Francisco public transit.

A. Healthcare

1. Baseline Unduplicated Patient Commitment: Need for More Detailed Explanation for Volatility and More Granular Data

One of the most fundamental provisions of the DA is the requirement that Sutter-CPMC serve its fair share of Medi-Cal and Charity Care patients. The "baseline" below which Sutter-CPMC is not to fall is the average number of such patients it served from 2009-11 or from 2010-12. That threshold is 30,445 unduplicated patients each year.

Sutter-CPMC's report that it served 37, 771 unduplicated Medi-Cal and Charity Care patients in 2015 is welcome news, especially given Sutter-CPMC's having served only 28, 596 in 2014 (1,849 short of the baseline).

While the Coalition is pleased that Sutter-CPMC improved its performance in serving Medi-Cal, under-insured, and uninsured San Franciscans, once again Sutter provides no narrative explanation for how it achieved this improvement—just as last year it gave only the most cursory, 36-word explanation for why it fell short. Consequently, the Coalition urges the City Report to include a detailed exploration of the reasons behind both the improvement in 2015 and the dramatic volatility from year to year in unduplicated Medi-Cal and charity care patients.

Although not required by the DA, it would be helpful to disaggregate the charity care information to show (1) how many of the unduplicated patients were one-time diagnostic referrals from DPH, (2) the breakdown by campus, and (3) by patient zip code. As the reconfiguration of Sutter-CPMC campuses proceeds over the course of the DA, such disaggregated data will give City administrators, public officials, and the public vital, longitudinal insight into how that process impacts Medi-Cal, under-insured, and uninsured San Franciscans.

The Coalition also requests that the City Report comment on the adequacy of the sampling technique of Deloitte & Touche in confirming Sutter-CPMC's unduplicated

patient count.³ On what methodological basis do Deloitte & Touche and the City consider a random sample of 25 patients (out of more than 37,700) sufficient to confirm the accuracy of Sutter-CPMC's classification procedures and reported figures?

2. Culturally and Linguistically Appropriate Services: A Continuing Area of Concern

As Director of Health Garcia noted in the 2014 Annual Compliance Findings (issued on January 15, 2016), the Health and Planning Commissions, throughout the first two Annual compliance report reviews, have continued to question "the cultural and linguistic appropriateness of CPMC services." These questions were triggered by the 2014 firing of bilingual and bicultural staff at the St. Luke's Diabetes Center (which has historically served a large, monolingual, Spanish-speaking population) and the concerns it raised about Sutter-CPMC's approach to serving monolingual, non-English-speakers. Given a Sutter Health executive's notorious comment before a Board of Supervisors committee in 2014 that Sutter was looking forward to a "better educated and better employed" patient base at St. Luke's, the actions at the Diabetes Center raise alarms that Sutter-CPMC may be seeking to reduce the number of lower-income, monolingual, non-English-speakers who feel comfortable seeking services at St. Luke's as part of efforts to rebrand the hospital as primarily serving the new, gentrified population of the Mission, Bernal Heights, and other nearby neighborhoods.

A striking omission from Sutter-CPMC's Compliance Statement, this year as last, is any discussion of the St. Luke's Diabetes Center in the section on its obligation to provide Culturally and Linguistically Appropriate Services (CLAS). Once again, Sutter-CPMC's discussion is couched at the system-wide or hospital-wide level and focuses on its having established *policies* proclaiming a commitment to meet federal CLAS standards. Again, Sutter-CPMC completely ignores the question of whether its actions at the Diabetes Center constitute, as the Director of Health aptly put it in the 2013 Certificate of Compliance, a "diminution of access."

The Coalition strongly supports the Health Director's continuing focus on CLAS compliance at a hospital-wide level and urges DPH and the Health Commission to also specifically focus on the services being delivered at the St. Luke's Hospital Diabetes Center to assess whether there has been a diminution in service. The Coalition urges the City Report to address in detail whether the Diabetes Center complies not simply with federal CLAS standards but with best practices and also to assess and report on the impact of CPMC's 2014 changes on the Center's patient population and demographics.

The Coalition also lauds DPH's insistence that Sutter-CPMC include narrative responses to DPH's follow-up questions responding to Sutter-CPMC's "self-assessment" conducted in 2015.

³ See 2015 Compliance Statement, Attachment 1, Exhibit A.

⁴ 2013 Certificate of Compliance, p. 2.

Those responses⁵ raise serious concerns and warrant discussion in the upcoming City Report (as well as by the Health Commission). Of deep concern to the Coalition is Sutter-CPMC's statement that "*CPMC does not encourage the usage of Qualified Bi-lingual Staff (QBS)* or patient visitors *for medical interpretation*." Sutter-CPMC appears to rely heavily instead on language interpreters, many providing service by phone.

Sutter-CPMC's narrative and data make plain that it does not appear to be engaging in any effort to match staff language skills to patient language needs. The data shows that 26% of St. Luke's patients' primary language is Spanish, compared to 3% of the patients at its Pacific campus and 2% of its patients at its California and Davies campuses. So St. Luke's has almost 9 times the percentage of Spanish-speakers that the Pacific campus does and 13 times the percentage of Spanish-speakers that the California and Davies campuses do. But the number of Spanish-speaking qualified bilingual staff is the same (52) at St. Luke's as it is at Davies, despite there being 13 times the number of Spanish-speakers at St. Lukes (as the campuses serve approximately the same overall patient volume⁹).

The Coalition urges the City Report and Health Commission to discuss this data and Sutter-CPMC's apparent disinterest in deploying bilingual (let alone bicultural) staff to serve monolingual, non-English speakers.

3. Small Steps Toward Public Dialogue on Service Mix and Delivery

The issues at the St. Luke's diabetes clinic are one manifestation of a broader issue: the appropriateness of services at Sutter-CPMC facilities and its responsiveness to community health needs. A central aim of the DA was to ensure that Sutter-CPMC serves not only the needs of the affluent and well-insured, but that it meets the health care needs of all San Franciscans.

Once again, Sutter-CPMC's Compliance Statement puts off any discussion of the service mix at St. Luke's, characterizing its obligations as only commencing on the opening of the new hospital. ¹⁰ But rather than waiting for the year after the opening of the new hospital to read Sutter-CPMC's self-assessment of whether it provided an appropriate service mix, Sutter-CPMC needs to engage in a public dialogue and consultation that leads to an appropriate service mix that meets the needs of City as a whole, as well as of the neighborhoods that have long relied on St. Luke's for care.

The Coalition appreciates the continued urging by the Health Director that Sutter-CPMC "establish regular opportunities" for genuine "community dialogue" and that it "develop

⁵ See 2015 Compliance Statement, Attachment 1, Exhibit F, SFDPH Follow-up Questions: CPCM [sic] Program Details & Data, p. 4 of 11 (emphasis added).

⁶ *Id.*, p. 4 of 11.

⁷ *Id.*, p. 5 of 11.

⁸ *Id.*, p. 6 of 11.

⁹ *Id.*, p. 2 of 11.

¹⁰ 2015 Compliance Statement, Attachment 1, DA Compliance Statement Summary, pp. 3-4.

long-term community relationships,"¹¹ as well as Third Party Monitor Louis Giraudo's call for Sutter-CPMC "to improve overall community engagement."¹² The Coalition acknowledges that Sutter-CPMC has taken small steps away from one-way reporting of already-decided plans to a hand-picked, tiny audience of invited organizations. But all of those steps have relied upon Coalition members to identify and convene a broader, more diverse set of community organizations to discuss the possible contours of a successful Center of Excellence for Senior Health. While the Coalition appreciates Sutter-CPMC's efforts toward the creation of a Center of Excellence in Senior Health, it would like to see CPMC step up and take more initiative to convene and genuinely consult with community organizations on planning for this Center of Excellence, as well as on the rest of its service mix. The Coalition sees this process as a prelude to the creation of the Center of Excellence in Community Health, which will be broader in scope and require even more consultation with the communities served by the new St. Luke's.

The Coalition once again urges the City to encourage and insist that Sutter-CPMC engage in an ongoing process of public dialogue and consultation – with community groups, DPH staff, healthcare workers, nurses, and doctors – to establish a service mix at both new hospitals that meets the city's full range of health needs, including the needs of the hospitals' neighboring communities and historic patient bases.

4. Publicizing Sutter-CPMC's Availability to Serve Medi-Cal Managed Care Beneficiaries in the Tenderloin

The Coalition is pleased that, thanks to the efforts of many (including DPH, Monitor Louis Giraudo, and Sutter-CPMC), a management services organization with a primary care provider base located in the Tenderloin at the St. Anthony's Clinic was created through a partnership with North East Medical Services (NEMS) before the DA's deadline of the end of 2015 and that Sutter-CPMC, as required by the DA, has contracted to provide acute care services to up to 1,500 new enrollees in that partnership.

The Coalition is troubled, though, by the very limited number of enrollees in that partnership. In mid-January 2016, Director Garcia reported 22 Medi-Cal beneficiaries were enrolled. In mid-May 2016, Sutter-CPMC's Compliance Statement reports that a total of 66 are enrolled. The Coalition recognizes that the program is new, that St. Anthony's needs assistance in building infrastructure systems, and that a portion of the Healthcare Innovation Fund grant that St. Anthony's received will support outreach and publicity efforts. But St. Anthony's cannot be expected to do all of the outreach and publicity. And the DA will only be in force for seven remaining years. The Coalition continues to urge DPH and Sutter-CPMC to initiate public outreach to Tenderloin residents to inform them of their options for receiving hospital and specialty care at Sutter-CPMC or San Francisco General Hospital. In its role as a public health department (and not just the operator of a public hospital), DPH should advise Tenderloin residents of the comparative advantages of enrolling in each of the networks available to them.

¹¹ 2014 Certificate of Compliance, Jan. 15, 2016, p. 5.

¹² 2014 Annual Compliance Findings, Apr. 1, 2016, p. 2.

B. Employment: Entry-Level Operations Hiring – Success at an Aggregate Level, But No Information at the Level of Specific Targeted Neighborhoods

The Coalition is heartened that after several years of prodding, Sutter-CPMC now appears to be meeting its overall target under the DA to hire economically disadvantaged workers referred by the City's First Source Hiring program for entry-level operations positions at its campuses across the City. The target is for at least 40% of entry-level openings to be filled by City-referred applicants from six targeted neighborhoods with persistently higher levels of unemployment. The six targeted neighborhoods are the Western Addition, Tenderloin, Mission/SOMA, Outer Mission/Excelsior, Chinatown, and "Southeastern neighborhoods."

After a horrible 2013 (in which 0% of entry-level jobs were filled by First Source referred applicants) and 2014 (in which 22% of entry-level hires, 18 hires for 81 positions, were City-referred applicants), in calendar year 2015 Sutter-CPMC finally began to fill its entry-level operations positions with a significant number and proportion of system-referred candidates: 61%, 135 of 220 hires. The Coalition is pleased that for the first four months of 2016, 66% of entry-level hires, 35 of 53, have been First Source referrals. Sutter-CPMC is at last meeting and exceeding the *aggregate* target it committed to make good faith efforts to meet in the DA.

Sutter-CPMC's Compliance Statement notes, however, that only 70% of its First Source hires in 2015 and 74% of its First Source hires in the first four months of 2016 came from targeted neighborhoods. So the overall percentage of First Source hires *from targeted neighborhoods* is 43% (94 of 220) for 2015 and 49% (26 of 53) for the first four months of 2016.

Sutter-CPMC's Compliance Statement does not, however, provide a breakdown of hires by specific targeted neighborhood (or zip code), even though its monthly reports have traditionally provided such information. *The Coalition thus urges the City Report to detail the entry-level operations hiring results for each of the DA's six targeted neighborhoods*. As the Coalition's comments to Sutter-CPMC's 2014 Compliance Statement documented, residents of the Tenderloin, Chinatown, and SOMA were not being reached by Sutter-CPMC's First Source hiring. ¹³ As noted then, the Coalition expects the City and Sutter-CPMC to devote attention to seeing to it that applicants from all of the DA's target neighborhoods are being served and entering the workforce.

The Coalition was pleased to see in the previous year's Compliance Statement that Sutter-CPMC was tracking the retention rate of its First Source hires. Retention information is critical to assessing the program's lasting impact and to enable administrators, elected officials, and the public to assess the value of including such commitments in future development agreements or policies. *The Coalition again encourages Sutter-CPMC and the City to include retention data in all reports on entry-level hiring.*

¹³ See Comments of SFHHJJ on CPMC 2014 Compliance Statement, July 23, 2015, p. 8.

C. Transportation – Continuing Failure to Institute the Public Transit Subsidy Program for Sutter-CPMC Employees Required by the DA

Sutter-CPMC and the City continue to ignore the DA's express requirement in subsection 8.c. of Exhibit K of the DA that Sutter-CPMC "**shall** share the cost equally" of a Clipper Card with all its employees to subsidize their public transit use (up to half the value of an adult monthly Muni Fast Pass). ¹⁴ Despite the clear language of the DA requiring Sutter-CPMC to encourage employees at all its campuses to use public transit by paying half the cost of their Muni Fast Pass, City officials continue to acquiesce to Sutter-CPMC's stated intent to wait *five years* – half the duration of the DA – to implement the program. ¹⁵

With the increasing awareness of the importance of reducing traffic impacts through strengthening regional transit, it is hard to understand why a major employer like Sutter Health is not already implementing a TDM plan with a public transit subsidy for their 6,000 San Francisco employees, rather than waiting another two years.

The Coalition has raised this issue for three years running and Sutter-CPMC and the City continue to ignore it. The Coalition once again requests that the upcoming City Report include a written legal analysis by the City Attorney directly responding to the Coalition's reading that Section 8 of Exhibit K of the DA requires a public transit subsidy for all its employees. Despite the Coalition's submission of extensive written

¹⁴ The full text of Section 8 of Exhibit K of the DA, which outlines the transit subsidy obligation in subsection 8.c., provides:

Clipper Cards.

a. CPMC shall set up a master account for all employees with the Clipper Card Program or similar/successor electronic debit and transfer mechanism.

- c. CPMC shall share the cost equally between employer and employee of a monthly Fast Pass or Clipper Card (or any successor transit card issued or approved by SFMTA) that an employee buys through CPMC's automatic payroll deduction program, up to the value of an adult Fast Pass (currently \$64), as such amount changes from time to time. CPMC shall have no responsibility to contribute to or to share the costs of a Clipper Card (or other successor transit card) to the extent such costs exceed the value of a Fast Pass.
- d. CPMC shall make good faith efforts to include an "opt-out" provision for Clipper Cards in future labor contracts.

(Emphasis added.)

b. CPMC shall encourage all employees (new and existing) to enroll and purchase a Clipper Card as a part of its Transportation Demand Management (TDM) plan. As part of its normal TDM activities, CPMC shall promote the use of the subsidy described in Section 8.c below by (1) including this subsidy information in new hire packets and orientation, in transportation services newsletters, on a TDM communication board in each Campus cafeteria, and on the TDM page on CPMC's intranet, (2) promoting the subsidy at the annual transportation fairs held at each Campus, and (3) undertaking additional outreach as necessary to drive up adoption and achieve the SOV reduction goals.

¹⁵ See Annual City Report on CPMC Long Range Development Plan Development Agreement, August 10, 2013 Effective Date – June 30, 2014 ("2013 City Report"), pp. 61, 69-70.

legal analysis of that section in its July 2014 public comments ¹⁶ and its response to the 2013 City Report's interpretation of it, ¹⁷ no representative of the City Attorney has responded in writing nor appeared at any of the public hearings on the DA before the Planning and Public Health Commissioners or the Board of Supervisors.

SFMTA's proffered interpretation—that Sutter-CPMC's Transportation Demand Management Plan ("TDM Plan"), completed three months before the DA was signed and containing a similar transit subsidy program to be implemented in two to five years, should somehow trump the explicit language of the DA (in Exhibit K, subsection 8.c.)—lacks legal merit. As section 8.2.2 of the DA articulates, the TDM plan and the Clipper Card transit subsidy program are two separate community commitments, each of which are to be addressed in each City Report. Because the DA at several instances explicitly states alternate start dates for obligations, but Section 8 of Exhibit K does not, the Clipper Card transit subsidy requirement should have begun on the effective date of the DA in August 2013.

This letter will not rehash the Coalition's entire exposition of its reasoning, which is detailed at pages 9-12 of its November 24, 2014, written response to the City Report and at pages 8-10 of the Coalition's letter of May 14, 2015, to the Board of Supervisors' Public Safety and Neighborhood Services Committee. The Coalition incorporates those discussions into this public comment and stands ready to again provide any needed copies of those letters.

The Coalition continues to insist that Sutter-CPMC must implement the Clipper Card public transit subsidy program forthwith and compensate for the time (now 34 months) the subsidy has been withheld. The Coalition suggests the delay be remedied by providing a 100% subsidy for an equivalent number of months and then returning the subsidy to 50% once those unpaid months of subsidy have been made up.

Conclusion

As outlined above, Sutter-CPMC had made important progress in several areas, but once again its Compliance Statement fails to provide appropriate detail or explanation in a number of key issues outlined above. The Coalition hopes and expects that the upcoming City Report will fully address the issues the Coalition has identified above.

Respectfully submitted on behalf of the Coalition,

Ascanio Piomelli

UC Hastings Community Economic Development Clinic

Attorney for San Franciscans for Healthcare, Housing, Jobs & Justice

¹⁶ See Comments of SFHHJJ on CPMC 2013 Compliance Statement, July 2, 2014, pp. 6-9.

¹⁷ See SFHHJJ Response to City Report on Sutter-CPMC's 2013 Compliance, Nov. 24, 2014, pp. 9-12.



To: Elizabeth Purl, Development Performance Coordinator, San Francisco Planning Department,

City and County of San Francisco From: Tom Minard, Sutter Health

Date: November 1, 2016

Re: Milestone Completion Notice

As required by Section 4.2.3 of the Development Agreement CPMC shall provide a Milestone Completion notice to the City within thirty days following the completion of each milestone listed in the Schedule and Phasing Plan (Exhibit C), from CPMC's project manager for the construction of the St. Luke's Campus Hospital, which shall, to the best of such individual's knowledge following reasonable due diligence: (i) confirm the completion of the Milestone, (ii) update the construction schedule for each and describe any material changes to the schedule and the reasons therefore, (iii) describe any existing or anticipated material delays in meeting the Milestones that follow, and (iv) confirm CPMC's expectation to satisfy the St. Luke's Campus Hospital Opening Deadline.

As indicated by this letter, the completion of exterior work occurred on November 1, 2016 and, accordingly, this Milestone is satisfied. Large material will continue to be brought into the building via five decks along Cesar Chavez Street. Please see updated construction schedule attached. There are no anticipated material delays in meeting remaining Milestones.

Very truly yours,

Com Minard

Tom Minard

Program Manager

Sutter Health

New Hospital at Valencia and Cesar Chavez Construction Schedule

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Hospital Construction Complete 3/1/18																																										
Hospital Staff and Stock period 3/1/18 - 9/1/18																																										
CDPH Hospital survey & license - Oct. 2018																																										
Patient Occupancy Move Oct 2018																																										
Decant & Demo of 1970 building (12 months)																																										
Hospital Lower Plaza Complete May 2020																																										